

# Balochistan Public Procurement Regulatory Authority



**B-PPRA**

*“Fairness, Transparency, Value for Money,  
Efficiency & Economy for Public Procurement”*



**ANNUAL REPORT  
2017-18**

## **TABLE OF CONTENTS**

MESSAGE FROM MANAGING DIRECTOR.....	1
INTRODUCTION.....	2
OVERVIEW OF B-PPRA AND ITS FUNCTIONAL WINGS.....	5
Goal of B-PPRA .....	6
B-PPRA FUNCTIONAL REVIEW.....	8
Work undertaken by B-PPRA during Financial Year 2017-18.....	8
PROGRESS REPORT OF PROCURING AGENCIES -FINANCIAL YEAR 2017-18.....	11
<b>GOODS &amp; SERVICES</b>	
Special Advices Rendered by 'G&S' Section .....	16
Health Department (G & S) .....	22
Education Department (G & S).....	30
Police.....	37
Agriculture Department (G & S).....	43
Public Health Engineering (G & S).....	48
Commissioners (G & S).....	54
Local Government & Rural Development.....	61
Forest and Wildlife Department (G & S) .....	69
Energy Department (G & S).....	75
<b>WORKS</b>	
Special Advices Rendered By the 'Works' Section.....	79
Communication & Works .....	82
Public Health Engineering.....	90
Local Government and Rural Development .....	98
Irrigation Department .....	106
Agriculture Department.....	114
Education Department Works.....	122
Cadet Colleges.....	124
Commissioners .....	127
Health Department Works .....	131
WAY FORWARD .....	136

## Message from Managing Director

Transparent, fair and efficient Public Procurement system ensures the public policies and development goals of government are appropriately executed especially when Public funds are scarce. Improving public procurement systems contributes to a vibrant private sector, helps governments get the most out of its investments, and supports growth.

During the fiscal year 2017-18, B-PPRA took many initiatives to instill sound procurement practices leading to better procurement in the province. The strategy included continuous monitoring of all major procurements, comprehensive capacity development of procurement staff and expanding the role of information technology in procurement.

In pursuance of transparency in the public procurement system, B-PPRA operates an accessible website where information relevant to our public procurement is published. There were significant increases in access, posting of Contract Awards, Procurement Plans and Tender Notices on the B-PPRA Website. This improvement resulted from the increased awareness of entities on the need to provide information to the public so as to reduce perception of corruption in the public service.

Since its inception, the authority is striving to ensure enforcement of rules emancipated in December 2014. However, despite regular communicating with procuring agencies repeated shortcomings in rules are witnessed. To overcome this, B-PPRA has launched monitoring program through which all departments are assigned scores based on their performance in procurement process.

The efforts of the Authority to enhance procurement governance in the province can never be achieved without active participation of all respective members of procurement committees. The onus is on all departments who are entrusted with both development and non-development funds to bridge the divide in the province and improve social and economic indicators.

Only sound procurement practices & policies can remove the vice of misappropriation and uplift the province in terms of better services and facilities for the masses. This Authority has already taken measures to reduce malpractices by initiating cases of mis-procurement and will exercise this in future as well.

Our vision is to see Baluchistan as the home of “good procurement governance” and our all efforts are directed to achieve it. May Allah help us in realizing our dream.

## Introduction

The successful public procurement regime requires a robust system that embeds all principles of procurement. Keeping in view the international obligations, Balochistan Public Procurement Act 2009 was promulgated on the lines of **UNCITRAL Model Law on Public Procurement** that envisaged that Public Procurement should seek to promote the objectives of transparency & fairness, value for money and efficiency & economy.

During its first year of inception (Financial Year 2014-15), B-PPRA focused on increasing transparency of Public Procurement as envisaged in the Baluchistan Procurement Rules 2014. The transparency in the public procurement is rooted in three stages of the procurement process i.e. publication, evaluation and award of contract.

To instill transparency into public procurement activities B-PPRA took many initiatives that included **a)** Ensuring all Procuring Agencies use B-PPRA website for publication of tenders. **b)** Continuous monitoring of shortcomings in publication of tenders in newspapers and communicating remedial steps to procuring agencies. **c)** Ensuring procuring agencies publish evaluation and award of contracts on the B-PPRA website.

In addition, orientation to the newly established procurement structure was an important aspect and therefore B-PPRA started giving relevant trainings to all procuring agencies. During first year, B-PPRA gave training on Baluchistan Public Procurement Rules to 1150 DDOs across province. The impact of above initiatives were translated into better understanding of Rules by the Procuring Agencies as adherence to the transparency related principles increased substantially in the Financial Year 2016-17 and Financial Year 2017-18.

### **Financial Year 2017-18**

During Financial Year 2017-18, B-PPRA initiatives were directed to achieve further two objectives of public procurement i.e. value for money and efficiency & economy. The initiatives undertaken by B-PPRA included a) Formulating standard bidding documents for both works and goods & services. b) Monitoring all tenders for shortcomings in NIT & bidding documents. c) Aiding procuring agencies in preparation of bidding documents including preparation of unambiguous evaluation criteria. d) Providing rules related training for the Procuring Agencies.

Procuring Agencies visit Authority on regular basis for understanding of rules relating to formulating unambiguous evaluation criteria. During these visits, it was surfaced that most common

**Works  
Procurement**

**64.88 Billion**

**Goods &  
Services  
Procurement**

**10.28 Billion**

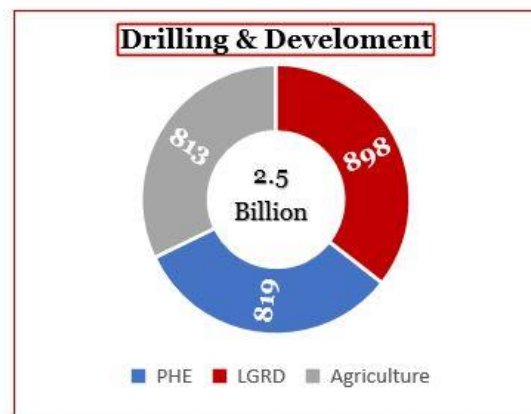
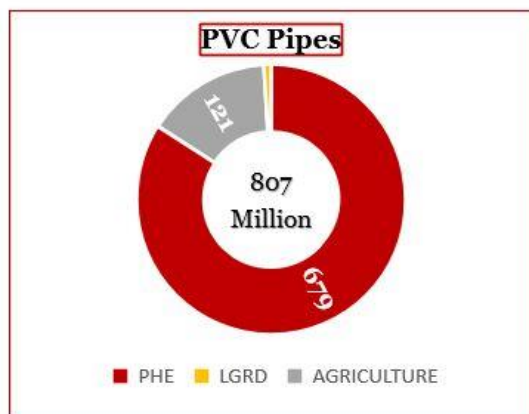
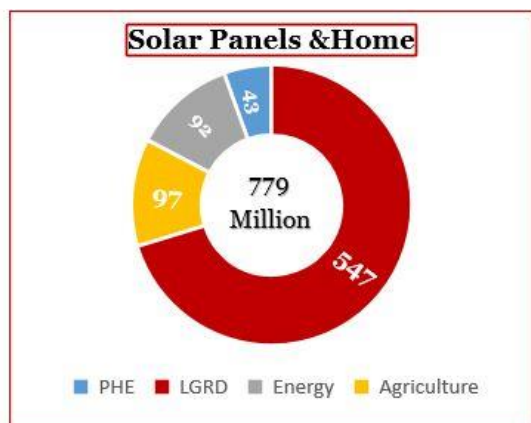
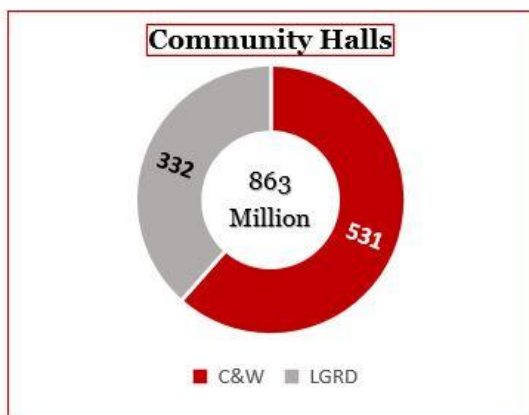


procured goods such as furniture, office equipment are being procured using various procurement methods. To bring conformity in the specifications, B-PPRA carried out an extensive research and brought all stakeholders to prepare standard bidding documents for the procurement of office furniture and office equipment. The standard bidding documents are now available for these two common procured objects bringing efficiency and economy to the public procurement.

Another facet of robust Public Procurement regime is the availability of information technology tools at disposal of all stakeholders to carry out their routine tasks. Currently, B-PPRA is using legacy system to monitor the progress of procuring agencies. Since inception of B-PPRA, over 20,000 tenders have been uploaded on B-PPRA website however, due to feature limitations of the MIS system real time monitoring/analysis cannot be carried out. To overcome this constraint, B-PPRA has procured world's leading ERP system SAP to provide required level of services. The implementation of the ERP system has started and would be functional at the start of next financial year 2019-20.

### Common Procurements

During Financial Year 2017-18, B-PPRA also analyzed procurement from the ambit of category management. During the post assessment of Financial Year 2017-18, following is the snapshot of common procurements carried out by different departments.





Balochistan Public Procurement Rules were notified on 15<sup>th</sup> Dec 2014 and covers aspects of tender processing till award of contract. However, keeping in view the operational requirements of procuring agencies there are many aspects within the rules that require some adjustments to strengthen the procurement regime. B-PPRA after reviewing these requirements carried out Rules amendment exercise in consultation with stakeholders. The proposed amendments will improve efficiency, competition and value for money.

B-PPRA also has mandate to issue regulations and guidelines in respect to public procurement. Regulations relating to blacklisting and negotiations are finalized and sent to stakeholders for review.

B-PPRA monitors procuring agencies using result based monitoring and evaluation system and procurement performance index. Within this ambit, all procuring agencies are ranked using principles of procurement to gauge the procurement governance in the province.

#### **Director (Monitoring & Evaluation)**



## Overview of B-PPRA and its Functional Wings

---

B-PPRA's mandate is to monitor the functioning of Procuring Agencies involved in procurement related activities for both development and non-development budgets. While tracking the progress based on Balochistan Public Procurement Rules notified on 15<sup>th</sup> Dec 2014, all tenders published in daily newspapers and on B-PPRA website are continuously monitored to ensure compliance of laws.

B-PPRA has established various wings to facilitate Procuring Agencies increase their capacities in Procurement methodologies and adapt internationally accepted procurement procedures as envisaged in the Balochistan Public Procurement Act 2009.

Two separate wings of **Procurement Specialists (Works & Goods and Services)** are functioning to guide Procuring Agencies in carrying out procurement activities as per Rules. These both sections of B-PPRA are also assisting Procuring Agencies by providing advices as per Rules and in development of bidding documents and evaluation criteria.

**Monitoring & Evaluation Section** is continuously monitoring the progress of Procuring Agencies and, when required, communicates shortcomings in tender process to the Procuring Agencies as per defined framework. Heads of respective Procuring Agencies are given monthly progress reports on the compliance of laws and all instances that require intervention of B-PPRA is carried out using indicators defined in M & E framework.

**Capacity Building Section** has been tasked to increase the capacity of Procuring Agencies and suppliers in terms of understanding of Balochistan Public Procurement Rules 2014. Keeping in view large number of Procuring Agencies requiring training on Procurement subject, a comprehensive capacity-building plan has been prepared and trainings on Rules have been initiated.

**MIS Section** is the backbone of B-PPRA as it is responsible to ensure smooth functioning of B-PPRA website. Since Rules require all Tenders, evaluation reports and award of contracts are uploaded on B-PPRA website, MIS Section strives to ensure that website is available 24/7 to all Procuring Agencies.

## Goal of B-PPRA

B-PPRA goal is to improve **“Procurement Governance in the Province”** and is in accordance with the Section 5.1 of B-PPRA Act 2009, which is re-produced below:

*“5(1) Subject to other provisions of this Act, the authority may take such measures and exercise such powers as may be necessary for improving governance, management, transparency, accountability and quality of public procurement of goods, services and works in the public sector”.*

### GOAL

**To Improve  
Procurement  
Governance in  
Province.**

## Function of Authority

Section 5 of the Act of 2009 stipulates the following mandate and responsibilities of the Authority:-

- a) Monitor application of the laws, rules, regulations, policies and procedures in respect of, or relating to the public procurement;
- b) Monitor the implementation of and evaluate laws , rules, regulations, policies and procedures in respect of , or relating to inspection or quality of goods, services and works and recommend reformulation thereof or revision therein as it deems necessary;
- c) Recommend to the Government revisions in or formulation of new laws, rules and policies in respect of or related to the public procurement;
- d) Make regulations and lay down codes of ethics and procedures for the public procurement, inspection or quality of goods, services and works;



- e) Monitor public procurement practices and make recommendations to improve governance, transparency, accountability and quality of public procurement;
- f) Monitor overall performance of the procuring agencies and make recommendations for improvements in their institutional setup;
- g) Provide and coordinate assistance to the procuring agencies for developing and improving their institutional framework and the public procurement activities;
- h) Submit reports to the Government in respect of the public procurement activities of the procuring agencies;
- i) Call any functionary of the procuring agencies to provide assistance in its functions and call for any information from such agencies in pursuance of its objectives and functions;
- j) Exercise in respect of the authority, such other management, administrative and financial powers as deemed appropriate; and
- k) Perform any other function assigned to it by the Government, incidental or consequential to any of the aforesaid functions.

Keeping in view the mandate of B-PPRA, Balochistan Public Procurement Rules were notified on 15<sup>th</sup> Dec 2014.

## **B-PPRA Functional Review**

B-PPRA started its functions with the induction of Human Resources and filled positions after conducting tests through National Testing Service (NTS). This process was completed in December 2014, and most positions were filled in March 2015. Soon after, B-PPRA started procuring necessary office equipment for officials working in B-PPRA.

### **Work undertaken by B-PPRA during Financial Year 2017-18**

#### **1. Monitoring NITs published in daily newspapers**

Keeping in view the mandatory requirements of Balochistan Public Procurement Rules, all Procuring Agencies are required to prepare Notices inviting tenders in line with these Rules. To ensure that all Procuring Agencies are complying with this provision of Rules, B-PPRA continuously monitors NITs which include multiple tenders, published in newspapers and on B-PPRA website. During July 2017-June 2018, B-PPRA reviewed **17,741 Tenders** and found that **11,037** Tenders were not in line with the Rules. B-PPRA issued notices to respective Procuring Agencies for making necessary rectifications as per Rules.

#### **2. Development of Bidding Documents**

Bidding documents are integral part of procurement process as it ensures consistency in the procurement process. To facilitate Procuring Agencies, B-PPRA prepared sample-bidding documents for both Works and Goods & Services which can be used as a reference document by Procuring Agencies. The sample bidding documents were presented before BOD and approved during the year in review.

#### **3. Monitoring & Evaluation Framework**

In order to achieve goal of B-PPRA, which is to improve the procurement governance in Balochistan, M & E framework has been developed which provides the mechanism of achieving objectives through accomplishment of sub-objectives. Within this framework, continuous monitoring mechanism is in place to ensure efficacy of initiatives taken by B-PPRA. In addition, different indicators are in place to monitor and evaluate performance of Procuring Agencies.

### **KEY HIGHLIGHTS**

**17,741 Tenders  
Reviewed during  
2017-18**

**Standard Bidding  
Documents  
Finalized**

**Monitoring  
through Key  
Indicators**

#### 4. Consultation Provided by B-PPRA on Rules

Government Departments often face difficulty in comprehending procurement laws and frequently approaches B-PPRA Office for seeking advice on B-PPRA Rules. B-PPRA has so far provided **125** necessary assistance to the various government departments, which include preparation of bidding documents, NIT and formulating specification criteria.

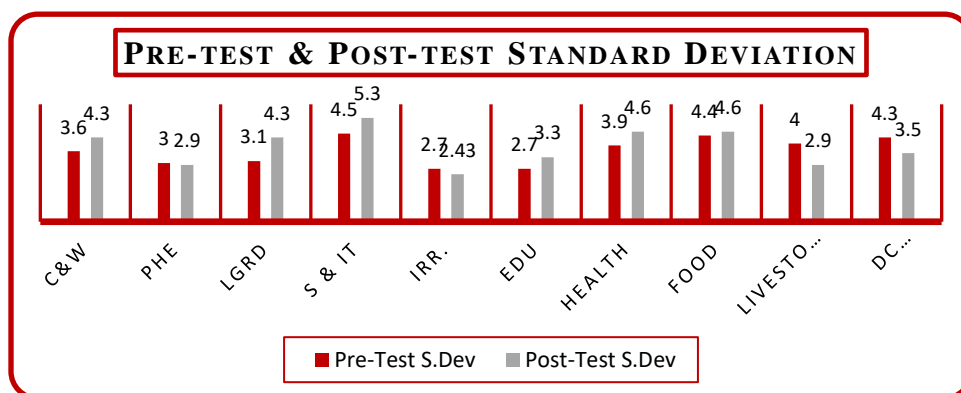
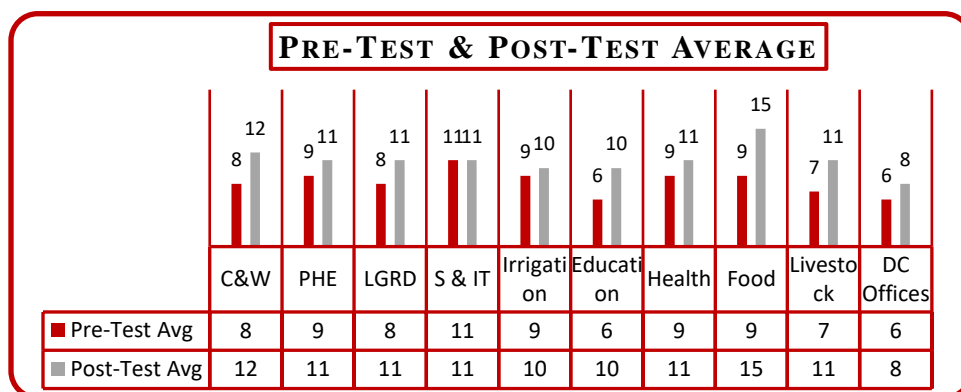
#### 5. Capacity Building of Procuring Agencies

B-PPRA has been carrying out capacity building exercise to improve Procuring Agencies' understanding of Rules. Comprehensive capacity building program has been launched to enhance the capacity of the procurement agencies by orientating them on newly introduced Procurement Rules.

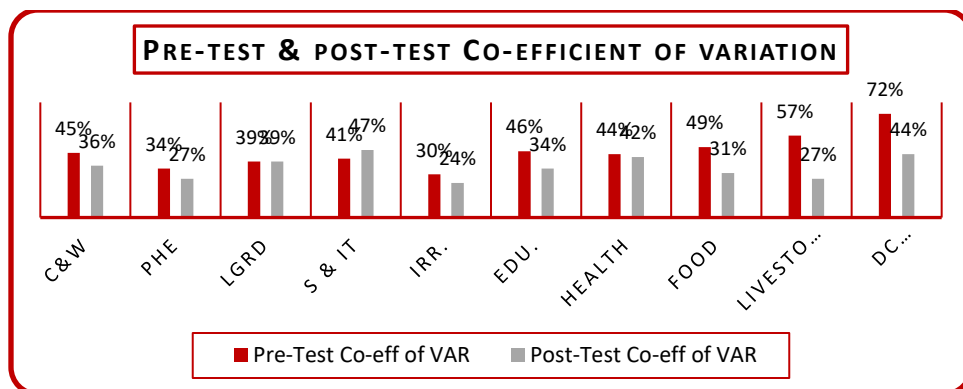
In Financial Year 2017-18, **355** officials from various government departments have been trained on the Balochistan Public Procurement Rules. In addition, B-PPRA has also taken initiative to increase the capacity of suppliers operating in Balochistan.

**125** Assistances  
to Procuring  
Agencies

**355** Officials  
trained on Rules







As depicted in the figure, increase in average mean scores and difference in standard deviation shows that trainings provided participants with increased understanding of Rules. The effectiveness of training sessions can also be evaluated using co-efficient of VAR and the difference in co-efficient of VAR between pre-test and post-test validates the effectiveness of training sessions.

Moreover, as per agreed M & E framework, another indicator depicting effectiveness of the training is the number of participants scoring higher scores in Post-test. The data shows the effectiveness of training programs in increasing the knowledge of trainees on BPP Rules 2014.

With this capacity-building initiative, it is expected that future procurements from trained Procuring Agencies on Rules would yield procurements that entails value for money, transparency, efficiency, competition and economical.

## 6. Development of Customized SAP B1 ERP System

The authority launched the first MIS website in 2015, in compliance of Balochistan Public Procurement Rules-2014; currently there are more than 50,000 Plans, Tenders/tender-documents, Evaluation reports and Award of contracts uploaded by various procuring agency though there concerned user-id-login. Keeping-in-view the compliance of B-PPRA Rules, this office decided in 2016 to launch a robust Enterprise resource planning (ERP) System with fully customized Modules to cover up the missing feature in existing MIS and to fulfil the other needs of the authority; this authority hired the service of M/S Abacus consulting Pvt. through competitive bidding process, the System development is almost completed and it is in testing & implementation phase.

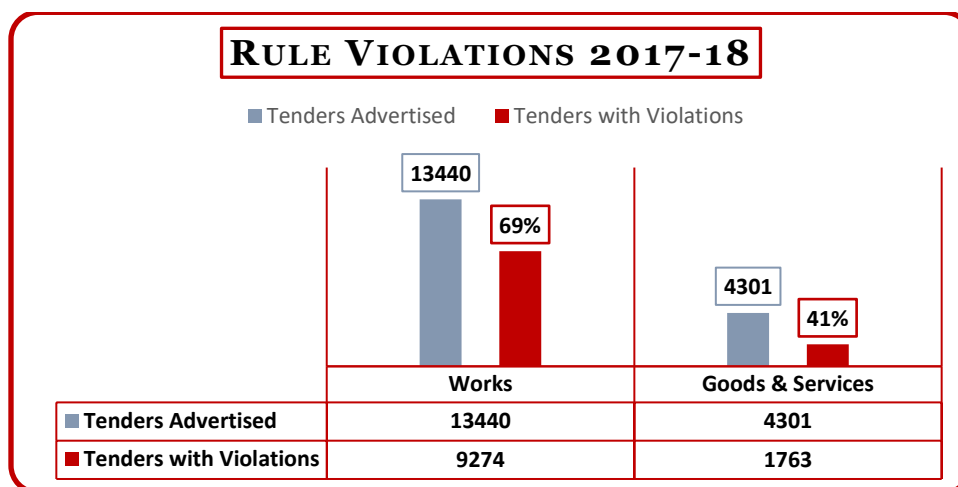
**Increase in Understanding of Rules**

**SAP ERP System being deployed**

## Progress Report of Procuring Agencies -Financial Year 2017-18

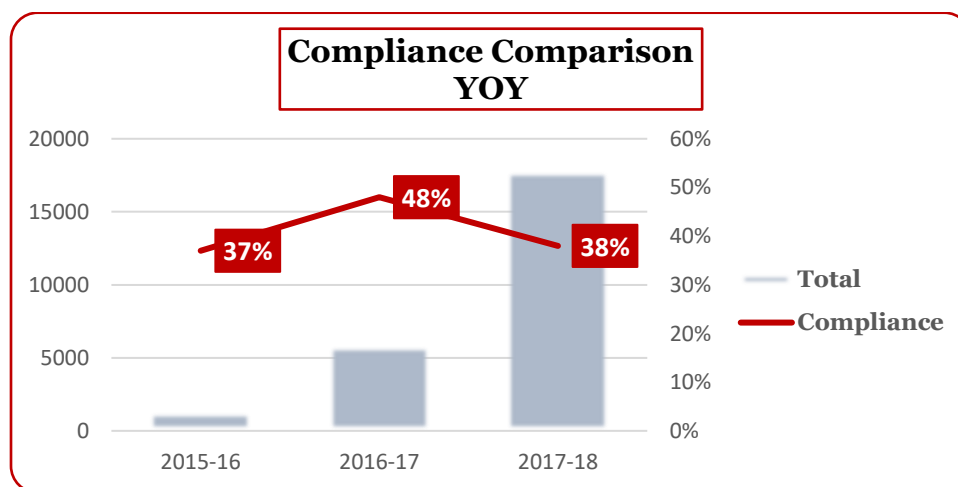
During July 2017 to June 2018, 13440 tenders relating to Works and 4301 tenders relating to Goods and Services were advertised on Authority's website. Out of total reviewed tenders, approximately **69% tenders** relating to Works and approximately **41% tenders** relating to Goods and Services were not in line with the Balochistan Public Procurement Rules – 2014, and were timely conveyed to the Procuring Agencies for taking corrective measures.

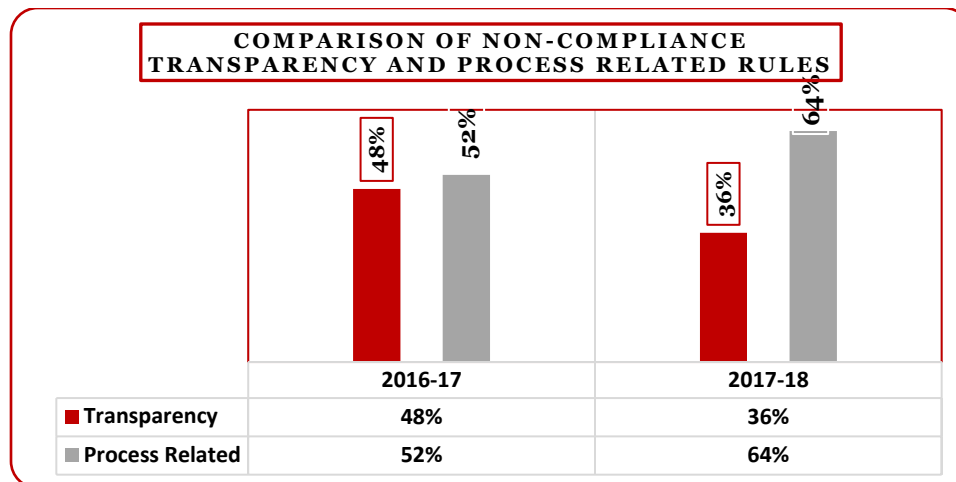
The overall performance of all Procuring Agencies pertaining to both Goods & Services and Works related procurement along with compliance rate is depicted below by graph:



## Year on Year (YOY Comparison)

While comparing non-compliance of rules in previous Financial Years, it can be seen that procuring agencies have started complying with rules relating to transparency. However, rules relating to procurement process is widely overlooked in Financial Year 2017-18.

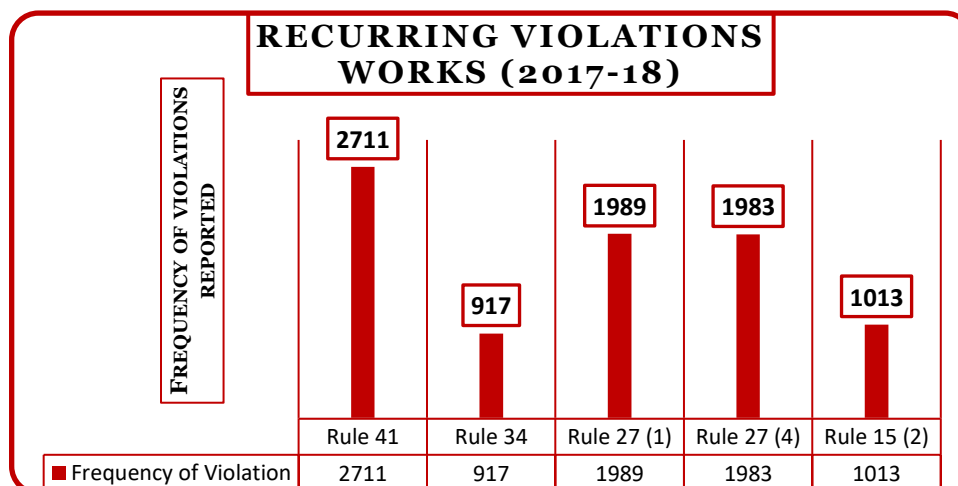




## Recurring Violations

During period under review, Procuring Agencies have repeated overlooked Rules while carrying out procurement process. The Rules that are not judiciously observed include:

- Uploading of Bidding Documents on BPPRA Website Rule 27(4)
- Uploading of NIT on BPPRA Website Rule 15(2)
- Forming a clear and unambiguous evaluation criteria Rule 34
- Adhering to the adequate procedure of open competitive bidding Rule 41
- Preparation of Rule Compliant bidding document Rule 27(1)





## Note on Recurring Violations

### I. Rule 41. Procedures of Open Competitive Bidding:

It pertains to the procedures of open competitive bidding defined in the BPP Rules 2014. While monitoring the tenders for rules compliance, it is observed that nearly **2800 Tenders** were found non-compliant with the stated rule.

Procuring Agencies seem to overlook the process of Single Stage Single Envelope procedure and instead adopt scoring mechanism of Single Stage Two Envelope process.

### II. Rule 34: Evaluation Criteria

It requires the procuring agencies to formulate clear and unambiguous evaluation criteria. Whereas, it is found that more than **1000 tenders** are found non-compliant with the stated rule. The same were conveyed to the respective procuring agencies for compliance. It is also to mention here that failure to compliance with this rule may lead to mis-procurement.

### III. Rule 27(4): Timely Uploading Bidding Documents on B-PPRA Website

It requires the Procuring Agencies to timely upload bidding documents on Authority's website. Failure to which is a blatant violation of Transparency Principle of Public Procurement. However, it is noted that for more than **2000 tenders**, the bidding documents were not timely uploaded by the Procuring Agencies, which greatly undermines the Transparency principle.

#### **IV. Rule 27 (1): Contents of Bidding Documents**

It requires the Procuring Agencies to formulate Rules Compliant Bidding Documents by satisfying all the requirements of a proper bidding document. Whereas, it is observed that for nearly **2000 tenders**, the contents of the bidding documents were not in line with the provisions of stated rule.

#### **V. Rule 15(2): Timely Uploading of NIT on B-PPRA Website**

This rule requires the Procuring Agencies to timely upload rule compliant NIT on BPPRA website. Whereas, it is found that for more than **1000 tenders** the NIT was not timely uploaded on

# GOODS & SERVICES

## Special Advices Rendered by ‘G&S’ Section

The Balochistan Public Procurement Regulatory Authority, in view of its critical responsibility of playing its role, towards enabling socio-economic development, has been striving to attain the outcomes of the principles of Procurement; Fairness, Transparency, Economy, Efficiency & Value for Money, as enunciated in the Legal Framework of the BPPR – 2014.

By, the grace of Almighty Allah, the able leadership of the Authority and dedication of its staff, over a period of around four years, the Authority has recorded significant improvement in key areas of Public Procurement Management, such as compliance of the legal framework, transparency, access to procurement information resulting in better competition and settlement of disputes among others.

However, owing to the newness of Public Procurement Rules, it would require much more time for the Procuring Agencies to fully acclimatize and gain usage command over the legal framework. Therefore, in addition to guiding the Procuring Agencies for Rule compliance, all-out efforts were made by B-PPRA, Goods & Services – Wing for facilitating the Procuring Agencies in all possible manners including:

- Department-wise / Procurement-wise customized training sessions;
- Assisting in conducting the overall procurement process; and
- Suggesting on usage of appropriate procurement methods and improvement of procurement documents such as Annual Procurement Plan, Bidding Documents, and Evaluation Reports etc.

During Financial Year 2017-18, B-PPRA also facilitated procuring agencies in applying procurement rules in full spirit. Some instances where B-PPRA G & S section facilitated procuring agencies include:

### **1. Procurement of Medical Items by the Tertiary Health Care Facilities:**

One of the most critical procurements of this Province is the acquisition of Medical items, which includes: Medicine, Surgical, Consumable & Disposable items. Previously, this procurement was done through the MSD (Medical Store Depo of the Govt. of Balochistan – Health Department) in which, room for improvement was thought to be decentralizing this critical procurement, so as to empower the Tertiary care Hospitals for meeting their operational requirements themselves. In wake of this decision, the Authority, in consultation with the administrative department formalized a strategy, which was to:

- i. Develop Rule compliant bidding documents;
- ii. Train the staff of Health Department on procurement management; and
- iii. Assist the various procuring agencies throughout the process, in areas of their choice.



Consequently, a heterogeneous group of officials of the Health Department, including the Consultants, Medical Superintendents, Senior Pharmacists and administrative staff as nominated by the department, comprising of over **80 officials** were given thorough orientation of the legal framework, through **5 consultative sessions**.

During the course of development of bidding documents, among others, the major concern as communicated by the Consultants of the Procuring Agencies was found to be the monopoly of substandard pharmaceutical companies, quoting medicine having very little efficacy at predatory-prices, thereby conquering high efficacy medicine in the financial evaluation. In view thereof, the Procuring Agency was guided on procedure under the BPP Rules, for incorporating the evaluation parameters as per the Pharma Industry best practices, for filtering the substandard manufacturers. In addition, precise procedural details and special conditions of the Contract as required for satisfying the principles of procurement benefitting the needy patients, were advised to be incorporated, such as the follows among others:

- i. Defining the sequence of events of the complete procurement cycle, from bid solicitation to contract maturity. (Roadmap for the PA & the Firms)
- ii. Standardized Bid Forms against each factor of evaluation, thereby making the process convenient and transparent for both, the PA as well as the Bidders.
- iii. Replacement of expired or near expiry medicine with fresh stock, at any time with no additional cost.
- iv. Defined transportation, cold chain, delivery & Inspection requirements as per the provision of Drugs Act, 1976/DRAP (Amendments) Rules framed there-under
- v. Replacement of required sizes of consumables such as stents as per requirement of the procuring agencies

Upon completion of the response time, the Procuring Agencies were assisted on fulfilment of the procedural requirements for bid opening, evaluation and stock entry. In this regard a “Guideline for opening & evaluation of Bids” was circulated throughout the tertiary care hospitals, which benefitted the users to a considerable extent.

The process took its time and was concluded much delayed from what was envisaged and targeted. However, improvement is a continuous and ongoing process, in view of the newness of the officials with the procurement proceedings and decentralization; it was a humble effort by the Department and a step towards improved Procurement Governance for better health care in the Province.

## **2. Land Record Management System (LRMS) – Board of Revenue**

For a Province covering around 47% of the total Area of the Country, automation of Land Revenue Management is not an optional question. In wake of the directives of the Supreme Court of Pakistan, the Board of Revenue - GoB initiated the

**77 Letters  
issued for  
Uploading BER**

**Procurement  
Record  
Reviewed for 5  
tenders**

**16 Letters  
issued for  
Progress Inquiry**

Procurement of LRMS and formulated a Project Management Unit. The Project was phased out in two stages: Development of the Software and Data Entry of the manual record into the Software. The Project is being piloted initially on four districts namely; Quetta, Pishin, Gawadar& Jaffarabad.

The Authority upon reviewing the case details, suggested for adopting Two Stage – Two Envelope Bidding procedure so that the input of the Industry may be sought and the case may be processed in accordance with the prevailing Industry best practices within the shortest possible time frame. The Procuring Agency was however of the contention, that the scope of work and all other procedural details have already been finalized by the Project team as per the Industry norms.

In view of the criticality of the project, it was envisaged that the combination of Quality and Cost may be set as the evaluation criteria. Therefore, while devising the criteria for selection of the lowest evaluated bidder, due consideration was given to previous experience in projects of comparable complexity and scope, technical competence of the team to be deployed at the Project, financial competence of the Bidder to be able to execute such high value assignment in addition with reasonability of the financial quote.

For achieving the desired outcomes of this important Procurement, the Project team was assisted through formal and informal trainings on pre and post award procedures such as Bids opening, evaluation and award etc. By the efforts of the stakeholders, the first stage of the Project i.e. software development is reported to have almost been completed and the project has entered into execution of its second stage i.e. data entry of the manual data.

### **3. Balochistan Police:**

The Balochistan Police, like any other Law Enforcing Agency, has recurrent procurements annually, which include Uniform, Ammunition, Bed & Boxes, Firewood, Horses etc. For assisting the Procuring Agency in this regard, the Authority in consultation with the procurement committee, officers & the administrative staff, proposed a generic and easy-to-use bidding document which was structured, section-wise covering all the mandatory requirements of the BPP Rules. This document just needs to be tailored in accordance with the nature of Procurement, through insertion of relevant data-sheet, evaluation factors, instructions and the conditions of the Contract. The Procurement officers of the Office of the Inspector General of Police, have reported to have significantly benefitted by this document in terms of time consumption in preparing bidding document afresh for each case, being able to discretely define the Data-sheet of the assignment and the evaluation factors, the General & the Special terms of contract which were otherwise scattered throughout the bidding document were pinned down under their respective sections.

In addition, a specialized Rule orientation session and demonstration of the aforesaid bidding document for senior management of the Department was arranged at The Police Lines – Quetta, wherein the officials were generally briefed

**Mis-Procurement  
was declared for  
One Tender**

**Procurement of  
LRMS was  
assisted by  
advising  
Appropriate  
Evaluation  
Criteria.**

**Specialized Rule  
Orientation  
Session for  
Police  
Department**

on the provisions of the Legal framework and particularly trained on the usage of the proposed document for procurements of varying nature. The officials also sought guidance in light of the Public Procurement Rules to their day to day various issues relating to their particular procurements.

#### **4. Standardization of Furniture Procurement**

Number of Drawing & Disbursing Officers of the Education Department, constitute the majority among the DDOs of Goods & Services Departments. As Furniture is among the most common requirements of any Educational Facility, it was observed to be the Department's most recurrent procurement. For facilitation of the respectable teachers / DDOs, in view of the capacity issues of the Department, this Authority realized the need for standardization of the Bidding Document for procurement of Furniture.

The afore-said in view, this Authority for the sole purpose of standardization of the documents, invited stake-holders across the board including Heads & administrative staff from School & College sides, members from the Directorates of Education, administrative and technical members of the Industries & Commerce Department, representatives of the Higher & Secondary Education Department and the Furniture Manufacturers of Quetta. The detailed requirements were sought from the Procuring Agencies, which were put-forth for suggestions to the Vendor community and the same were technical examined by the Industries Department. The Authority then examined the resulting document in line with the provisions of the procurement legal framework and incorporated the required changes. The final document which contained a comprehensive data-sheet of the most commonly required furniture items with detailed specifications and sample photos, General & special terms & conditions covering most of the technical and administrative aspects among others was handed over to the Education Department for circulation and the same was also uploaded at the Authority's website.

#### **5. Standardization of Office Equipment Procurement**

Procurement of Office Equipment such as Computers & Photo-Copiers etc. is among an inevitable procurement for new as well as on-going offices. However, the Procuring Agencies reported to have been facing difficulties in devising generic specifications as required under the Rules. On the other hand, the Vendor community was repeatedly reporting incomplete or open-ended specifications to have been published in various Tenders. In view thereof, the Authority like the Furniture procurement standardization, initiated a similar process for this Procurement category. For this purpose, representatives from various Departments including Science & IT, S&GAD, P&D, Academia and Professionals from the Public Universities and the Vendors Community were sat together. The requirements were collectively put-forth by the Procuring Agencies, the Vendor community then incorporated the mandatory parameters to be specified by the Procuring Agencies, the draft was then deliberated upon by IT & Hardware

**Furniture  
Procurement  
was  
standardized by  
developing a  
comprehensive  
bidding  
document.**

**Standardized  
Bidding  
Documents  
Prepared for  
office equipment  
procurement**

Engineering Professionals so as to remove Technical anomalies, upon their satisfaction the draft was made compliant with Public Procurement Legal Framework including basic provisions for after-sales services. The resulting document was uploaded at the Authority's website and is being appreciated by the users.

#### **6. Chief Minister's Laptop Scheme**

In compliance of the directives of the Government, the Secondary Education Department initiated the case for Procurement of Laptops for distribution among the meritorious & deserving students. The Authority was approached for guidance for completing the assignment within the shortest possible time while staying within the provisions of Rules. Two challenges in timely completion that were reportedly being faced by the Procuring Agency included; lack of knowledge about realistic delivery completion time. Secondly, devising of After-Sales Services Contract provisions that suit the benefitting students spread across Balochistan and acceptable to the Contractor at most reasonable prices. As both issues pertained to input from the Contractor side, the Authority suggested for adopting **Two-Stage Bidding procedure**, so as to avoid the consequences of initially incorporating unrealistic or difficult conditions in the bidding document and rectifying those later through issuance of Re-Tender. In addition, Capacity building session specifically for the representatives of the IT Equipment Manufacturers was organized. For quick & easy applications processing, a complimentary web-based software to be developed by the winning Firm (For online application particulars filing & Marks-sheet uploading by the students. Upon verification of which, by the administrative Department, the Software would prepare District-wise list of qualifying students) was made mandatory in the bidding document. In addition, provisions for encouraging participation of Manufacturers and their first-tier agents, rather than petty suppliers was incorporated so as to attain shortest delivery time, best prices and maximum after-sales support.

**CM Laptop Scheme was thoroughly assisted throughout the procurement process.**

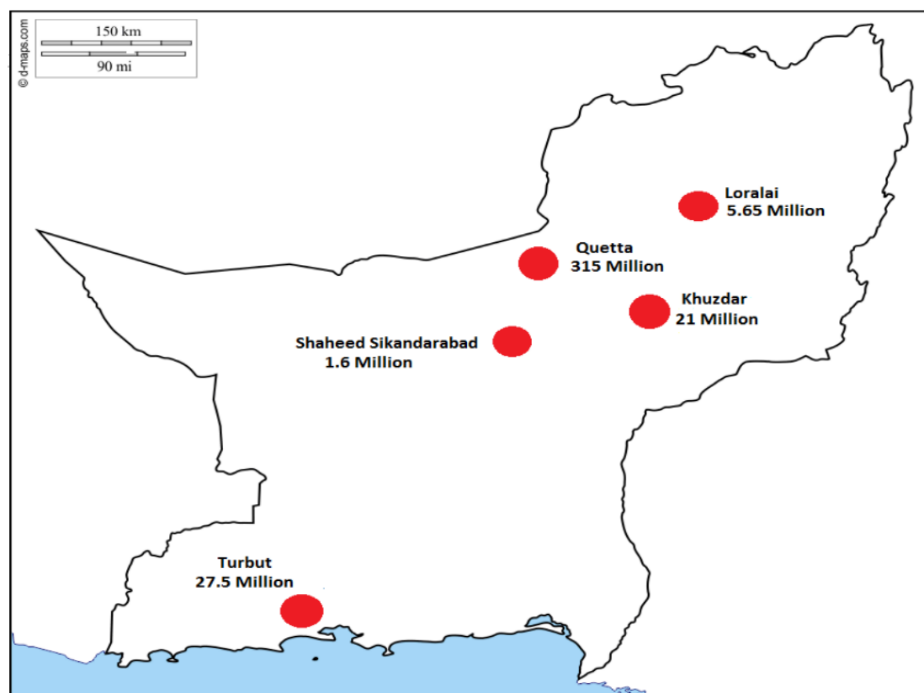
# Department Procurement Review

## Goods & Services

The following pages present an analysis summary of the Procurement made by the Health department in the Financial Year 2017-18.

## Health Department (Goods & Services)

During Financial Year 2017-18, Health Department (Good & Services) advertised 153 Works related tenders on Authority's website. Out of advertised tenders, Evaluation Reports were uploaded for 104 tenders. Whereas, the Procurement Process for 49 tenders remained incomplete and 22 Tenders were cancelled.



**9 Bidders**

Average Number of Bidders

**61 Days**

Average Tender Processing Time





**309.3 M**  
Disposable/Sar  
ange/Surgical

During Financial Year 2017-18, Health Good and Services Completed Procurement process for 8 Tenders related to Disposable/Sarange/Surgical.



**254.6 M**  
IT  
Equipments

During Financial Year 2017-18, Health Good and Services Completed Procurement process for 12 Tenders related to IT Equipments.



**1.35 B**  
Medicens

During Financial Year 2017-18, Health Good and Services Completed Procurement process for 31 Tenders related to Medicens.



**124.6 M**  
Others

During Financial Year 2017-18, Health Good and Services Completed Procurement process for 17 Tenders related to Others.

**3.21 Billion**

Total Tenders Processed



**362.0 M**  
Purchase of  
Vaccine

During Financial Year 2017-18, Health Good and Services Completed Procurement process for 3 Tenders related to Purchase of Vaccine



**801.0 M**  
Services

During Financial Year 2017-18, Health Good and Services Completed Procurement process for 16 Tenders related to Services



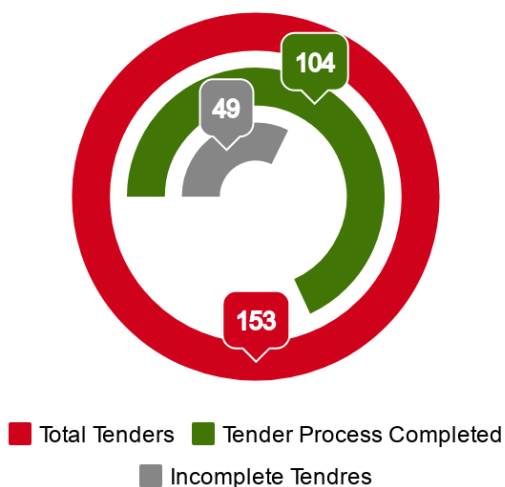
**87 M**  
Supply and  
Medical  
Equipments

During Financial Year 2017-18, Health Good and Services Completed Procurement process for 17 Tenders related to Supply and Medical Equipments



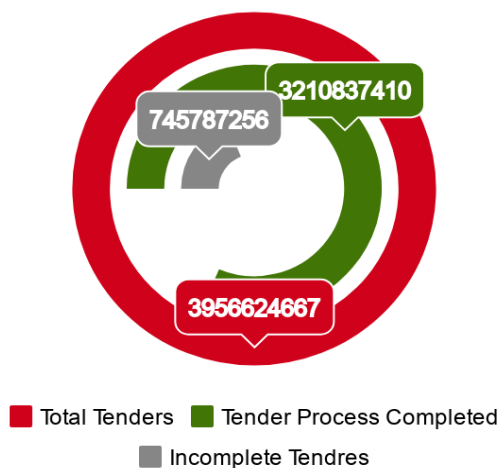
## TENDER STATISTICS FOR THE DEPARTMENT

### Tenders (Count)



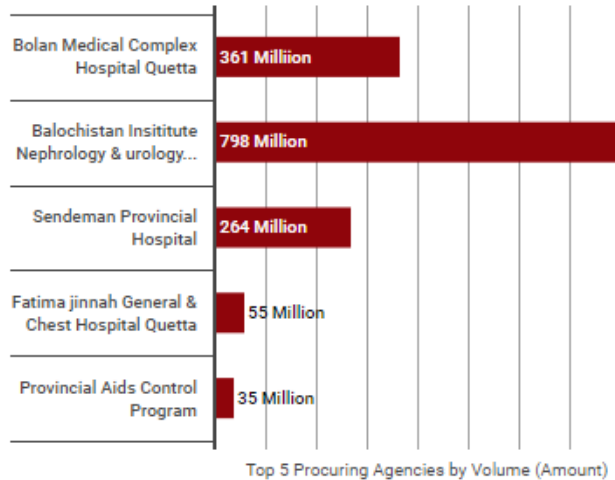
During the year in review, the Procuring Agencies of **Health (GnS)** department uploaded Evaluation Reports for **104 tenders** out of **153 tenders** advertised. While, Procurement process for **49 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

### Tenders (Amount)

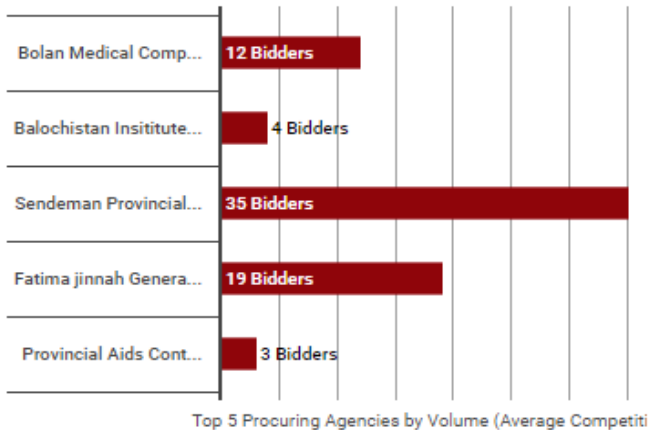


During the year in review, Health department processed Goods and Services related tenders worth **3.9 Billion**. Out of which the process for tenders worth **3.2 Billion** was completed and the process for tenders worth **745 Million** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## TOP 5 PROCURING AGENCIES



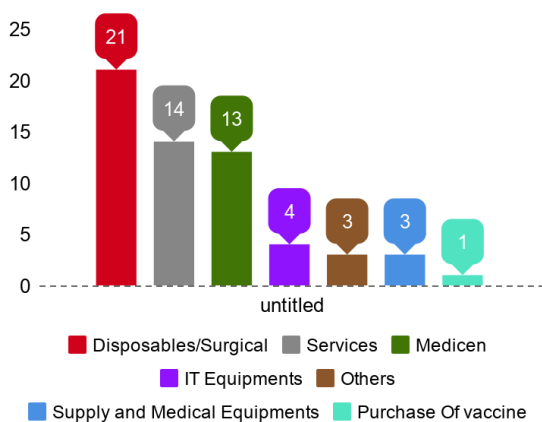
The BINUQ issued tenders worth **798 Million**, the highest in the department, followed by BMC Hospital Quetta with **361 Million**. And Sandeman Provincial Hospital Quetta with **264 Million**.



Among the top 5 Procuring Agencies, the tenders advertised by Sandeman Provincial Hospital Quetta attracted the highest number of bidders. Whereas, the bidder participation remained lowest in tenders advertised by the **Provincial AIDS Control Program**.

## COMPETITION

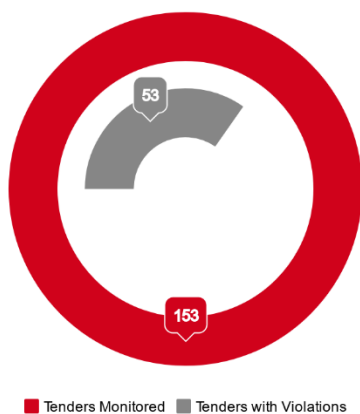
### Category-Wise Competition



The tenders related to Disposables and Surgical Items attracted an average competition of **21 bidders** per tender, highest for the department. Whereas, Tenders for Medicine attracted an average of **13 bidders** per tender.

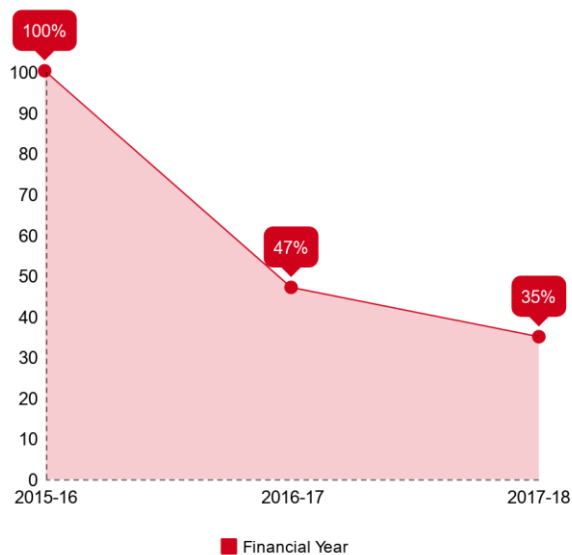
## RULES COMPLIANCE

### Rule Violations (2017-18)



During the year under review, **153 tenders** of Health (G&S) were monitored, out of which **53** were found **non-compliant** with the BPP Rules 2014.

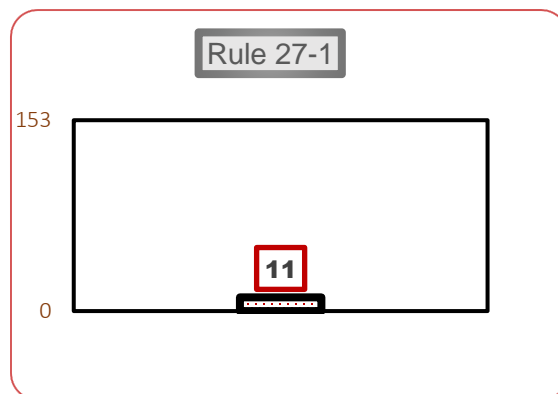
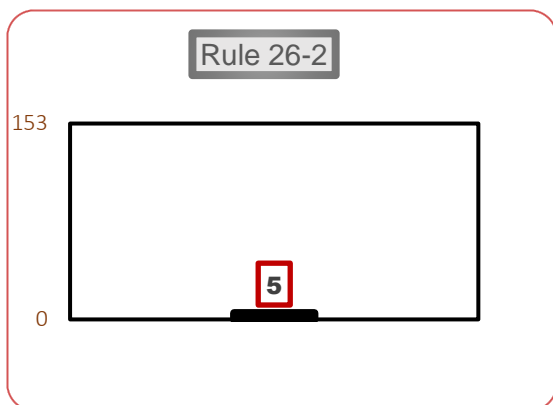
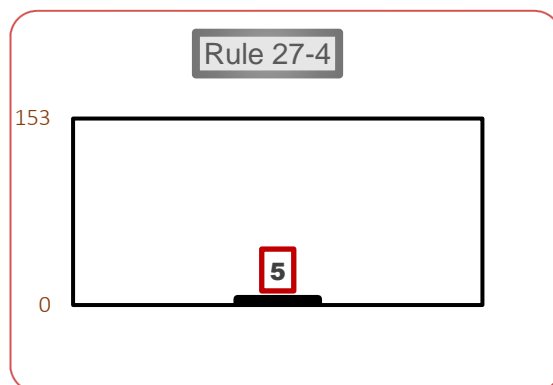
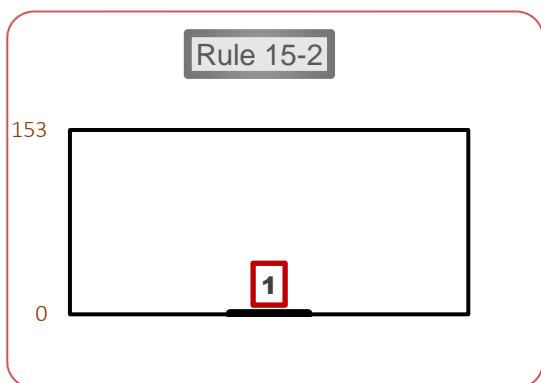
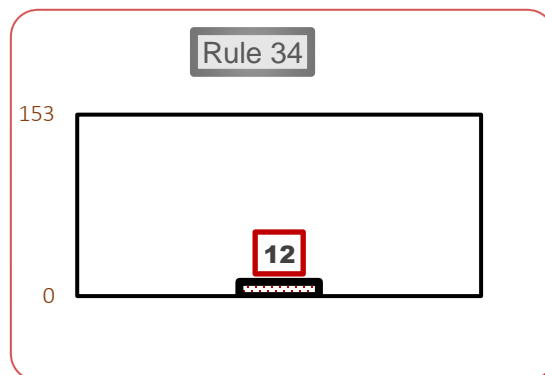
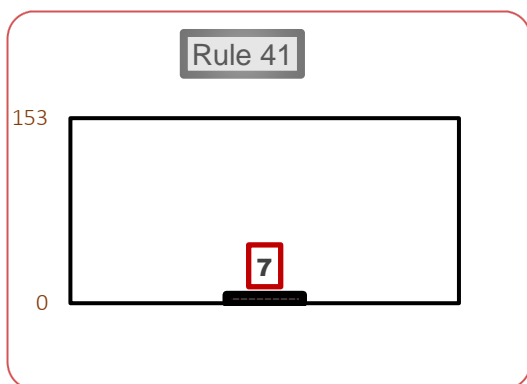
### BPP Rules Violations



The Non-Compliance rate for Health department (G&S) was the **lowest** for last **3 years** at **35%**.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## FINDINGS & RECOMMENDATIONS

- I. During the **Financial Year 2017-18**, the **Authority monitored 153 tenders** of **Health department (G&S)**. Out of which, the **evaluation report** for **104 tenders** were uploaded amounting to **PKR 3.2 billion**.
- II. The evaluation reports for **49 tenders** were **NOT uploaded** on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the Health department remained **9 bidders** per tender. Whereas, the **Average Tender Processing Time** was noted **61 days per tender**.
- IV. During the year under review, **Health department violated** regulatory provisions of BPP Rules 2014 in **35% of the tenders**.

### Note on Violations:

- Rule 34:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in **12 tenders** the Evaluation Criteria were unclear and ambiguous.
- Rule 41:** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **7 tenders**, the Procuring Agencies deviated from the prescribed method of bidding
- Rule 27(4):** It requires the Procuring Agencies to upload bidding documents on Authority's website to adhere to the Principle of Transparency and Fairness in Public Procurement. However, it is observed that bidding documents for **5 tenders** were not timely uploaded on Authority's website.
- Rule 26-2:** It requires the Procuring Agencies to charge a fee for bidding documents, which shall not exceed the cost of preparation and printing. Whereas, it was observed that **5 times** the procuring agencies of health department charged a fee higher than prescribed.

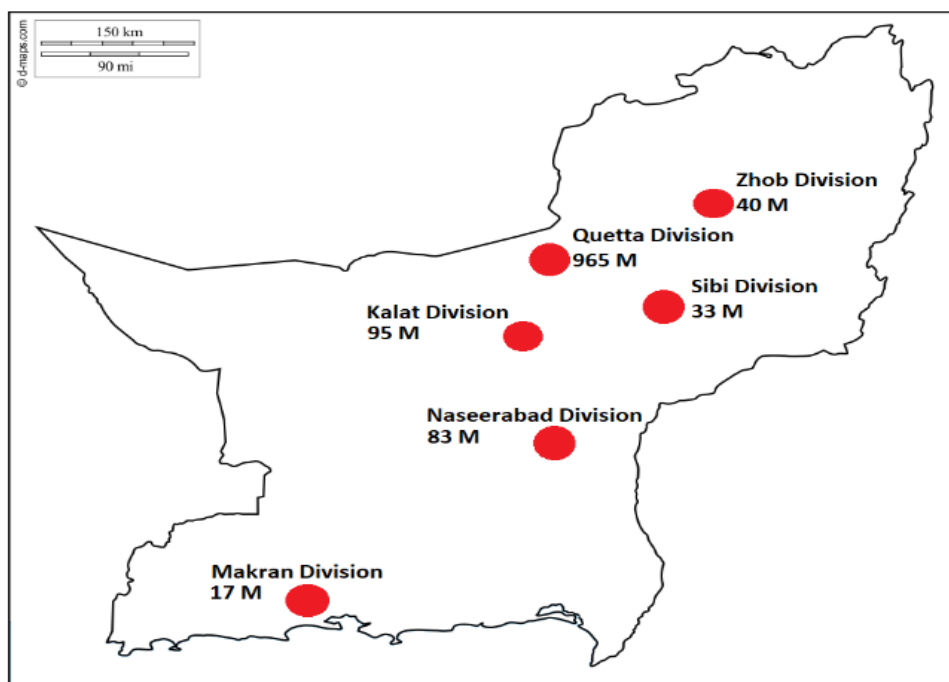


The following pages  
present an analysis  
summary of the  
Procurement made by  
the Education(GnS)  
Department in the  
Financial Year 2017-18

## Education Department

(Goods and Services)

During Financial Year 2017-2018, Education(GnS) Department advertised 1488 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 716 was completed, while processes of 684 tenders was not completed and 88 Tenders were cancelled.



**3 Bidders**

Average Participation

**37 Days**

Average Tender Processing time





**500 M**

**CM Laptop Scheme.**

During Financial Year 2017-2018, Education(GnS) completed procurement process of **1 Tender** related to CM Laptop Scheme.



**338 M**

**Furniture/ Fixture.**

During Financial Year 2017-2018, Education(GnS) completed procurement process of **332 Tenders** related to Furniture and Fixture.



**155 M**

**Sports/Science Equipments.**

During Financial Year 2017-2018, Education(GnS) completed procurement process of **20 Tenders** related to Sports Material and Science Equipments.

**1.23 Billion**

**Total Tenders Processed**



**154 M**

**Reading/Writing Material.**

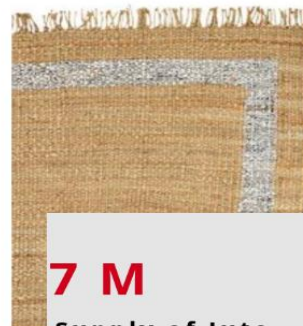
During Financial Year 2017-2018, Education(GnS) completed procurement process of **276 Tenders** related to Reading and Writing Material.

**MISCELLANEOUS**

**72 M**

**Miscellaneous.**

During Financial Year 2017-2018, Education(GnS) completed procurement process of **9 Tenders** related to Miscellaneous and Others.



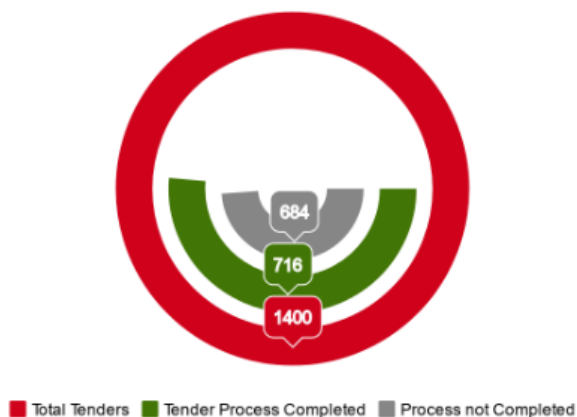
**7 M**

**Supply of Jute Tats.**

During Financial Year 2017-2018, Education(GnS) completed procurement process of **50 Tenders** related to Supply of Jute Tats .

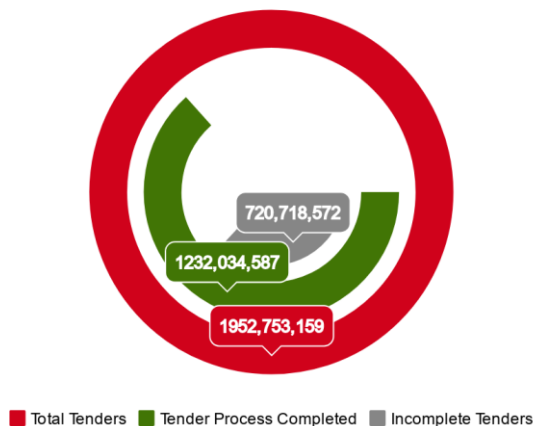
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



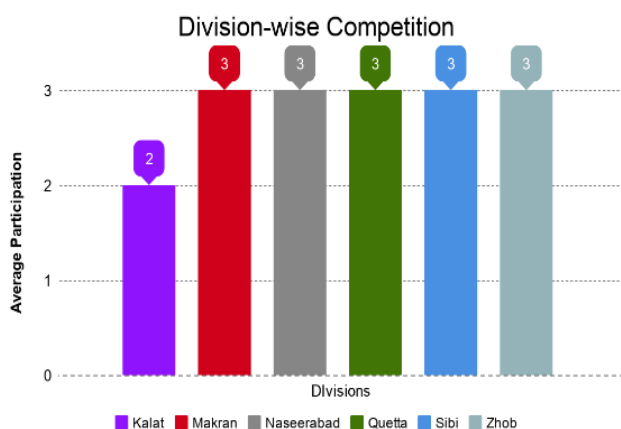
During the year in review, the Procuring Agencies of **Education (GnS)** department uploaded Evaluation Reports for **1400 tenders** out of **716 tenders** advertised. While, Procurement process for **684 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

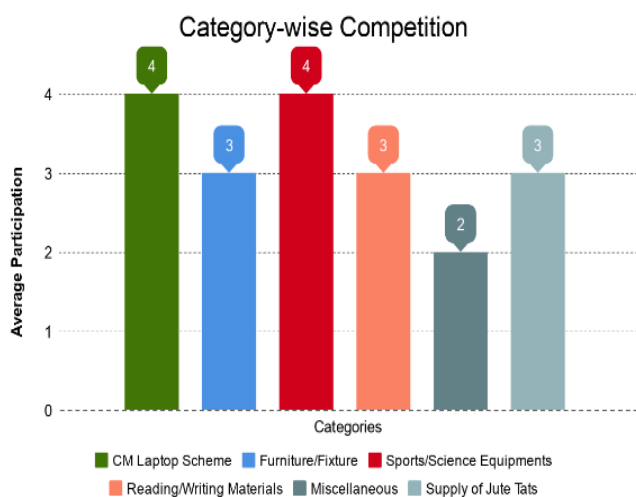


During the year in review, Education (Gns) Department processed tenders worth **1.95 Billion**. Out of which the process for tenders worth **1.23 Billion** was completed and the process for tenders worth **721 Million** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## COMPETITION



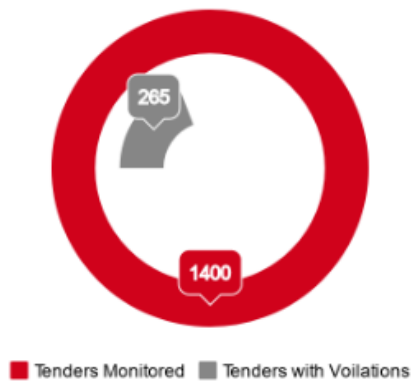
The Tenders advertised in **Makran, Quetta, Naseerabad, Sibi and Zhob** Divisions attracted an average bidder participation of **3 bidders** per tender. Whereas, in tenders advertised in **Kalat Division**, the competition was lowest at **2 bidder** per tender.



The tenders related to CM Laptop scheme and Sports material and Science Equipments attracted an average participation of **4 bidders** per tender. Whereas, tenders related to Supply of Jute Tats attracted only **2 bidder** per tender on average.

## RULES COMPLIANCE

### Rule Violations (2017-2018)



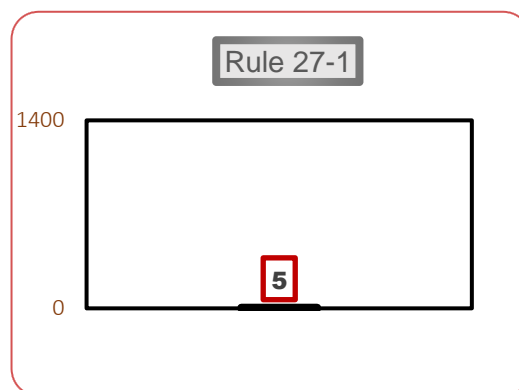
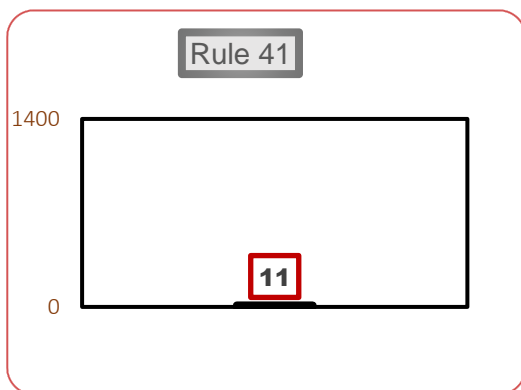
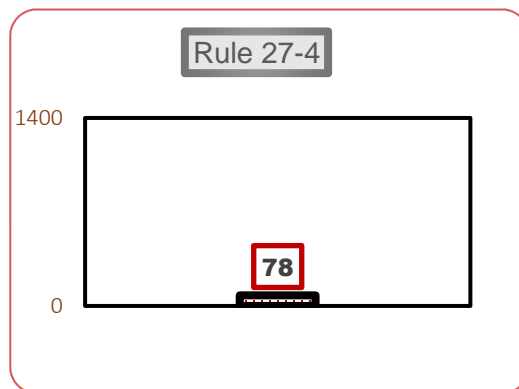
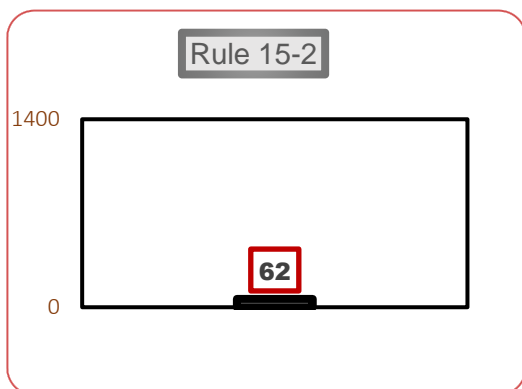
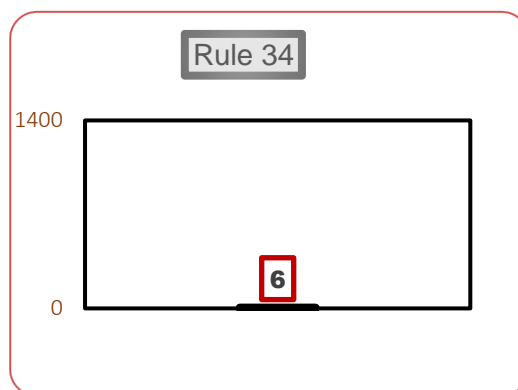
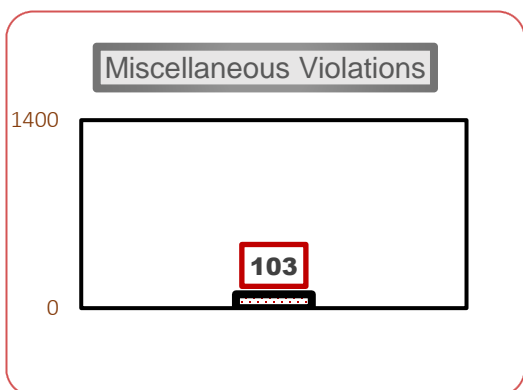
---

**D**uring the Year in Review, **265 Violations** of BPP Rules were conveyed to different Procuring Agencies of Education department for Goods & Services related tenders.

---

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## FINDINGS & RECOMMENDATIONS

- I. During the **Financial Year 2017-18**, the **Authority monitored 1400 tenders** of **Education department (G&S)**. Out of which, the **evaluation report** for **716 tenders** were uploaded amounting to **PKR 1.23 billion**.
- II. The evaluation reports for **684 tenders** were **NOT uploaded** on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the Education department remained only **3 bidders** per tender. Whereas, the **Average Tender Processing Time** was noted **37 days per tender**.
- IV. During the year under review, **Education department violated** regulatory provisions of BPP Rules 2014 in **15% of the tenders**.

### Note on Violations:

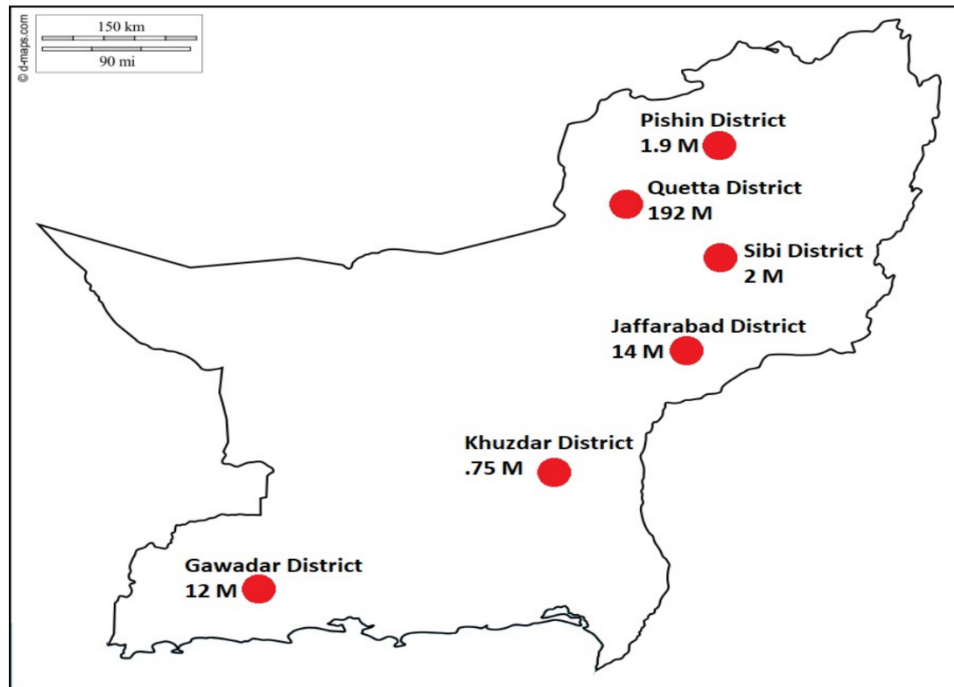
- Rule 34:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in **6 tenders** the Evaluation Criteria were unclear and ambiguous.
- Rule 41:** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **11 tenders**, the Procuring Agencies deviated from the prescribed method of bidding
- Rule 27(4):** It requires the Procuring Agencies to upload bidding documents on Authority's website to adhere to the Principle of Transparency and Fairness in Public Procurement. However, it is observed that bidding documents for **78 tenders** were not timely uploaded on Authority's website.
- Rule 15-2:** It requires the Procuring Agencies to timely upload the Notice Inviting Tender on Authority's website. However, for 62 tenders the NIT was not timely uploaded on Authority's website.

The following pages  
present an analysis  
summary of the  
Procurement made by  
the Police(GnS)  
Department in the  
Financial Year 2017-18

## Police Department

(Goods and Services)

During Financial Year 2017-2018, Police(GnS) Department advertised 75 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes 37 was completed, while processes of 27 tenders was not completed and 11 Tenders were cancelled.



**3 Bidders**

Average Participation

**68 Days**

Average Tender Processing time

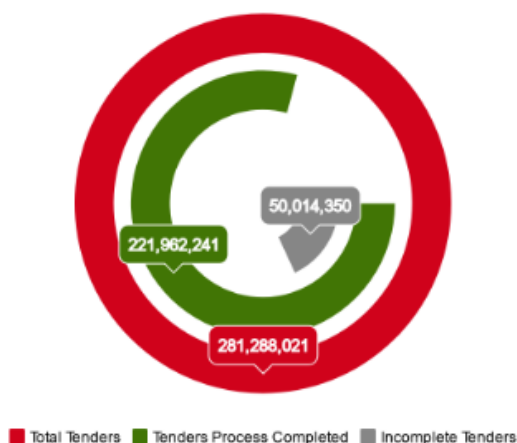
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



During the year in review, the Procuring Agencies of Police (GnS) department uploaded Evaluation Reports for **37 tenders** out of **64 tenders** advertised. While, Procurement process for **27 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

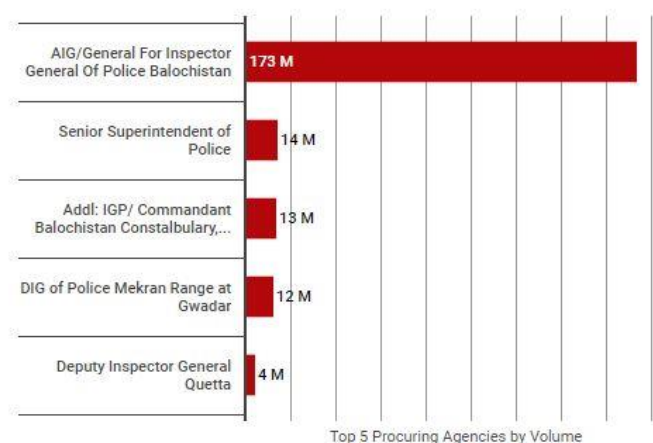
Tenders (Amount)



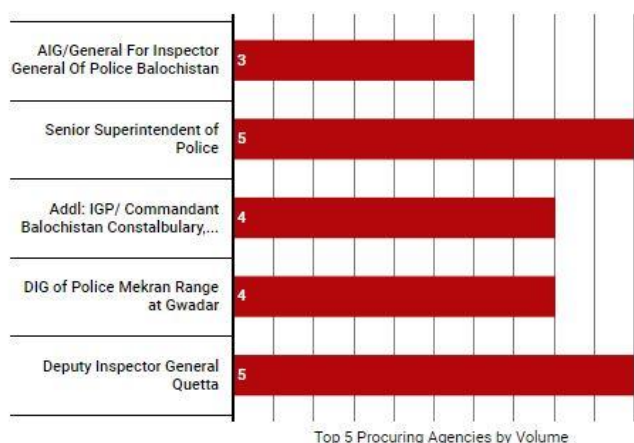
During the year in review, **Police (GnS)** Department processed tenders worth **281 Million**. Out of which the process for tenders worth **222 Million** was completed and the process for tenders worth **50 Million** stopped after publication stage and evaluation reports were not uploaded for the said tenders.



## TOP 5 PROCURING AGENCIES

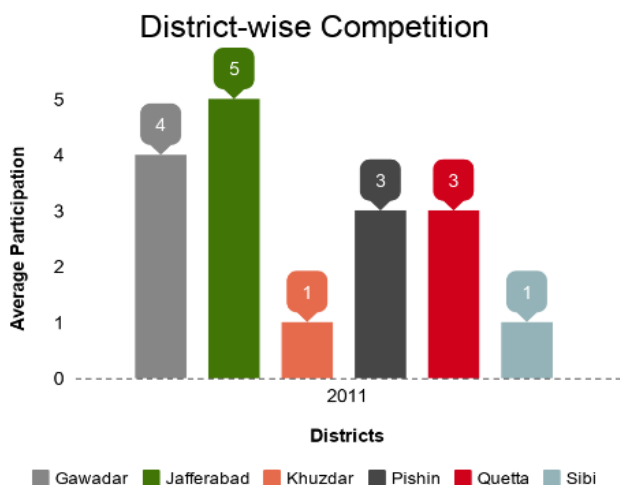


The **AIG/General For Inspector General Of Police Balochistan** issued tenders worth **173 Million**, the highest in the department, followed by **Senior Superintendent of Police** with tenders worth **14 Million**. Whereas, the Top 5 Procuring Agencies spent almost 78% of the total Procurement value of the Department.



The Average Participation in the tenders advertised by the office of the Senior Superintendent of Police and Deputy Inspector General Quetta has the **5** bidders, highest for the department. Whereas, the tenders advertised by the AIG/General For Inspector General Of Police Balochistan attracted the lowest average participation of only **3** bidders per tender.

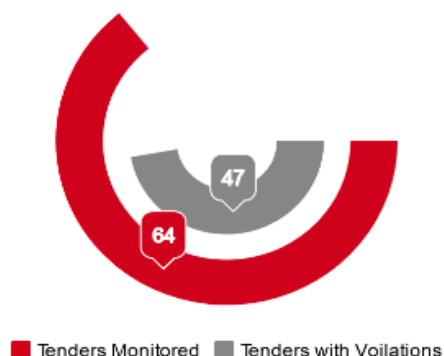
## COMPETITION



The Tenders advertised in **Jafferabad District** attracted an average of **5 bidders** per tender, highest for the department, followed by **Gawadar** with an average of **4** bidders. whereas, in **Khuzdar and Sibi**, the bidder participation remained only **1 bidder** per tender.

## RULES COMPLIANCE

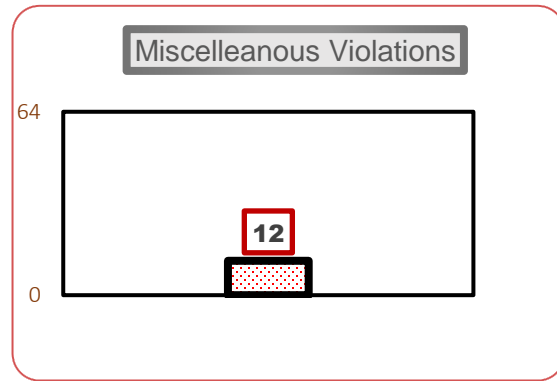
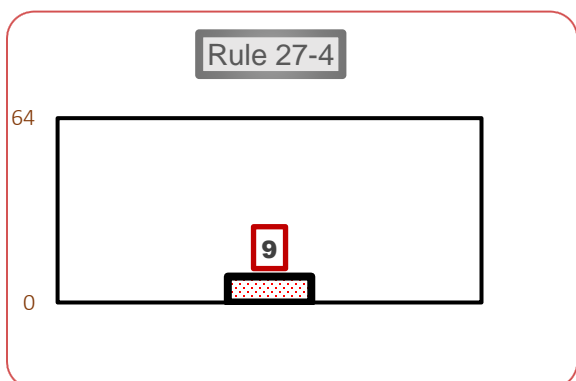
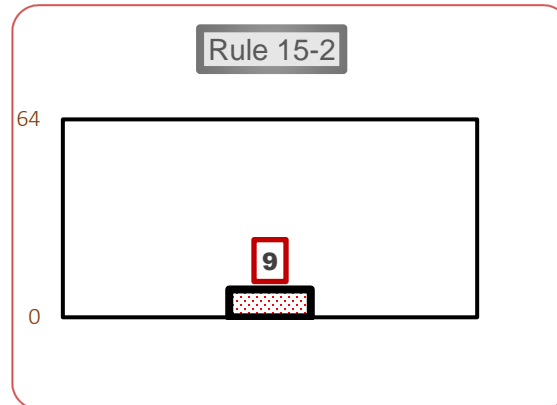
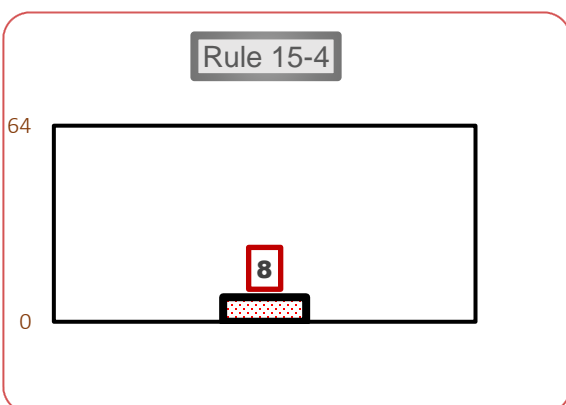
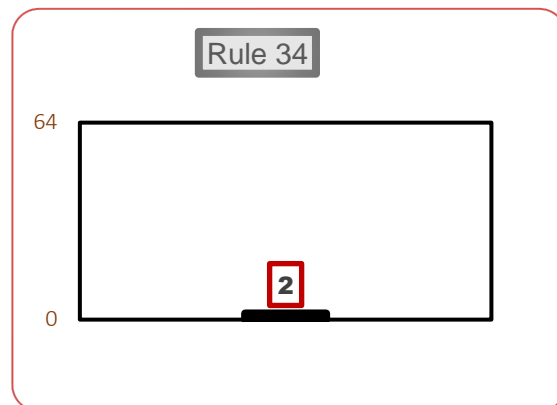
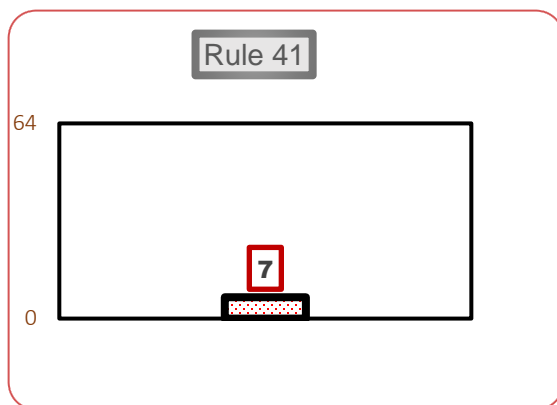
### Rule Violations (2017-2018)



During the year in review, BPPRA monitored **64** tenders of the Police (GnS) department for Rules Compliance out of the said tenders, **47** were found non-compliant with the BPP Rules-2014.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## FINDINGS & RECOMMENDATIONS

- I. During the **Financial Year 2017-18**, the Authority monitored **64 Goods and Services related tenders of Police Department**. Out of which, the **evaluation report** for **37 tenders** were uploaded amounting to **PKR 222 million**.
- II. The evaluation reports for **27 tenders** were **NOT uploaded** on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the Police department remained **3 bidders** per tender. Whereas, the **Average Tender Processing Time** was noted **68 days per tender**.
- IV. During the year under review, regulatory provisions of BPP Rules 2014 were violated in **73%** tenders advertised by the Police Department.

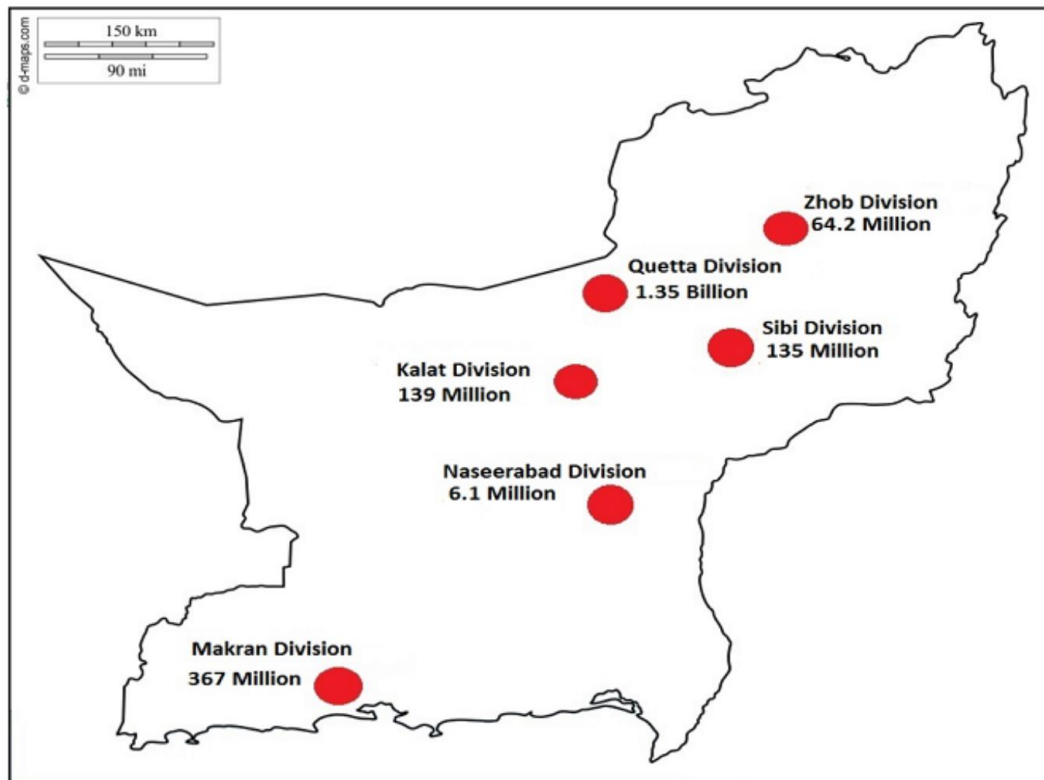
### Note on Violations:

- Rule 34:** It requires the Procuring Agencies to formulate clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in **2 tenders** the Evaluation Criteria were unclear and ambiguous.
- Rule 41:** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **7 tenders**, the Procuring Agencies deviated from the prescribed method of bidding
- Rule 15-2:** It requires the Procuring Agencies to timely upload the NIT on BPPRA website. Whereas, it was found that for **9 tenders** the NIT was not timely uploaded on Authority's website.
- Miscellaneous:** In **12 tenders**, miscellaneous provisions of BPP Rules were violated by the Procuring Agencies of Police Department.

The following pages present an analysis summary of the Procurement made by the Agriculture Department (G&S) in the Financial Year 2017-18.

## **Agriculture Department** (Goods and Services)

During Financial Year 2017-18, Agriculture Department (G&S) advertised 154 tenders on Authority's website. Out of advertised tenders, Evaluation Reports were uploaded for 133 tenders. Whereas, the Procurement Process for 21 tenders remained incomplete.

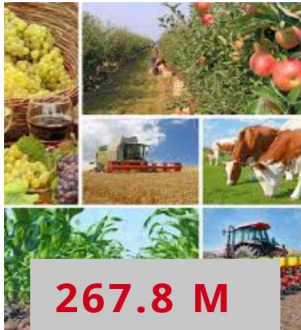


**3 Bidders**

Average Number of Bidders

**37 Days**

Average Tender Processing Time



**267.8 M**

**Miscellaneous/Others**

During Financial Year 2017-18, Agriculture Department (G&S) Completed Procurement process for 41 Tenders related to Miscellaneous/Others.



**1.02 M**

**Solar systems & Diesel engines**

During Financial Year 2017-18, Agriculture Department (G&S) Completed Procurement process for 34 Tenders related to Solar systems & Diesel engine.



**49 M**

**Purchase of vehicles/Machinery**

During Financial Year 2017-18, Agriculture Department (G&S) Completed Procurement process for 12 Tenders related to Purchase of vehicles/Machinery.

**2.06 Billion**

**Total Tenders Processed**



**111 M**

**Repair of Vehicles/Machinery/spare parts**

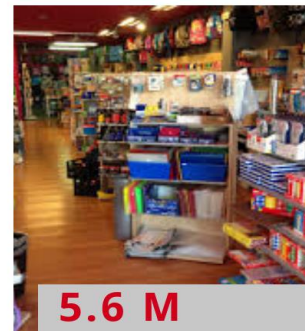
During Financial Year 2017-18, Agriculture Department (G&S) Completed Procurement process for 8 Tenders related to Repair of Vehicles/Machinery/ spare parts



**121 M**

**PVC pipes**

During Financial Year 2017-18, Agriculture Department (G&S) Completed Procurement process for 9 Tenders related to PVC Pipes



**5.6 M**

**Purchase of furnitures & stationaries**

During Financial Year 2017-18, Agriculture Department (G&S) Completed Procurement process for 9 Tenders related to Purchase of furnitures & stationaries

## TENDER STATISTICS FOR THE DEPARTMENT

### Tenders (Count)



During the year in review, Agriculture (GnS) completed **133** tenders out of **154** tenders advertised. While, Procurement process for **21** tenders remained incomplete as Evaluation Reports were not uploaded for the said tenders.

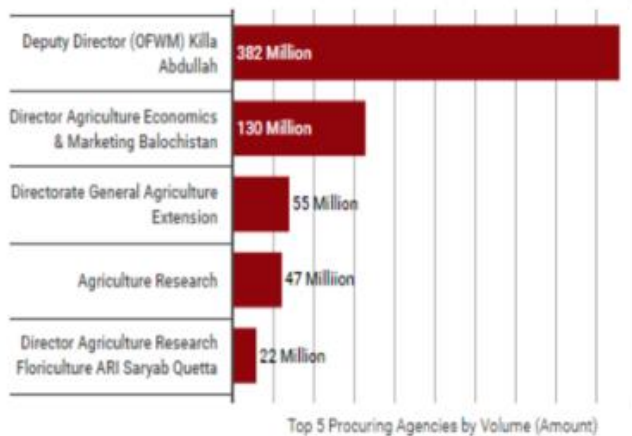
### Tenders (Amount)



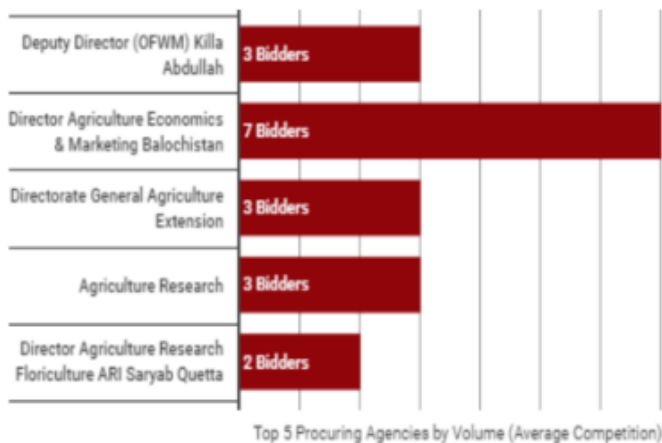
During the year in review, Agriculture (GnS) processed tenders worth **3.13 Billion**. Out of which the process for tenders worth **2.06 Billion** was completed and the process for tenders worth **1.06 Billion** stopped after publication stage and evaluation reports were not completed for the said tenders.



## TOP 5 PROCURING AGENCIES



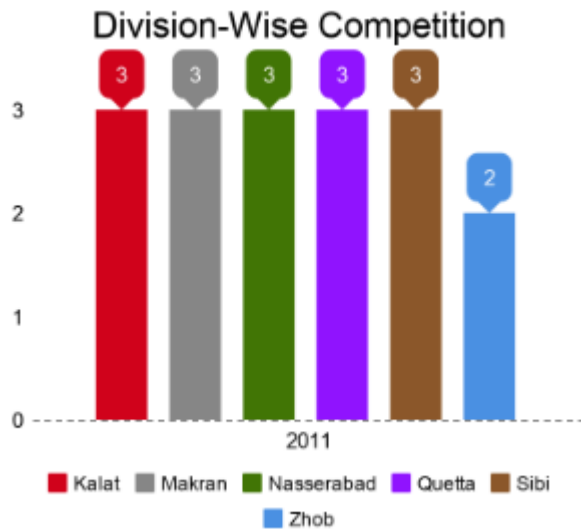
The **Deputy Director (OFWM) Killa Abdullah** issued tenders worth **382**, the highest in the department, while **Director Agriculture Research Floriculture ARI Saryab Quetta** issued tenders worth **22 Million** lowest in the department.



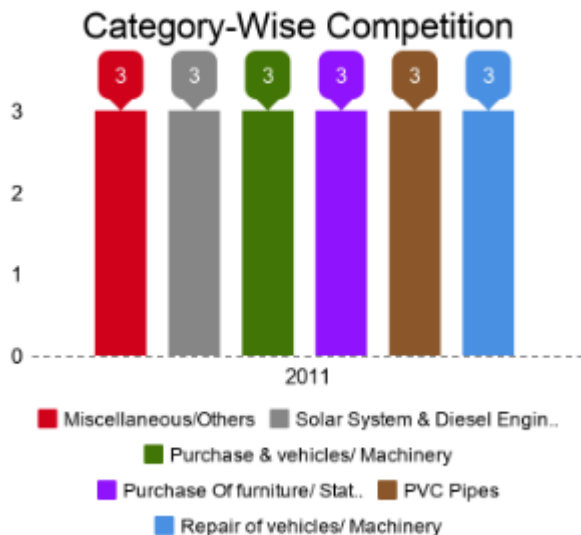
Among the top 5 Procuring Agencies, the tenders advertised by **Director Agriculture Economics & Marketing Balochistan** attracted the highest number of bidders. Whereas, the bidder participation remained lowest in tenders advertised by the **Director Agriculture Research Floriculture ARI Saryab Quetta**.



## COMPETITION



**Quetta, Kalat, Naseerabad, Sibi and Makran** division had the highest average participation of **3** bidders per tender. Whereas, in **Zhob** divisions the average participation of bidders remained lowest at **2** bidders per tender.

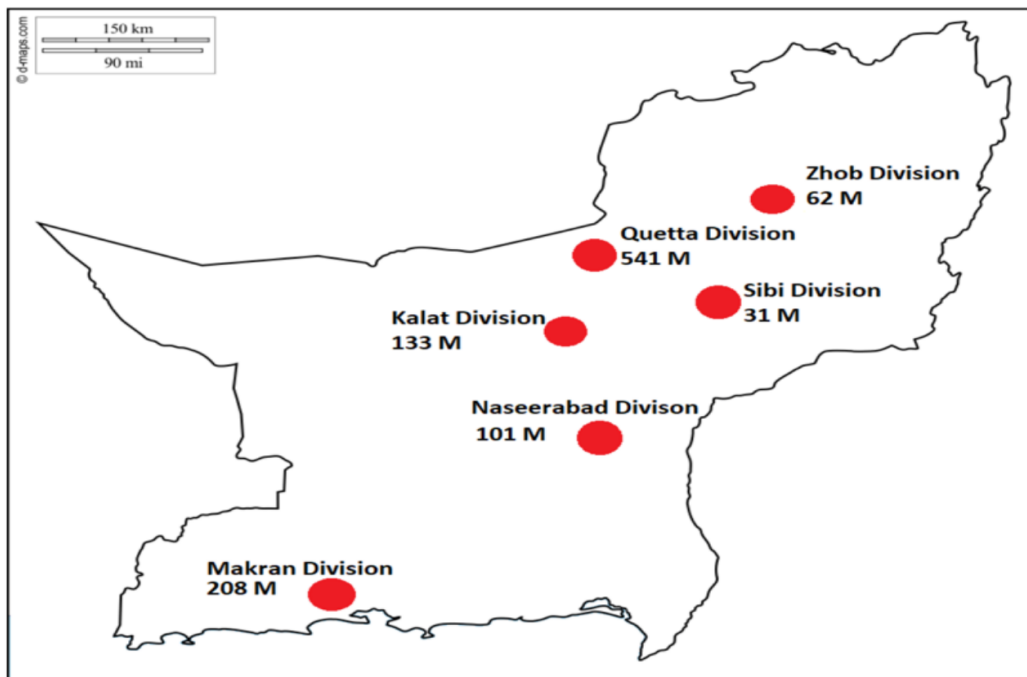


The tenders advertised in all six categories attracted the same average participation of 3 bidders per tender.

The following pages present an analysis summary of the Procurement made by the PHE (G&S) in the Financial Year 2017-18.

## Public Health Engineering (Goods & Services)

During Financial Year 2017-18, Public Health Engineering Department (G&S) advertised 1315 Tenders on B-PPRA website. Out of advertised tenders, procurement process of 605 was completed, while process of 646 tenders was not completed and 64 tenders were cancelled.



**3 Bidders**

Average participation

**109 Days**

Average Tender Processing Time



**679 M**

**PVC  
Pipes/Laying  
Pipelines.**

During Financial Year 2017-2018, PHE(GnS) completed procurement process of **354 Tenders** related to PVC Pipes/Laying Pipelines.



**387 M**

**Pumping  
Machinery  
/Diesel engine.**

During Financial Year 2017-2018, PHE(GnS) completed procurement process of **234 Tenders** related to Pumping Machinery /Diesel engine.

**1.08 Billion**

**Total Tenders Processed**

**MISCELLANEOUS**

**154 M**

**Miscellaneous/  
Others.**

During Financial Year 2017-2018, PHE(GnS) completed procurement process of **4 Tenders** related to Miscellaneous/Other s.



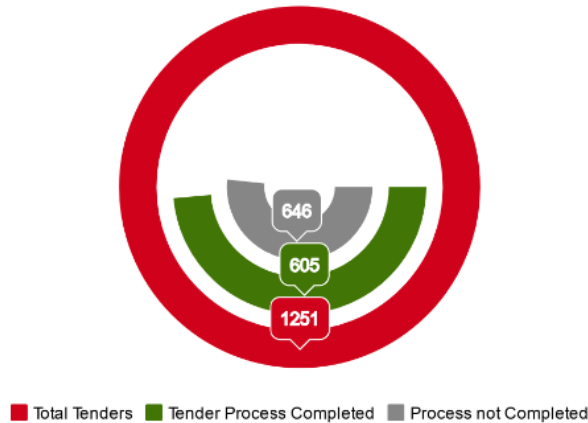
**1.61 M**

**Supply Of  
Transformers.**

During Financial Year 2017-2018, PHE(GnS) completed procurement process of **4 Tenders** related to Supply Of Transformers .

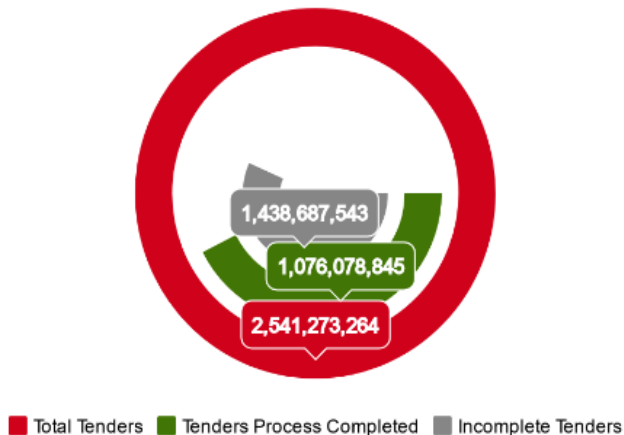
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



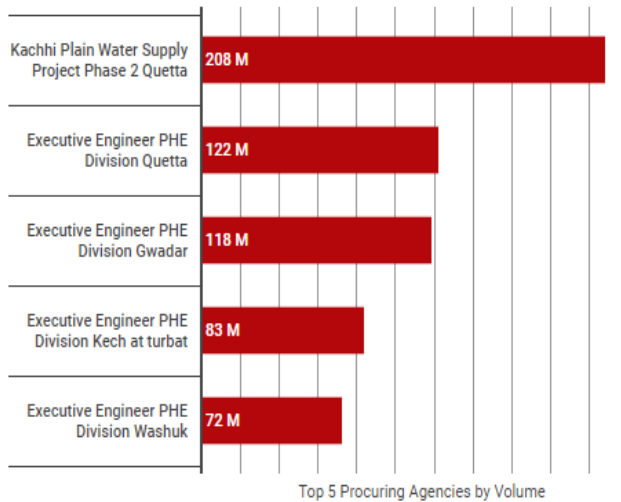
During the year in review, PHE(GnS) completed **605** tenders out of **1,251** tenders advertised. While, Procurement process for **646** tenders remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

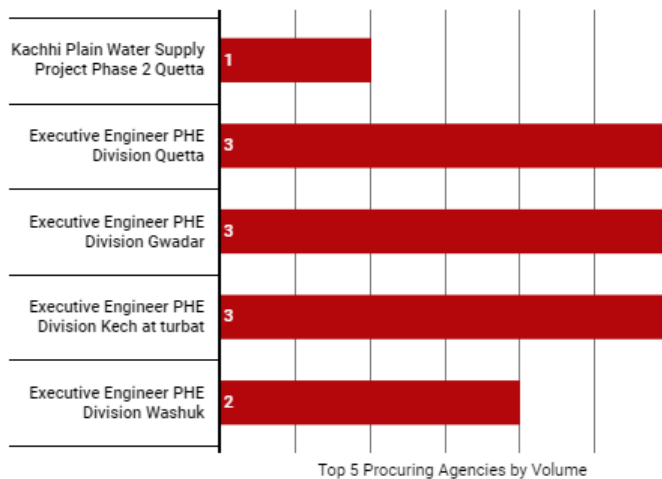


During the year in review, PHE(GnS) processed tenders worth **2.54 Billion**. Out of which the process for tenders worth **1.08 Billion** was completed and the process for tenders worth **1.44 Billion** stopped after publication stage and evaluation reports were not completed for the said tenders.

## TOP 5 PROCURING AGENCIES



The **Kachhi Plain Water Supply Project Phase 2 Quetta** issued tenders worth **208 Million**, the highest in the department, while **Executive Engineer PHE Division Washuk** issued tenders worth **72 Million** lowest in the department.

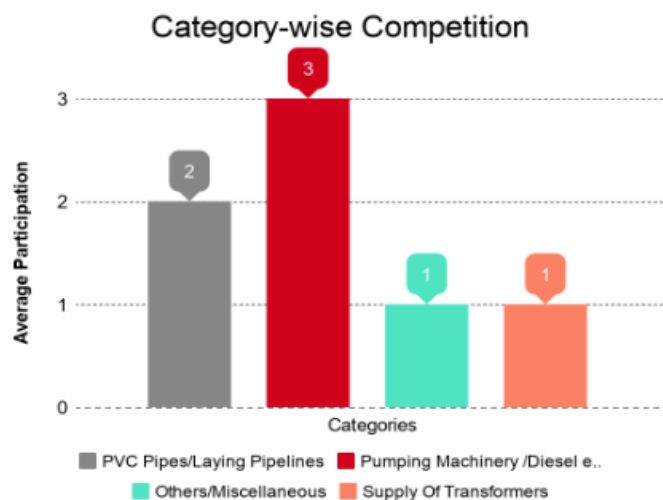


Among the top 5 Procuring Agencies, the tenders advertised by **Kachhi Plain Water Supply Project Phase 2 Quetta** attracted the highest number of bidders. Whereas, the bidder participation remained lowest in tenders advertised by the **Executive Engineer PHE Division Washuk**.

## COMPETITION



**Quetta and Zhob** division had the highest average participation of **4** bidders per tender. Whereas, in **Sibi, Makran and Naseerabad** divisions the average participation of bidders remained lowest at **2** bidders per tender.



The tenders of Pumping Machinery and Diesel Engine attracted the highest participation of **3 bidders** per tender. Whereas, the average participation for Supply of Transformers and Miscellaneous and Others was attracted **1 bidder** per tender.

## FINDINGS & RECOMMENDATIONS

---

- I. During the **Financial Year 2017-18**, the **Authority monitored 1251 tenders** of **PHE department (Goods & Services)**. Out of which, the **evaluation report** for **605 tenders** were uploaded amounting to **PKR 1.08 Billion**.
- II. The evaluation reports for **646 tenders** were **NOT uploaded** on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders related to Goods and Services advertised by the PHE department remained only **3 bidders** per tender. Whereas, the **Average Tender Processing Time** was noted **109 days per tender**, which is much higher than any other department.

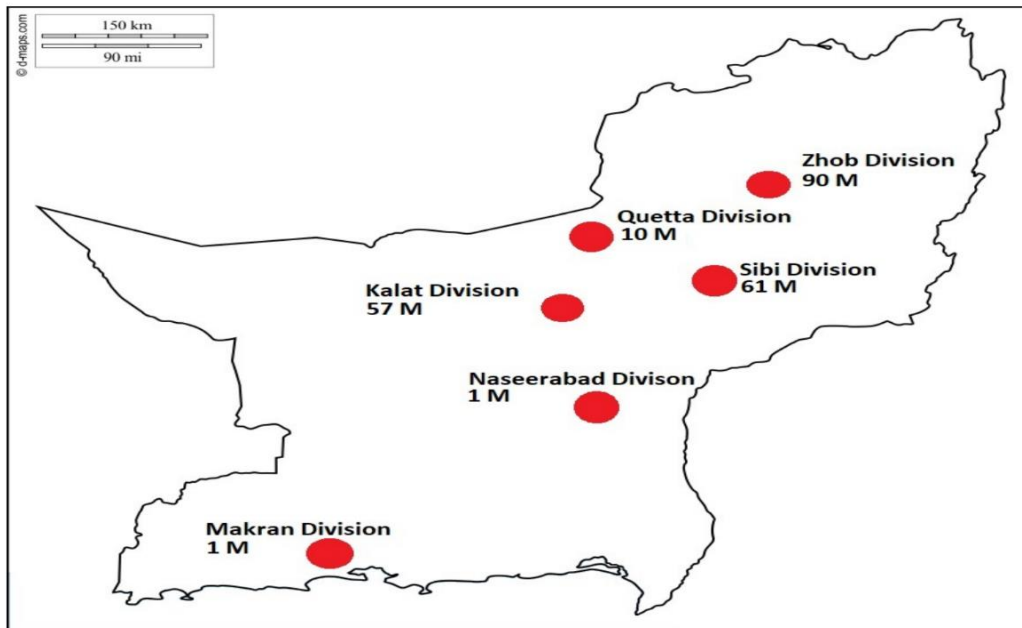


The following pages  
present an analysis  
summary of the  
Procurement made by  
the  
Commissioner(GnS) in  
the Financial Year  
2017-18

## Commissioners

(Goods and Services)

During Financial Year 2017-2018, Commissioner(GnS) advertised 89 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 65 was completed, while processes of 23 tenders was not completed and 1 Tender were cancelled.



**2 Bidders**

Average Paricipation

**47 Days**

Average Tender Processing time





**65 M**

**Pipes/Culverts.**

During Financial Year 2017-2018, Commissioner(GnS) completed procurement process of **9 Tenders** related to Pipe Culverts.

**MISCELLANEOUS**

**55 M**

**Miscellaneous/ Services.**

During Financial Year 2017-2018, Commissioner(GnS) completed procurement process of **19 Tenders** related to Miscellaneous/Services.



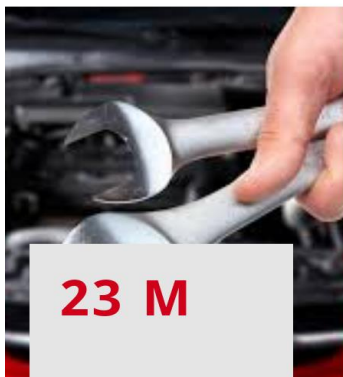
**47 M**

**Machanical/ Machinery.**

During Financial Year 2017-2018, Commissioner(GnS) completed procurement process of **14 Tenders** related to Machanical/ Machinery.

**220 Million**

**Total Tenders Processed**



**23 M**

**Repair/Purchasing of Vehicle.**

During Financial Year 2017-2018, Commissioner(GnS) completed procurement process of **7 Tenders** related to Repair/Purchasing of Vehicle.



**18 M**

**Uniforms.**

During Financial Year 2017-2018, Commissioner(GnS) completed procurement process of **14 Tenders** related to Uniforms.

**Food**

**12 M**

**Food/Items.**

During Financial Year 2017-2018, Commissioner(GnS) completed procurement process of **2 Tenders** related to Supply of Food Items .

## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



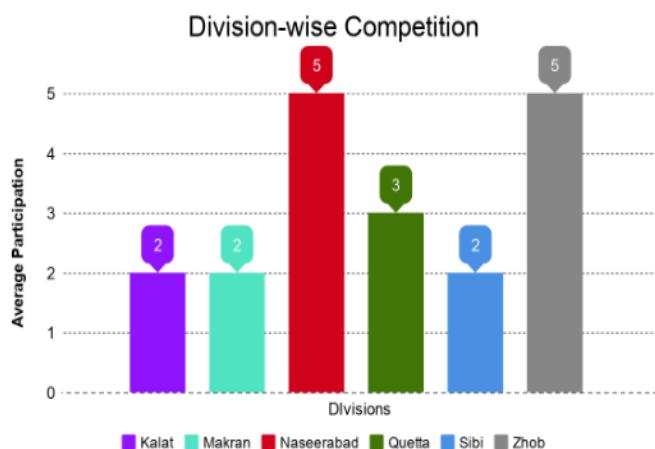
During the year in review, **Commissioners (GnS)** completed **88** tenders out of **89** tenders advertised. While, Procurement process for **23** tenders remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

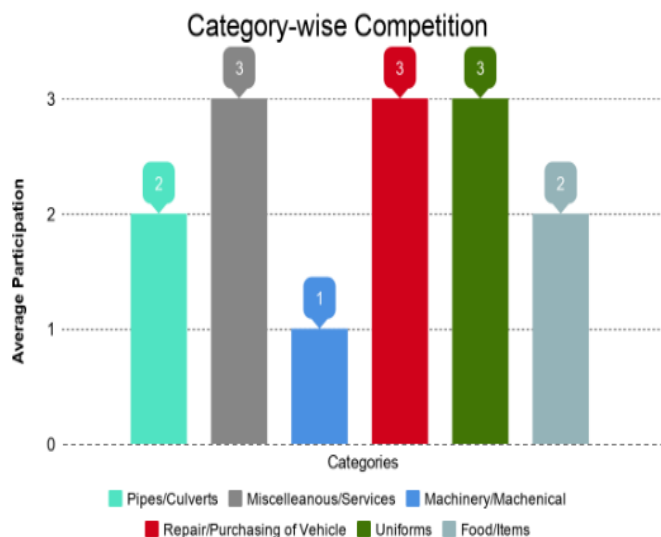


During the year in review, **Commissioners (GnS)** processed tenders worth **246 Billion**. Out of which the process for tenders worth **220 Billion** was completed and the process for tenders worth **17 Billion** stopped after publication stage and evaluation reports were not completed for the said tenders.

## COMPETITION



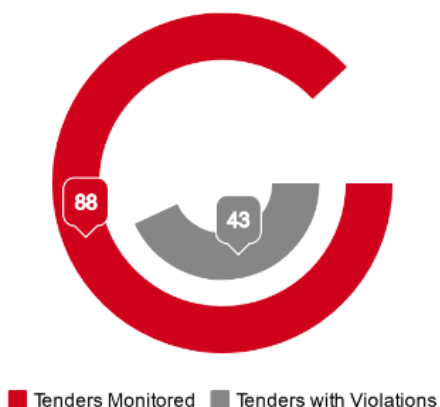
**Naseerabad and Zhob** division had the highest average participation of **4** bidders per tender. Whereas, in **Kalat, Makran and Sibi** divisions the average participation of bidders remained lowest at **2** bidders per tender.



The tenders of Miscellaneous and Services, Repair and Purchasing of Vehicle and Uniforms attracted the highest participation of **3** bidders per tender. Whereas, the average participation for Machinery and Mechanical was **1** bidders per tender.

## RULES COMPLIANCE

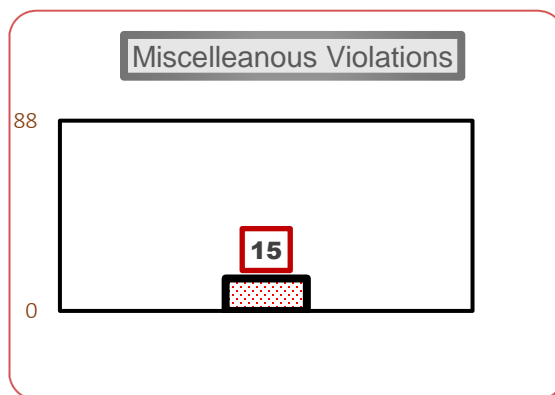
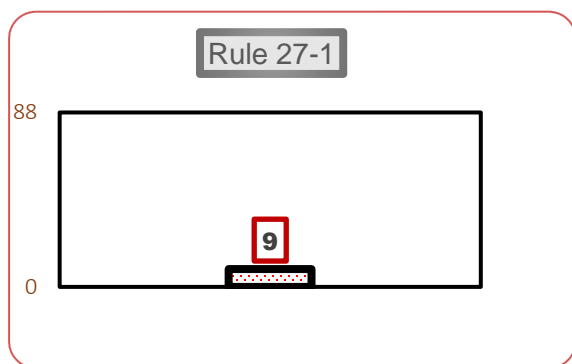
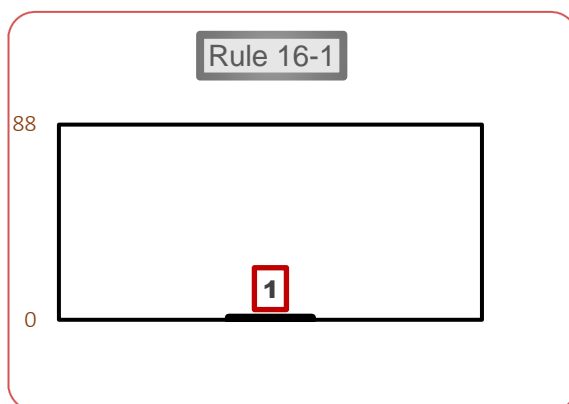
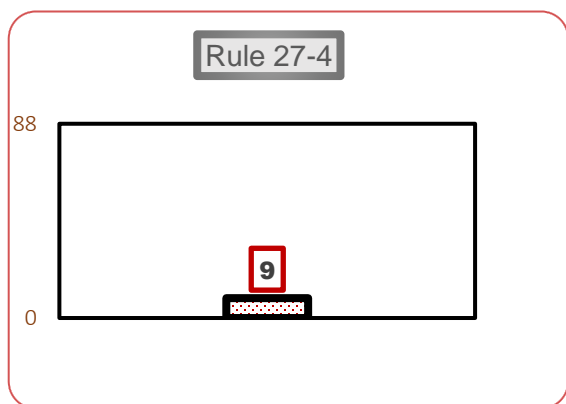
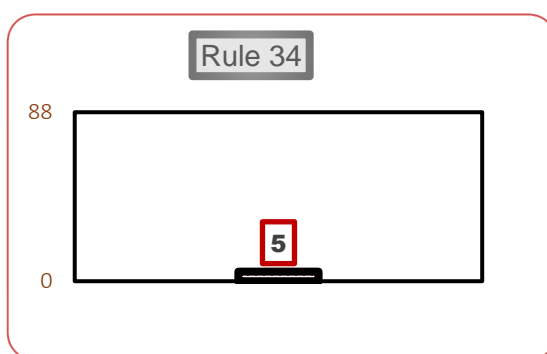
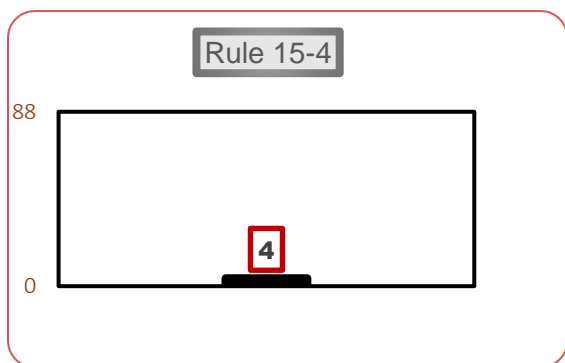
### Rule Violations (2017-2018)



During the year in review, BPPRA monitored **88** tenders of the Commissioners (GnS) department for Rules Compliance out of the said tenders, **43** were found non-compliant with the BPP Rules-2014.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## FINDINGS & RECOMMENDATIONS

- I. During the **Financial Year 2017-18**, the Authority monitored **88 Goods and Services related tenders of Commissioners**. Out of which, the **evaluation report** for **65 tenders** were uploaded amounting to **PKR 220 million**.
- II. The evaluation reports for **23 tenders** were **NOT uploaded** on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the Commissioners remained **2 bidders** per tender. Whereas, the **Average Tender Processing Time** was noted **47 days per tender**.
- IV. During the year under review, regulatory provisions of BPP Rules 2014 were violated in **47%** tenders advertised by the Commissioners/Deputy Commissioners.

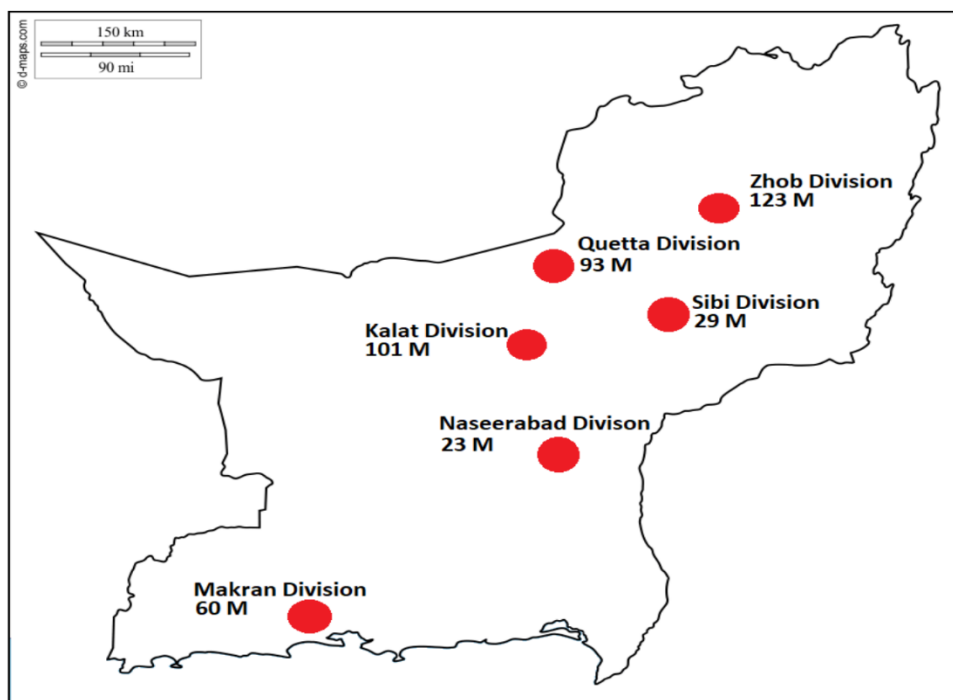
### Note on Violations:

- Rule 34:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in 5 tenders the Evaluation Criteria were unclear and ambiguous.
- Rule 41:** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in 7 tenders, the Procuring Agencies deviated from the prescribed method of bidding
- Rule 15-4:** It requires the Procuring Agencies to include in NIT the necessary information for bidding. Whereas, it was found that in 4 tenders the required information was missing in NIT.
- Rule 27-1:** It requires the Procuring Agencies to formulate the bidding document as prescribed by the BPP Rules 2014. Whereas, it was found that in **9 tenders** the contents of bidding documents were not at par with the regulatory provisions defined therein.

The following pages  
present an analysis  
summary of the  
Procurement made by  
the LGRD (GnS) in the  
Financial Year 2017-18

## Local Government and Rural Development Department (Goods and Services)

During Financial Year 2017-2018, LGRD (GnS) advertised 371 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 252 was completed, while processes of 119 tenders was not completed.



**3 Bidders**

Average Participation

**55 Days**

Average Tender Processing time



**242 M**

**Solar System/  
Solar Pannels.**

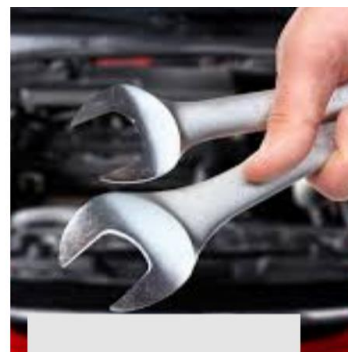
During Financial Year 2017-2018, LGRD(GnS) completed procurement process of **171 Tenders** related to Solar System/ Solar Pannels.

**MISCELLANEOUS**

**89 M**

**Miscellaneous/  
Others.**

During Financial Year 2017-2018, LGRD(GnS) completed procurement process of **39 Tenders** related to Miscellaneous/Others.



**64 M**

**Supply/ repair  
of vehicles/  
machinery.**

During Financial Year 2017-2018, LGRD(GnS) completed procurement process of **25 Tenders** related to Supply/ repair of vehicles/machinery.

**428 Million**

**Total Tenders Processed**



**27 M**

**Supply of Water  
Tanks.**

During Financial Year 2017-2018, LGRD(GnS) completed procurement process of **11 Tenders** related to Supply of Water Tanks.



**7 M**

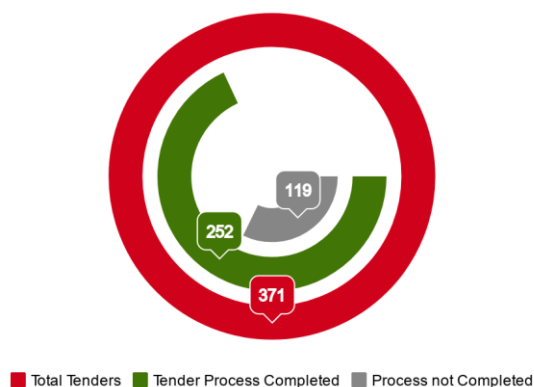
**Supply of PVC  
Pipes.**

During Financial Year 2017-2018, LGRD(GnS) completed procurement process of **6 Tenders** related to Supply of PVC Pipes.



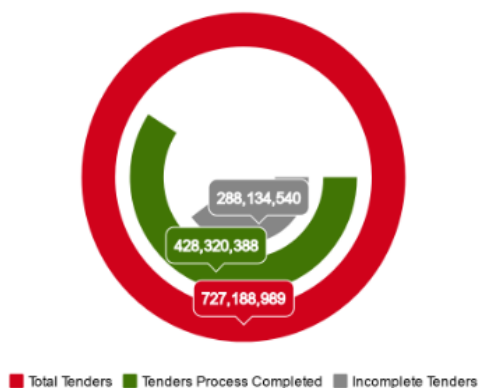
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



During the year in review, the Procuring Agencies of LGRD (G&S) department uploaded Evaluation Reports for **252 tenders** out of **371 tenders** advertised. While, Procurement process for **119 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

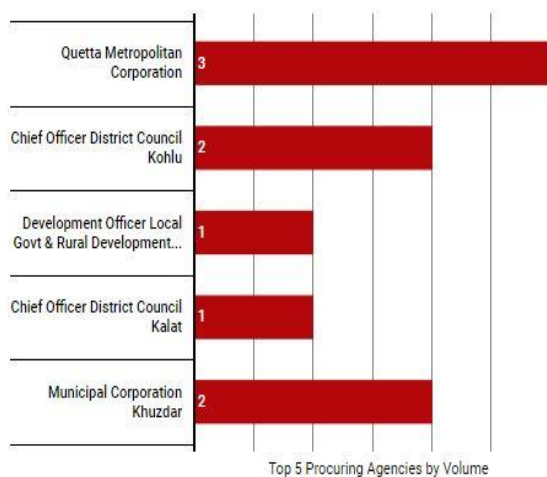


During the year in review, LGRD (G&S) processed tenders worth **727 Million**. Out of which the process for tenders worth **428 Million** was completed and the process for tenders worth **288 Million** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## Top 5 Procuring Agencies

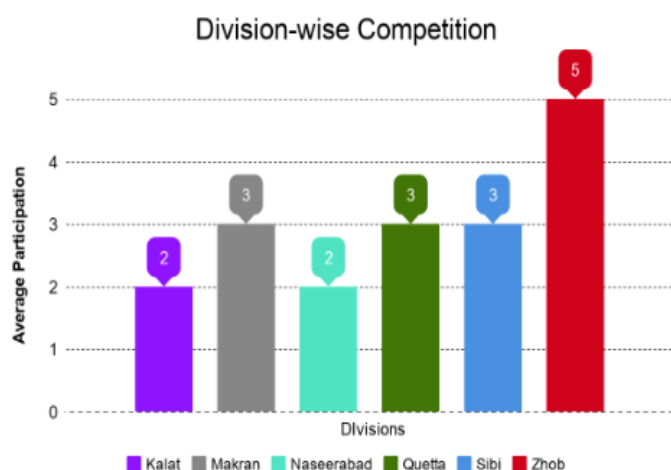


The **Quetta Metropolitan Corporation** issued tenders worth **30 Million**, the highest in the department, **Municipal Corporation Khuzdar** issued tenders worth **25 Million**.

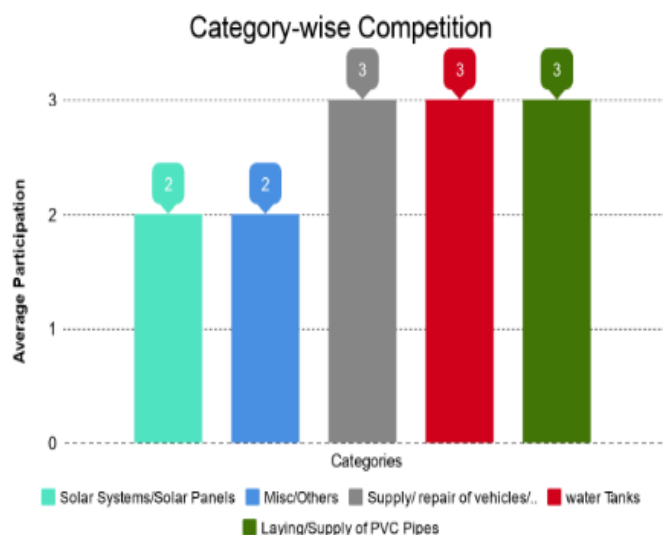


Among the top 5 Procuring Agencies, the tenders advertised by **Quetta Metropolitan Corporation** attracted the highest number of bidders. Whereas, the bidder participation remained lowest in tenders advertised by the **Municipal Corporation Khuzdar**.

## COMPETITION



The Tenders advertised in **Zhob Division** attracted an average of 5 **bidders** per tenders, highest for the department, followed by **Quetta, Makran and Sibi** with an average of 3 bidders. whereas, in **Kalat and Naseerabad**, the bidder participation remained only 2 **bidders** per tender.

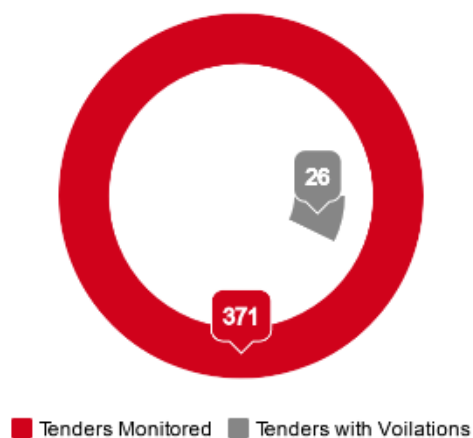


The tenders of Supply/Repair of Vehicles, Supply of Water Tanks and Supply of PVC Pipes attracted the highest participation of 5 **bidders** per tender. Whereas, the average participation for supply of Solar System and Solar Panels remained 2 **bidders** per tender.

## RULES COMPLIANCE

---

### Rule Voilations (2017-2018)



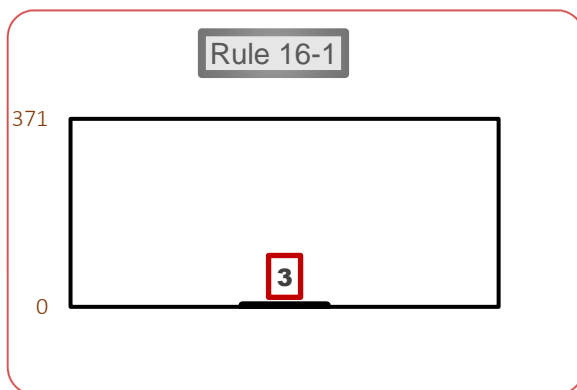
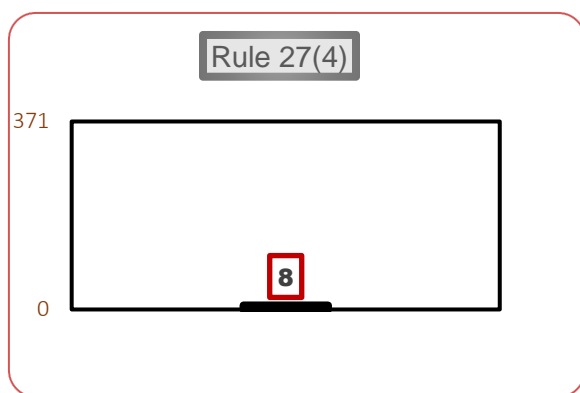
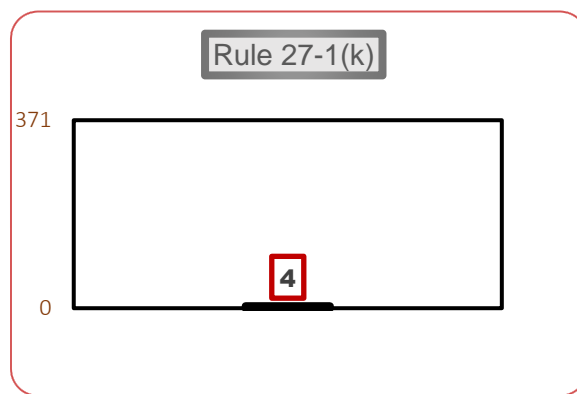
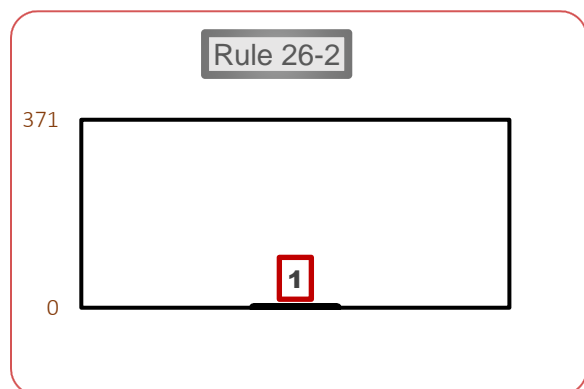
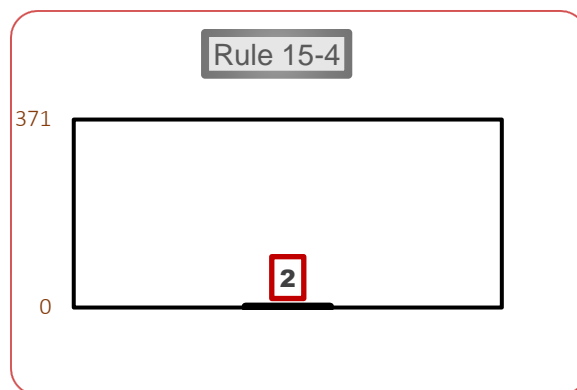
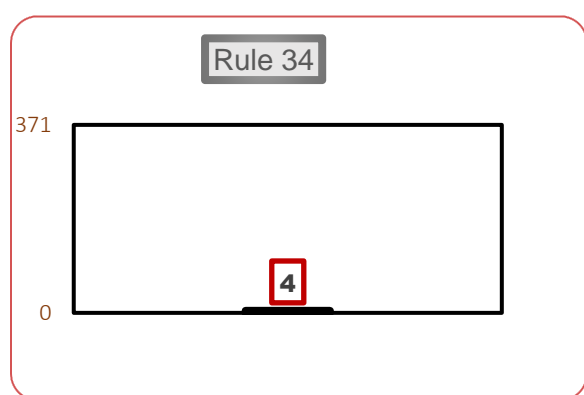
---

During the year in review, B-PPRA monitored **371** tenders of the LGRD (GnS) department for Rules Compliance out of the said tenders, **26** were found non-compliant with the BPP Rules-2014.

---

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## **FINDINGS & RECOMMENDATIONS**

- I. During the **Financial Year 2017-18**, the Authority monitored **371 Goods and Services related tenders of LGRD Department**. Out of which, the **evaluation report for 252 tenders** were uploaded amounting to **PKR 428 million**.
- II. The evaluation reports for **119 tenders** were **NOT uploaded** on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the Local Government & Rural development department remained **3 bidders** per tender. Whereas, the **Average Tender Processing Time** was noted **55 days per tender**.
- IV. During the year under review, regulatory provisions of BPP Rules 2014 were violated in **73%** tenders advertised by the Local Government & Rural development Department.

### **Note on Violations:**

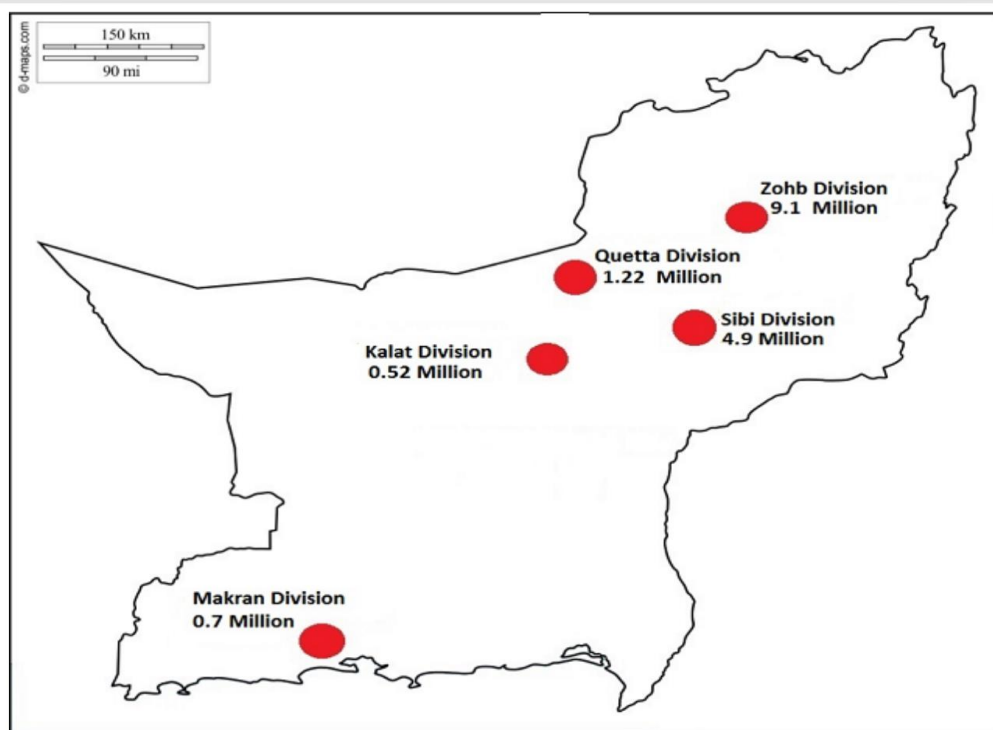
- Rule 34:** It requires the Procuring Agencies to formulate clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in **4 tenders** the Evaluation Criteria were unclear and ambiguous.
- Rule 26-2:** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **1 tender**, the Procuring Agencies deviated from the prescribed method of bidding
- Rule 27-4:** It requires the Procuring Agencies to timely upload the NIT on BPPRA website. Whereas, it was found that for **8 tenders** the NIT was not timely uploaded on Authority's website.
- Rule 27-1(k):** It requires the Procuring Agencies to formulate the bidding document as prescribed by the BPP Rules 2014. Whereas, it was found that in **4 tenders** the contents of bidding documents were not at par with the regulatory provisions defined therein.

The following pages  
present an analysis  
summary of the  
Procurement made by  
the Forest Department  
(G&S) in the  
Financial Year  
2017-18.

## Forest & Wildlife Department

(Goods and Services)

During Financial Year 2017-18, Forest Department (G&S) advertised 88 tenders on Authority's website. Out of advertised tenders, Evaluation Reports were uploaded for 54 tenders. Whereas, the Procurement Process for 16 tenders remained incomplete and 18 Tenders were cancelled.

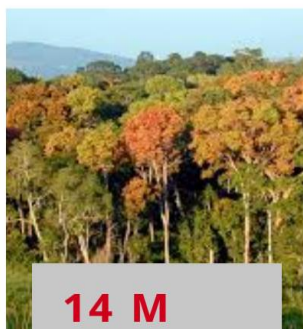


**3 Bidders**

Average Number of Bidders

**34 Days**

Average Tender Processing Time



**14 M**

**Plants & Trees**

During Financial Year 2017-18, Forest Department (G&S) Completed Procurement process for 27 Tenders related to Plants & Trees



**1.1 M**

**Equipments**

During Financial Year 2017-18, Forest Department (G&S) Completed Procurement process for 6 Tenders related to Equipments



**2.0 M**

**Furniture/Fixture**

During Financial Year 2017-18, Forest Department (G&S) Completed Procurement process for 4 Tenders related to Furniture/Fixture

**27.5 Million**

**Total Tenders Processed**



**6.5 M**

**Miscellaneous**

During Financial Year 2017-18, Forest Department (G&S) Completed Procurement process for 8 Tenders related to Miscellaneous



**1.3 M**

**Repair of Govt Vehicles and Supply of Parts**

During Financial Year 2017-18, Forest Department (G&S) Completed Procurement process for 5 Tenders related to Repair of Govt Vehicles and Supply of Spare Parts



**1.0 M**

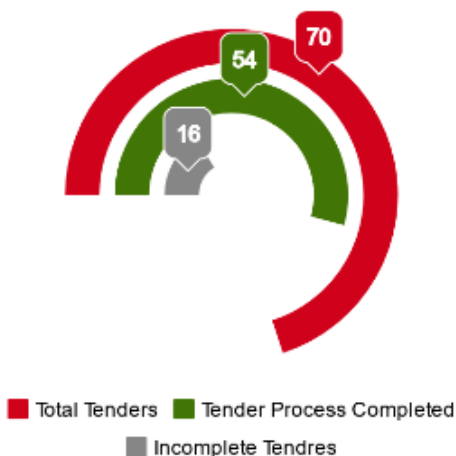
**Printing**

During Financial Year 2017-18, Forest Department (G&S) Completed Procurement process for 1 Tenders related to Printing



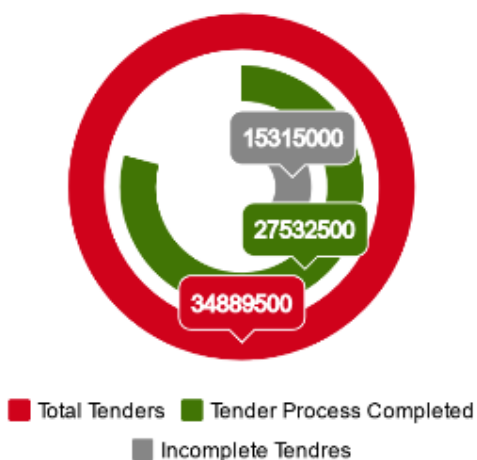
## TENDER STATISTICS FOR THE DEPARTMENT

### Tenders (Count)



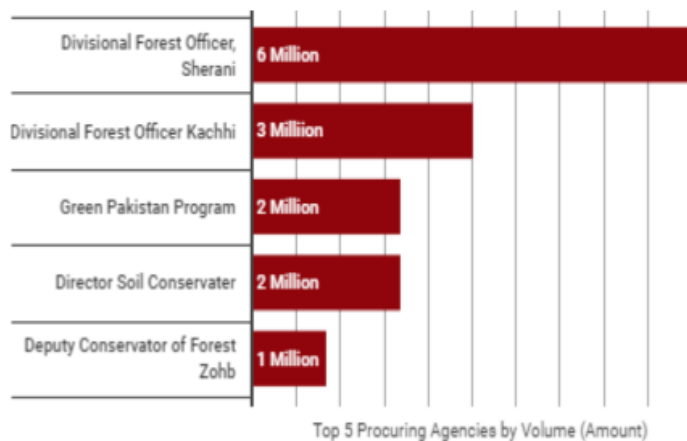
During the year in review, Forest and Wildlife (GnS) completed **54** tenders out of **70** tenders advertised. While, Procurement process for **16** tenders remained incomplete as Evaluation Reports were not uploaded for the said tenders.

### Tenders (Amount)

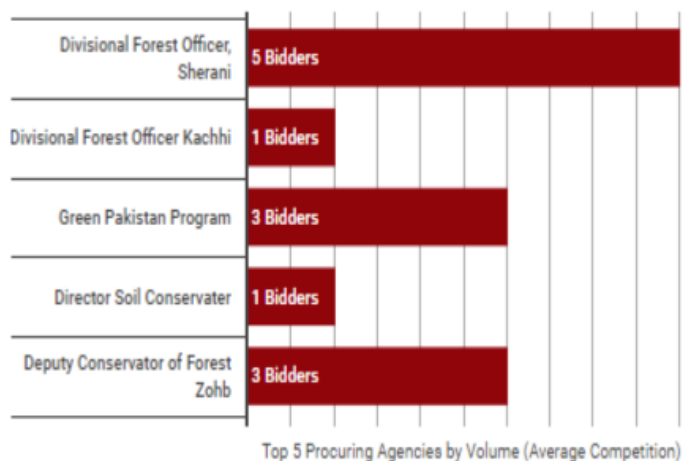


During the year in review, Forest and Wildlife (GnS) processed tenders worth **35.8 Million**. Out of which the process for tenders worth **27.5 Million** was completed and the process for tenders worth **15.3 Million** stopped after publication stage and evaluation reports were not completed for the said tenders.

## TOP 5 PROCURING AGENCIES

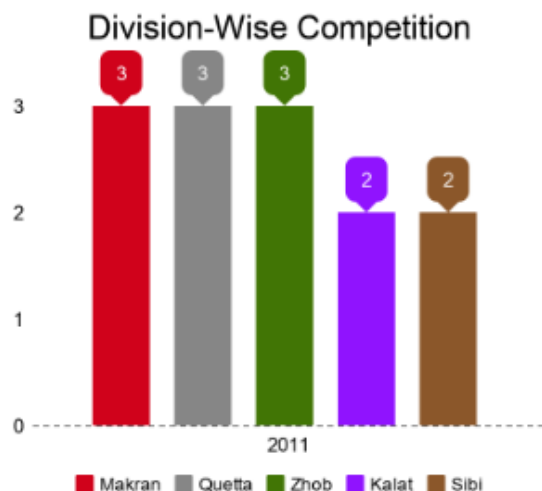


The **Divisional Forest Officer Sherani** issued tenders worth **6 Million**, the highest in the department, while **Deputy Conservator of Forest Zohb** issued tenders worth **1 Million** lowest in the department.



Among the top 5 Procuring Agencies, the tenders advertised by **Divisional Forest Officer Sherani** attracted the highest number of bidders. Whereas, the bidder participation remained lowest in tenders advertised by the **Divisional Forest Officer Kachi** and **Director Soil Conservator**.

## COMPETITION



### Quetta, Zhob and Makran

division had the highest average participation of **3** bidders per tender. Whereas, in **Sibi and Kalat** divisions the average participation of bidders remained lowest at **2** bidders per tender.



The tenders of Miscellaneous and Others attracted the highest participation of **4 bidders** per tender. Whereas, the average participation for Repair of Government Vehicles was attracted **2 bidder** per tender.

## RULES COMPLIANCE

### Rule Violations (2017-18)



During the Year in Review, **6 Violations** of BPP Rules were conveyed to different Procuring Agencies of Forest and Wildlife department for Goods & Services related tenders.

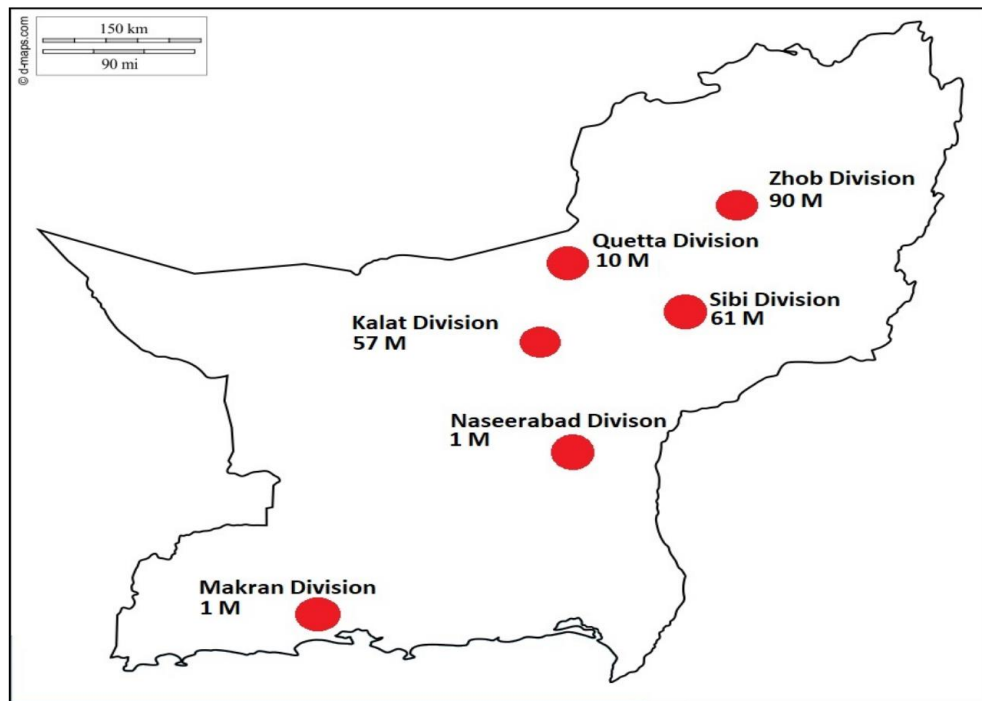


The following pages  
present an analysis  
summary of the  
Procurement made by  
the Energy (GnS)  
Department in the  
Financial Year 2017-18

## Energy Department

(Goods and Services)

During Financial Year 2017-2018, Energy (GnS) Department advertised 24 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 14 was completed, while processes of 2 tenders was not completed and 8 Tender were cancelled.



**2 Bidders**

Average Participation

**47 Days**

Average Tender Processing time



**92 M**

**Solar Home System.**

During Financial Year 2017-2018, Energy(GnS) Department completed procurement process of **10 Tenders** related to Pipe Culverts.



**17 M**

**Installation of Solar Lights.**

During Financial Year 2017-2018, Energy(GnS) Department completed procurement process of **2 Tenders** related to Machenical/ Machinery.

**110 Million**

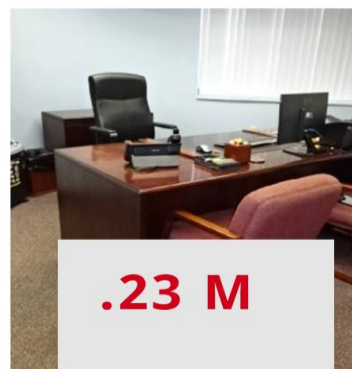
**Total Tenders Processed**



**.38 M**

**Machinery & Equipments.**

During Financial Year 2017-2018, Energy(GnS) Department completed procurement process of **1 Tenders** related to Machinery & Equipments.



**.23 M**

**Furniture and Fixtures.**

During Financial Year 2017-2018, Energy(GnS) Department completed procurement process of **1 Tenders** related to Furniture and Fixtures .

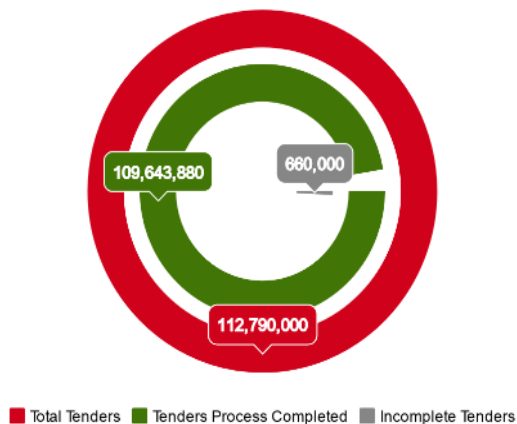
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



During the year in review, Energy (GnS) processed tenders worth **113 Million**. Out of which the process for tenders worth **110 Million** was completed and the process for tenders worth **.66 Million** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

Tenders (Amount)



During the year in review, the Procuring Agencies of Energy (G&S) department uploaded Evaluation Reports for **14 tenders** out of **16 tenders** advertised. While, Procurement process for **2 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

# WORKS



## Special Advices Rendered By the ‘Works’ Section

As the regulator for Procurement Activities of the Government of Balochistan, the Authority monitors and facilitates the procuring agencies in carrying out their responsibilities with fairness and transparency. Apart from routine facilitation, the Authority has rendered exclusive advices regarding major Works related cases. Following is a brief of such cases of the Financial Year 2017-18.

### 1. Topographic Survey of Gwadar Master Plan

The Authority was consulted for guidance regarding the participation of those bidders who have no registration with Survey of Pakistan. The procuring agency was thus advised to refer to the evaluation criteria and other regulatory provisions of the BPP Rules 2014 in order to uphold the principles of transparency and fairness.

### 2. Construction of 100 Dams in Balochistan

The Construction of 100 Dams in Balochistan (Package-III) has been approved under Federal PSDP No. 968 at the Cost of Rs. 7829.876 Million. The Authority was consulted for advice regarding the splitting of Dam Projects in Packages and the advice was given in the light of BPPR-2014.

The Authority was again approached for guidance regarding shape of performance security for award of the contract of Dams Sub-Project under above mentioned package i.e. whether to follow Public Account Committee instructions or BPPR-2014 regarding the shape of Performance security. The Procuring Agency was advised to refer the case to Law Department under schedule I, Section B, S.NO 22 of Rules of Business, Government of Balochistan.

### 3. REDAP (Resolver & Executors of Dimensional Affairs in Pakistan) as Government Consultant

The advice was solicited from the Authority by the Finance Department, Government of Balochistan regarding the selection of REDAP as a Government consultant. Balochistan public Procurement Regulatory Authority advised to adopt open competitive Bidding as a principle method of procurement to achieve “value for money”.

### 4. Prime Minister Development Packages for Quetta City

Project Director, Development Packages, Quetta City was tasked to carry out the highest value procurement of the Financial Year 2017-18. The Procuring Agency solicited for advice over the issue of Non-mentioning of “REBATE” in financial bid. The Authority, in light of

## KEY HIGHLIGHTS

**64.88 Billion**  
worth of  
procurement  
monitored by the  
Works Section

**Special Advices**  
rendered to  
government on  
cases worth more  
than 20 Billion

Public Procurement legal framework, advised that only Price bids and discounts read out and recorded during the opening Bids shall be considered for evaluation. Further, the Authority advised to follow the decision of Honorable High Court of Balochistan in this regard.

## **5. Forest & Wildlife Department: Consultant Selection Committee**

Forrest and wildlife department consulted the Authority after reconstituting the Consultant Selection Committee. Whereas the constitution of the Committee was not in line with BPPR-2014. The Department was advised to constitute the Committee in line with **Rule 65** of BPPR-2014. Further, the Authority conveyed that the approval for the committee shall be sought according to the Rule 14 of BPP Rules 2014.

## **6. Miscellaneous**

Apart from the cases mentioned above, miscellaneous cases/queries were referred to the Authority for required guidance. The Authority, advised the respective bodies to abide by the regulatory provisions of BPP Rules 2014 in order to uphold the principles of transparency, efficiency, economy, fairness and value for money.

## **MAJOR PROCUREMENTS ASSISTED BY THE WORKS SECTION**

---

Following is a list of top 5 high value procurements assisted by the Works section of the Authority.

<b>I.</b>	<b>CONSTRUCTION OF GARUK STORAGE DAM</b>	<b>10.5 BILLION</b>
<b>II.</b>	<b>CLEANING/ALIGNING/RECONSTRUCTION OF SARIAB ROAD</b>	<b>2.54 BILLION</b>
<b>III.</b>	<b>CLEANING/ALIGNING/RECONSTRUCTION OF SABZAL AND JOINT ROADS</b>	<b>1971.5 MILLION</b>
<b>IV.</b>	<b>CONSTRUCTION OF JHALAWAN MEDICAL COLLEGE</b>	<b>960 MILLION</b>
<b>V.</b>	<b>CONSTRUCTION OF NAWA KILLI FLYOVER</b>	<b>937.06 MILLION</b>

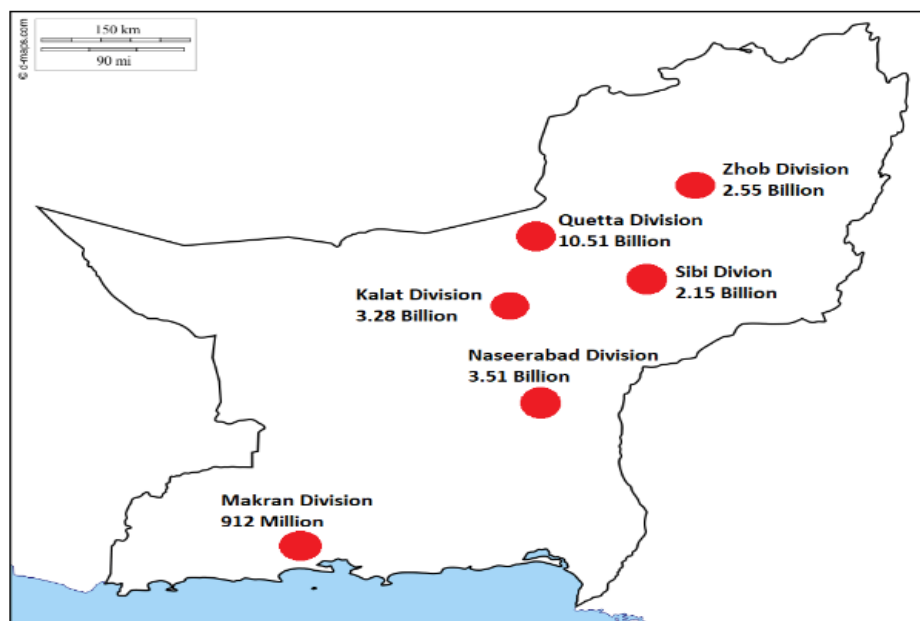
# Department Procurement Review

## WORKS

The following pages present an analysis summary of the Procurement made by the C&W Department in the Financial Year 2017-18.

## Communication & Works Department

During Financial Year 2017-18, Communication and Works Department (C&W) advertised 3,038 Tenders on B-PPRA website. Out of advertised tenders, procurement process of 2,060 were completed, while process of 523 Tenders were not completed and 455 Tenders were cancelled.



**3 Bidders**

Average participation

**42 Days**

Average Tender Processing Time



**10.75B**

**Roads & Streets**

During Financial Year 2017-18, C&W completed procurement process of **496 Tenders** related to Construction, Rehabilitation and Improvement of Roads



**6.31B**

**Health Infrastructure**

During Financial Year 2017-18, C&W completed procurement process of **223 Tenders** related to Construction of BHUs and other Health Infrastructure.



**1.53B**

**Schools (Constructions)**

During Financial Year 2017-18, C&W completed procurement process of **408 Tenders** related to Construction of Schools & Classrooms

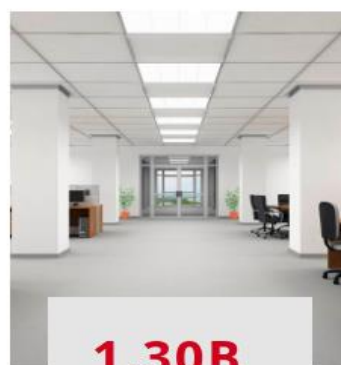
**22.93 Billion**  
**Total Tenders Processed**



**1.25B**

**School Repairs**

During Financial Year 2017-18, C&W completed procurement process of **149** for Projects related to repairing of schools and colleges.



**1.30B**

**Offices/Houses Repairs**

During Financial Year 2017-18, C&W completed procurement process of **422 Tenders** related to repairing of offices and houses.



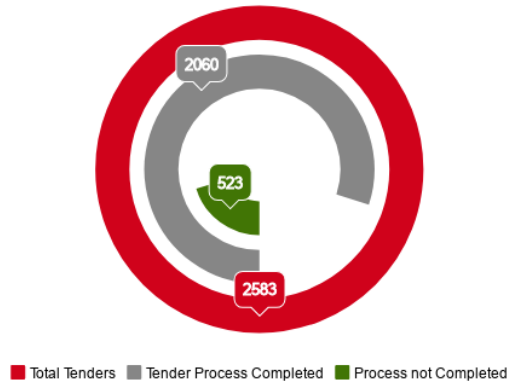
**531M**

**Community Halls**

During Financial Year 2017-18, C&W completed procurement process of **242 Tenders** related to Community halls, mosques and social centers.

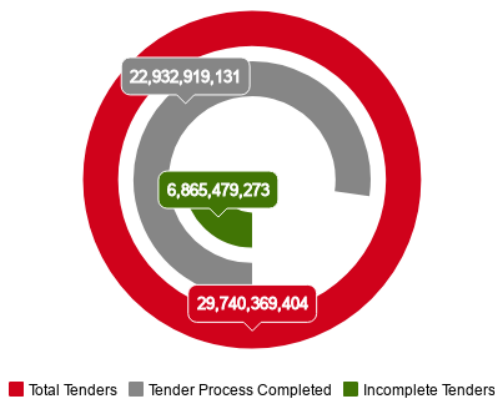
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



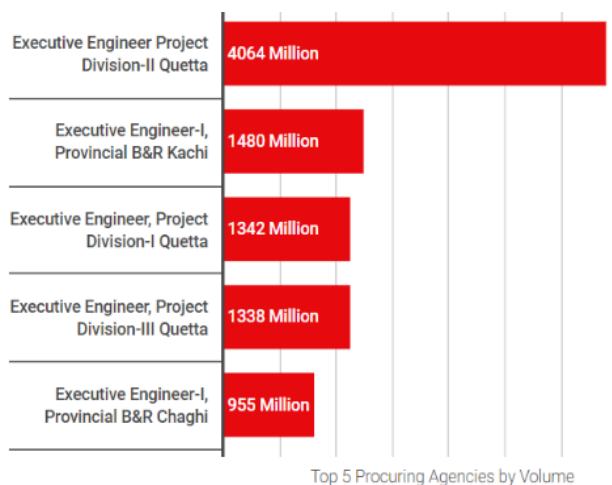
During the year in review, C&W completed **2,060** tenders out of **2,583** tenders advertised. While, Procurement process for **523** tenders remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

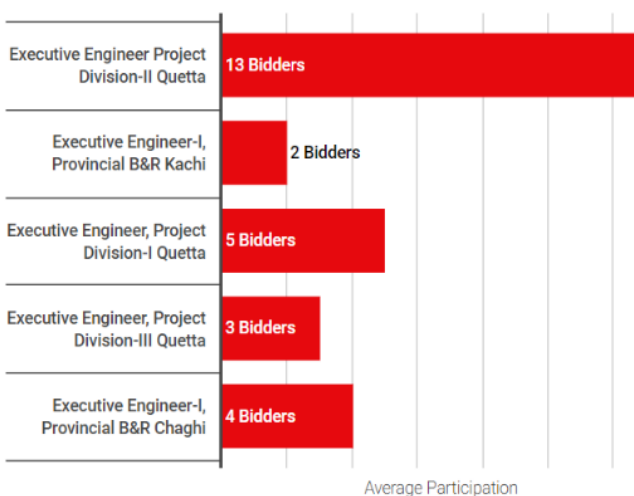


During the year in review, C&W processed tenders worth **29.74 Billion**. Out of which the process for tenders worth **22.93 Billion** was completed and the process for tenders worth **6.86 Billion** stopped after publication stage and evaluation reports were not completed for the said tenders.

## TOP 5 PROCURING AGENCIES

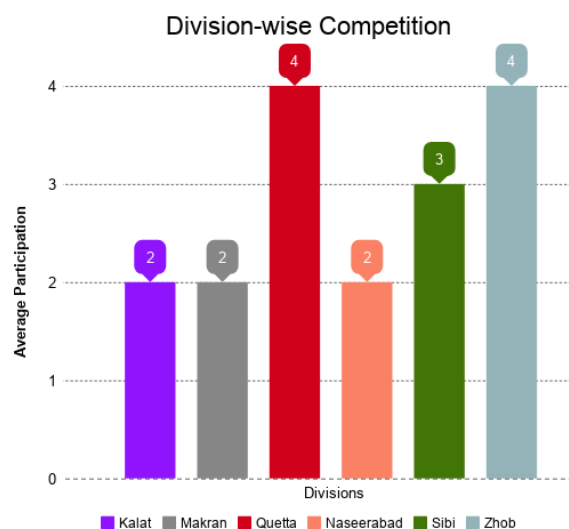


The Top 5 Procuring Agencies of the C&W department account for almost **40%** of the total volume of tenders processed by the department in the Financial Year 2017-18.

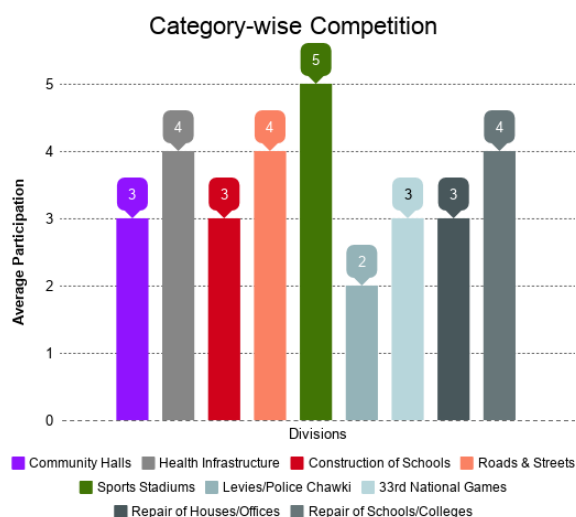


Among the **top 5** Procuring Agencies, the tenders advertised by Executive Engineer Project Division-II attracted the **highest number of bidders**. Whereas, the bidder participation remained lowest in tenders advertised by the Executive Engineer-I, B&R Kachi.

## COMPETITION



**Quetta** and **Zhob** division had the highest average participation of **4** bidders per tender. Whereas, in **Kalat**, **Makran** and **Naseerabad** divisions the average participation of bidders remained lowest at **2** bidders per tender.



The tenders of Sports Stadiums attracted the highest participation of **5 bidders** per tender. Whereas, the average participation for construction of Levies/Police Chawkis was **2 bidders** per tender.



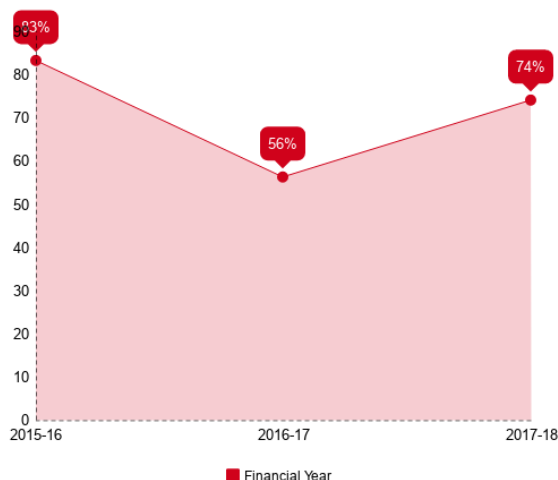
## RULES COMPLIANCE

Rule Violations (2017-18)



During the year in review, BPPRA monitored **1,835** tenders of the C&W department for Rules Compliance out of the said tenders, **1,395** were found non-compliant with the BPP Rules-2014.

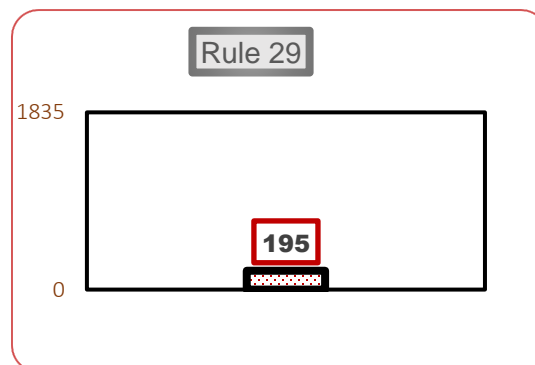
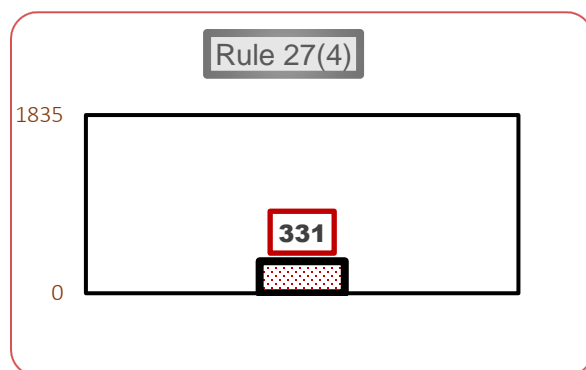
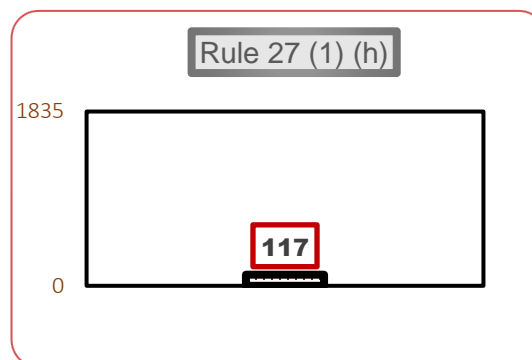
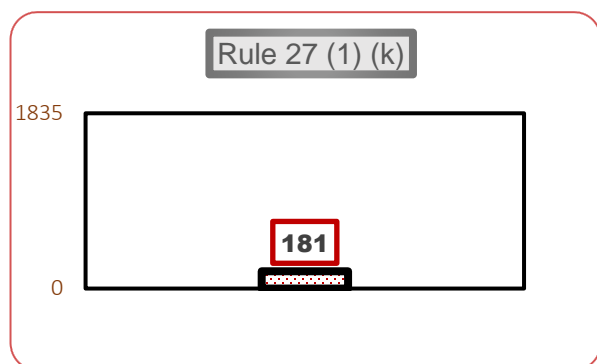
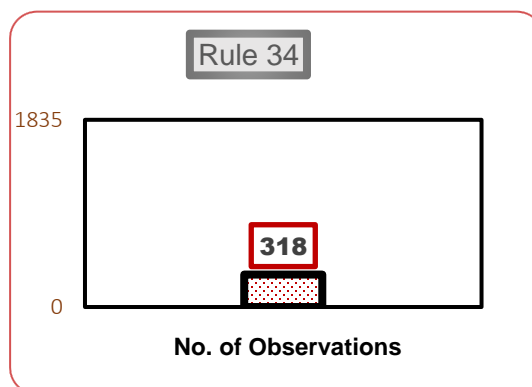
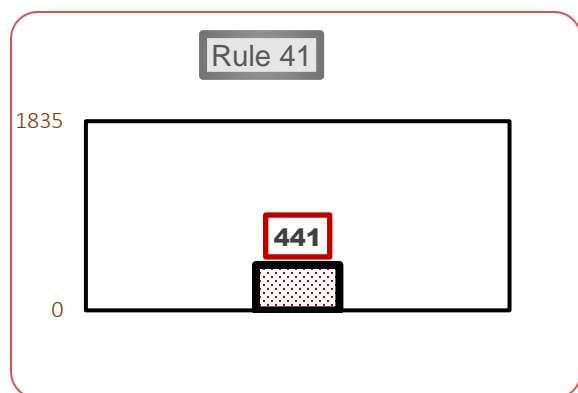
BPP Rules Violation



During the year in review, **83%** tenders of C&W department were found non-compliant with the BPP Rules at publishing stage, which is significantly higher than the last year's violation rate of **56%**

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## **FINDINGS & RECOMMENDATIONS**

- I. During the **Financial Year 2017-18**, the Authority monitored **2583 tenders** of **C&W department**. Out of which, the evaluation report for **2,060 tenders** were uploaded amounting to **PKR 22.93 billion**.
- II. The evaluation report for **523 tenders** was **NOT uploaded** amounting to **PKR 6.8 billion**.
- III. During the year under review, C&W department **violated** regulatory provisions of BPP Rules 2014 in **74% of the tenders**, which is significantly higher than the last year's **violation rate of 56%**.
- IV. The Authority conveyed **318 violations of Rule 34** to different Procuring Agencies. However, out of 318, evaluation reports for **205 tenders** were uploaded on Authority's website, **without making compliance**.

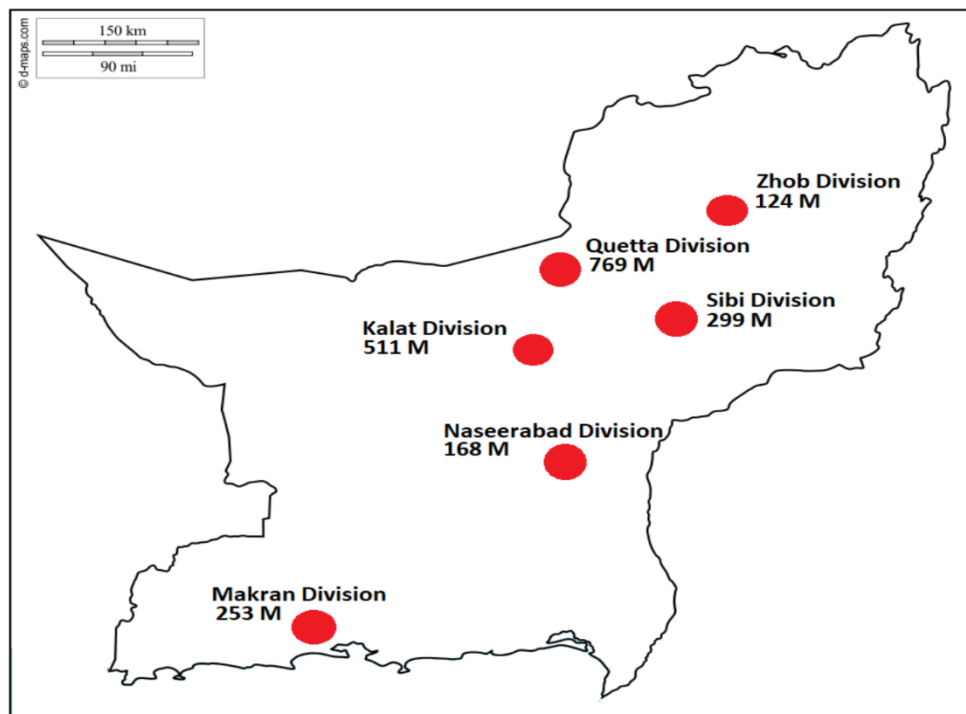
### **Note on Violations:**

- Rule 34:** It requires the Procuring Agencies to form clear and unambiguous evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. However, it is observed that in **318 tenders** the Evaluation Criteria were unclear and ambiguous.
- Rule 41-3(e):** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **441 tenders**, the Procuring Agencies deviated from the prescribed method of bidding.
- Rule 27(4):** It requires the Procuring Agencies to upload bidding documents on Authority's website to adhere to the Principle of Transparency and Fairness in Public Procurement. However, it is observed that **331 tenders** were not timely uploaded on Authority's website.
- Rule 29:** It requires the Procuring Agencies to specify the amount and payment method of Bid Security in a manner prescribed in the said Rule. However, it is observed that Regulatory Provisions regarding bid security were not followed in **195 tenders**.

The following pages  
present an analysis  
summary of the  
Procurement made by  
the PHE Department in  
the Financial Year  
2017-18

## Public Health Engineering Department

During Financial Year 2017-2018, PHE Department advertised 2496 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 1160 was completed, while processes of 1173 tenders was not completed and 163 Tender were cancelled.

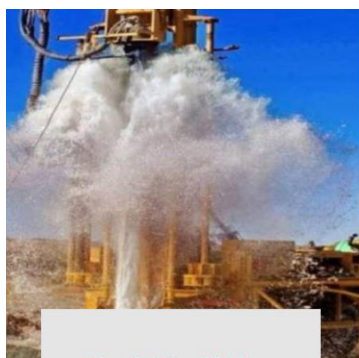


**2 Bidders**

Average Participation

**85 Days**

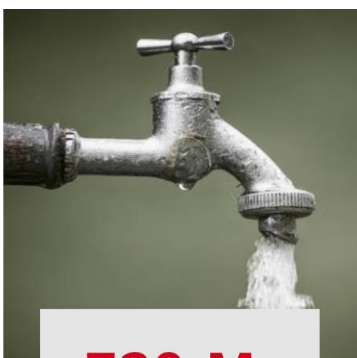
Average Tender Processing time



**819 M**

**Drilling and Development.**

During Financial Year 2017-2018, PHE Department completed procurement process of **481 Tenders** related Drilling and Development.



**720 M**

**Construction of Water Supply Scheme.**

During Financial Year 2017-2018, PHE Department completed procurement process of **433 Tenders** related to Construction of Water Supply scheme.



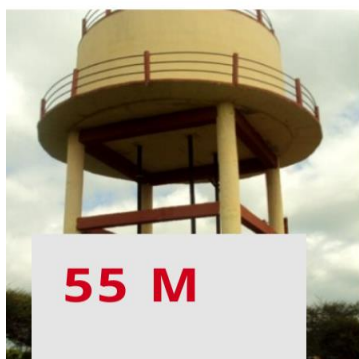
**431 M**

**Solar, PVC, Pump.**

During Financial Year 2017-2018, PHE Department completed procurement process of **142 Tenders** related to Solar, PVC, Pump.

**2.123 Billion**

**Total Tenders Processed**



**55 M**

**Construction of Water Tank.**

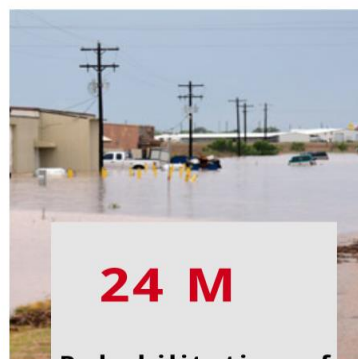
During Financial Year 2017-2018, PHE Department completed procurement process of **59 Tenders** related to Construction of Water Tank.



**54 M**

**Filtration Plants.**

During Financial Year 2017-2018, PHE Department completed procurement process of **11 Tenders** related to Filtration of Plants.



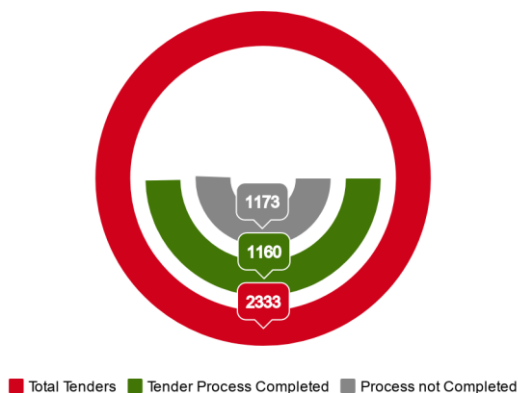
**24 M**

**Rehabilitation of Flood Damages.**

During Financial Year 2017-2018, PHE Department completed procurement process of **4 Tenders** related to Supply of Rehabilitation of Flood Damages .

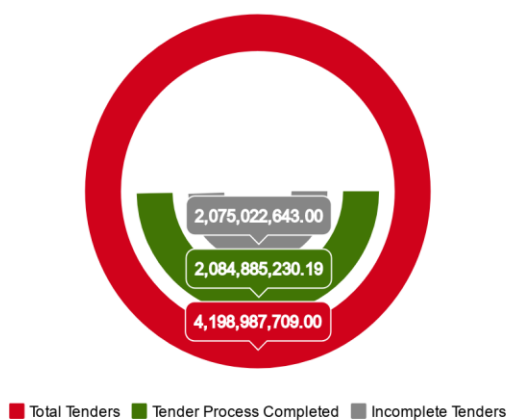
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



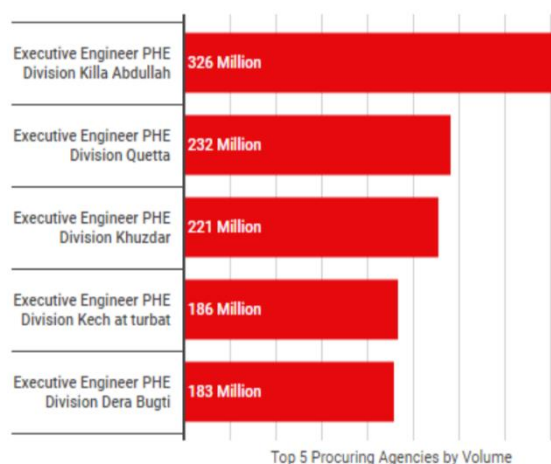
During the year in review, PHE uploaded Evaluation Reports for **1,160 tenders** out of **2,333 tenders** advertised. While, Procurement process for **1,173 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

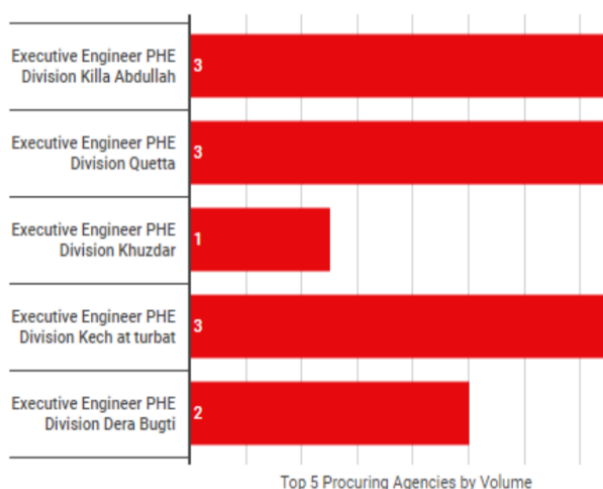


During the year in review, PHE processed tenders worth **4.19 Billion**. Out of which the process for tenders worth **2.08 Billion** was completed and the process for tenders worth **2.07 Billion** stopped after publication stage and evaluation reports were not completed for the said tenders.

## TOP 5 PROCURING AGENCIES

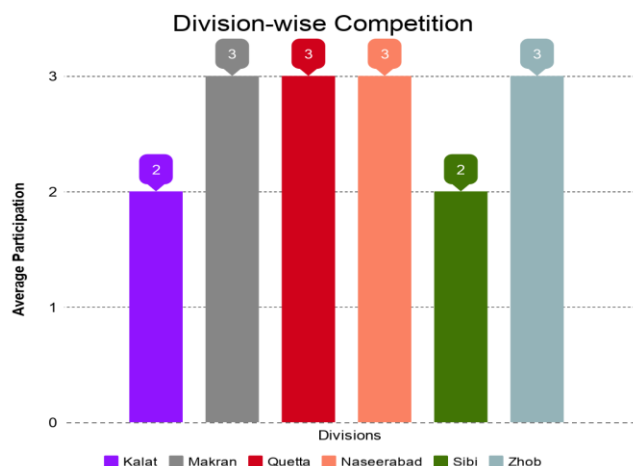


The Top 5 Procuring Agencies of the PHE department account for almost **54%** of the total volume of tenders processed by the department in the **Financial Year 2017-18**.

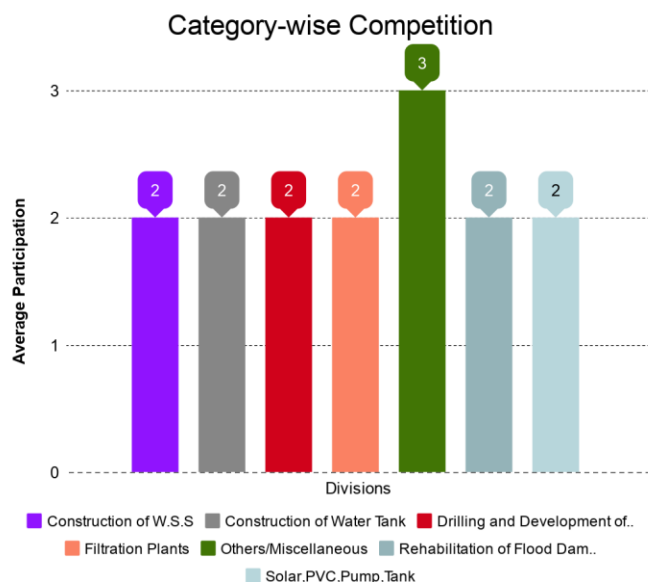


Among the top 5 Procuring Agencies, the tenders advertised by the Executive Engineer PHE Division Killa Abdullah, Quetta, Khuzdar and Turbat attracted an average participation of **3 suppliers** per tender. Whereas, the tenders advertised by the Executive Engineer PHE Division Dera Bugti attracted only **2 bidders** per tender.

## COMPETITION



Tenders advertised in Kalat and Sibi Division attracted the lowest average participation of **2 bidders** per tender. Whereas, all other divisions attracted the **3 bidders** on average.



The tenders advertised by PHE department attracted comparatively lower participation of an average of 2 bidders per tender.



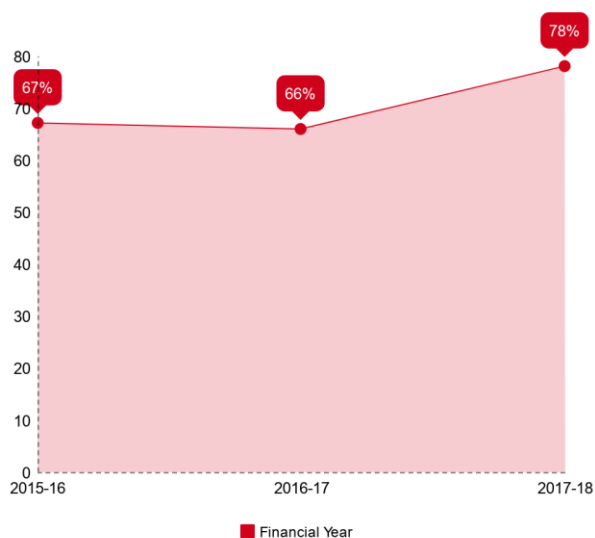
## RULES COMPLIANCE

Rule Violations (2017-18)



During the year in review, BPPRA monitored **2,860 tenders** of the PHE department for Rules Compliance out of the said tenders, **2,252** were found non-compliant with the BPP Rules-2014.

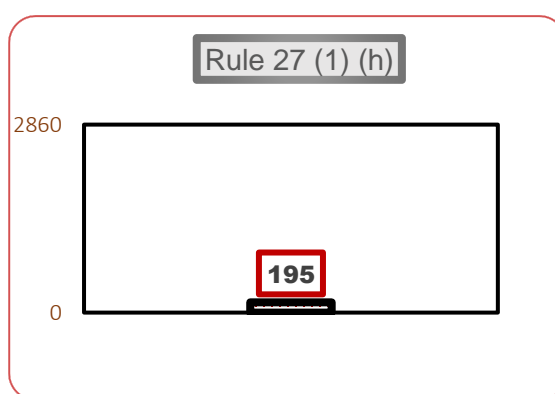
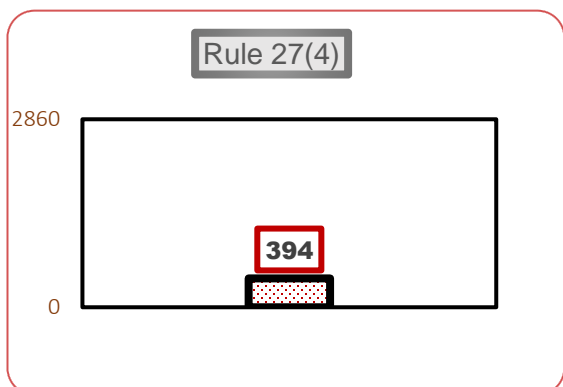
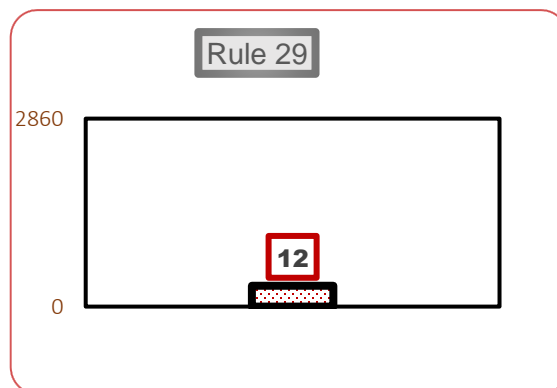
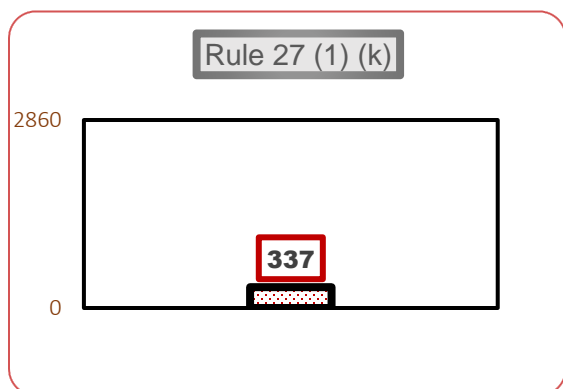
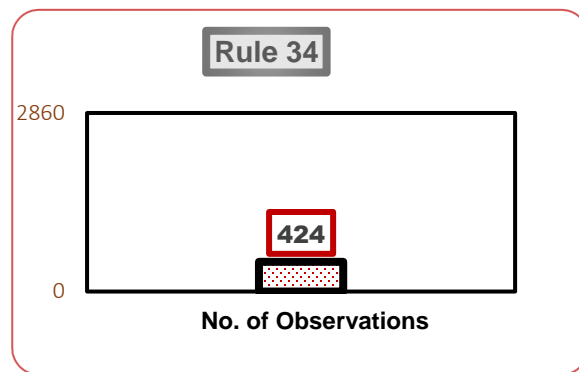
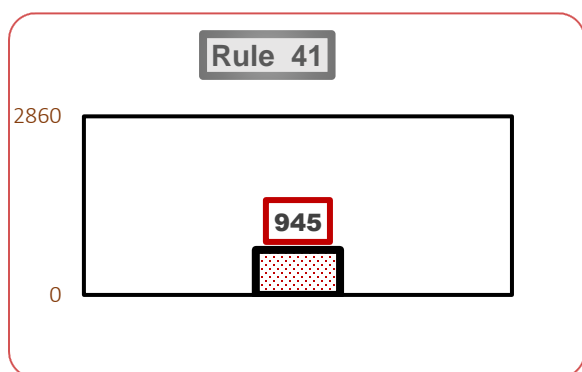
BPP Rules Violation



During the year in review, **78% tenders** of PHE department were found non-compliant with the BPP Rules at publishing stage, which is significantly higher than the last year's violation rate of **66%**.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## FINDINGS AND RECOMMENDATIONS

---

- I. During the **Financial Year 2017-18**, the **Authority monitored 2333 tenders** of **PHE department**. Out of which, the **evaluation report for 1160 tenders** were uploaded amounting to **PKR 2.123**.
- II. The evaluation reports for **1173 tenders** were **NOT uploaded** on Authority's website. Uploading evaluation report on Authority's website is a **MANDATORY** provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the PHE department remained only **2 bidders** per tender. Whereas, the **Average Tender Processing Time** was noted **85 days per tender**, which is much higher than any other department.
- IV. During the year under review, **PHE department violated** regulatory provisions of BPP Rules 2014 in **78% of the tenders**, which is significantly higher than the last year's **violation rate of 66%**.

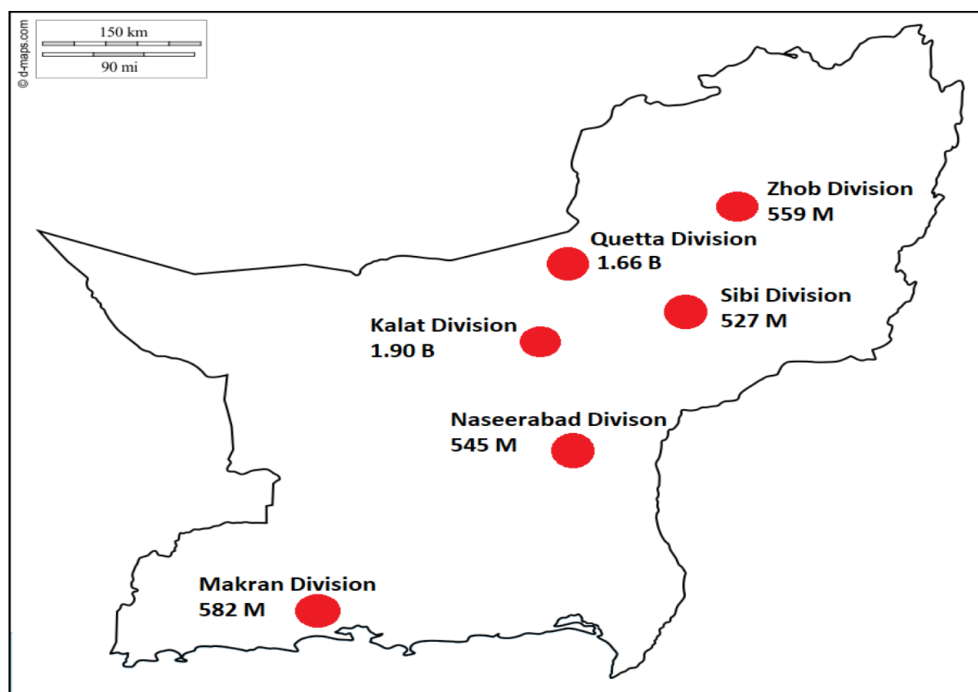
### Note on Violations

- Rule 34:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in **424 tenders** the Evaluation Criteria were unclear and ambiguous.
- Rule 41-3(e):** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **945 tenders**, the Procuring Agencies deviated from the prescribed method of bidding
- Rule 27(4):** It requires the Procuring Agencies to upload bidding documents on Authority's website to adhere to the Principle of Transparency and Fairness in Public Procurement. However, it is observed that bidding documents for **394 tenders** were not timely uploaded on Authority's website.
- Rule 27-1(k):** It requires the Procuring Agencies to specify the manner in which tender price is to be assessed and computed, including information about Tax liability. However, it is observed that for **337 tenders** same information was not provided.

The following pages present an analysis summary of the Procurement made by the LGRD Department in the Financial Year 2017-18.

## Local Government and Rural Development Department

During Financial Year 2017-18, Local Government and Rural Development (LGRD) advertised 5334 Tenders on B-PPRA website. Out of advertised tenders, procurement process of 3424 was completed, while process of 1372 Tenders was not completed and 538 were cancelled.



**2 Bidders**

Average participation

**61 Days**

Average Tender Processing Time



**1.85 B**

**Construction of Streets/Drains/ Sewerage pipes.**

During Financial Year 2017-18, LGRD completed procurement process of **846 Tenders** related to Construction of Streets/Drains/Sewerage pipes.

**MISCELLANEOUS**

**1.29 B**

**Grounds, Protection Bunds, & Miscellaneous**

During Financial Year 2017-18, LGRD completed procurement process of **666 Tenders** related to Miscellaneous and Others.



**898 M**

**Bores and Water Supply Schemes**

During Financial Year 2017-18, LGRD completed procurement process of **547 Tenders** related to Drilling and Development of Local Bore/Hand Pumps.

**5.78 Billion**

**Total Tenders Processed**



**332 M**

**Construction of Community Halls.**

During Financial Year 2017-18, LGRD completed procurement process of **156 Tenders** related to Construction of Community Halls.



**325 M**

**Boundary walls & Street lights.**

During Financial Year 2017-18, LGRD completed procurement process of **165 Tenders** related to Boundary walls & Street lights.



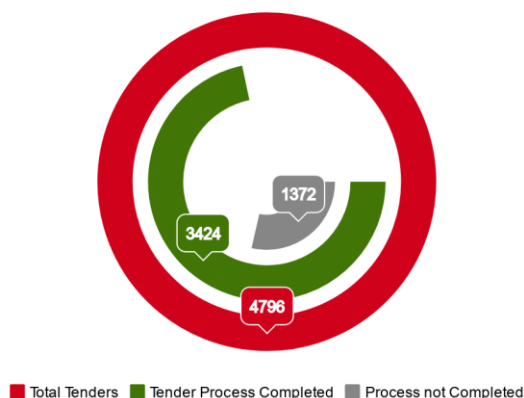
**321 M**

**Solar Systems/ Solar Panels.**

During Financial Year 2017-18, LGRD completed procurement process of **157 Tenders** related to Solar Systems/Solar Panels.

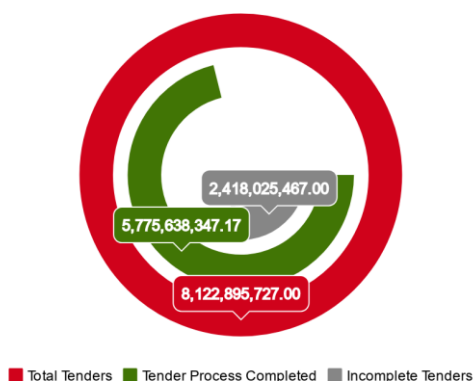
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



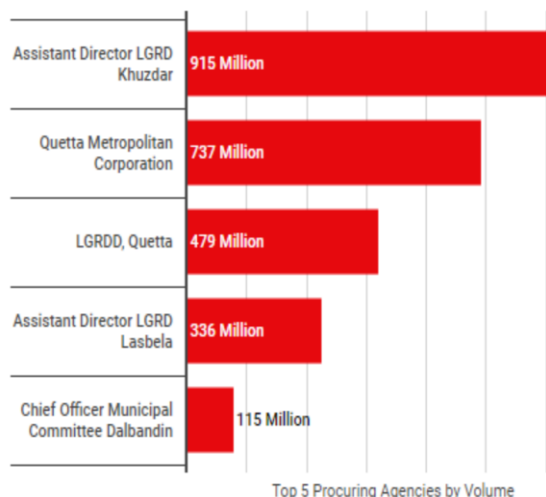
During the year in review, the Procuring Agencies of LGRD department uploaded Evaluation Reports for **3,424 tenders** out of **4,796 tenders** advertised. While, Procurement process for **1,372 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

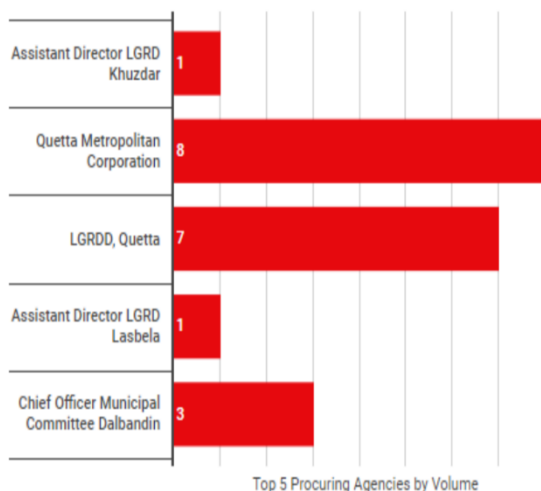


During the year in review, LGRD processed tenders worth **8.12 Billion**. Out of which the process for tenders worth **5.78 Billion** was completed and the process for tenders worth **2.42 Billion** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## TOP 5 PROCURING AGENCIES

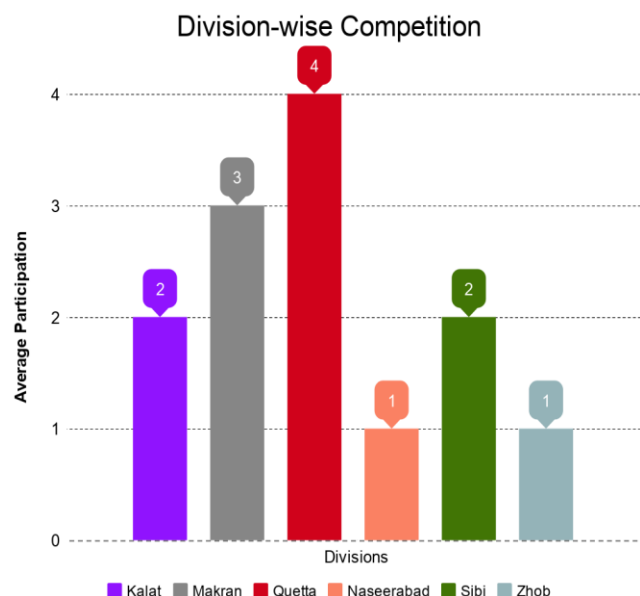


The Assistant Director LGRD Khuzdar issued tenders worth **915 Million**, the highest in the department, **Quetta Metropolitan Corporation** issued tenders worth **737 Million**.

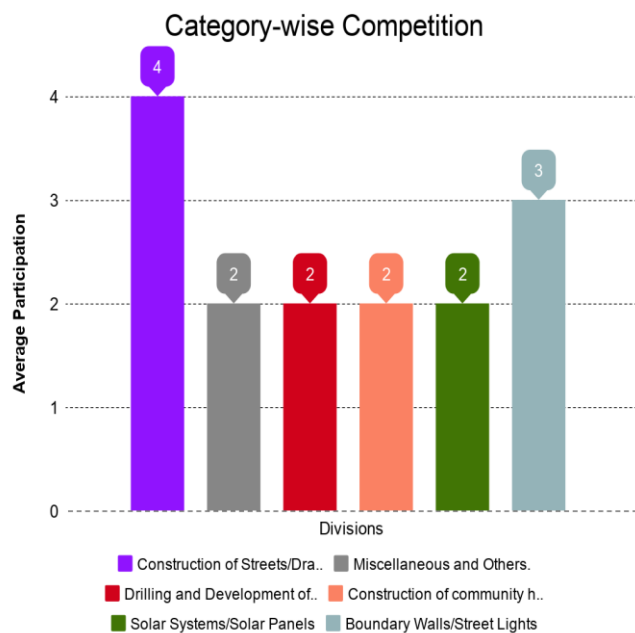


The Average Participation in the tenders advertised by the office of **Assistant Director LGRD Khuzdar** remained only **1 bidder per tender**, least in the list. Whereas, the tenders advertised by the **QMC and Assistant Director LGRD Quetta** attracted the highest average participation of **8 and 7 bidders respectively**.

## COMPETITION



The tenders advertised in **Quetta Division** attracted an average of **4 bidders** per tenders, highest for the department, whereas, in **Naseerabad and Zhob** divisions, the bidder participation was **lowest** for the department.



The tenders related to construction of roads, streets, and sewerage drains attracted an average bidder **participation of 4** bidders, whereas, in other procurements, the **average remained 2**, same as for the departmental average.



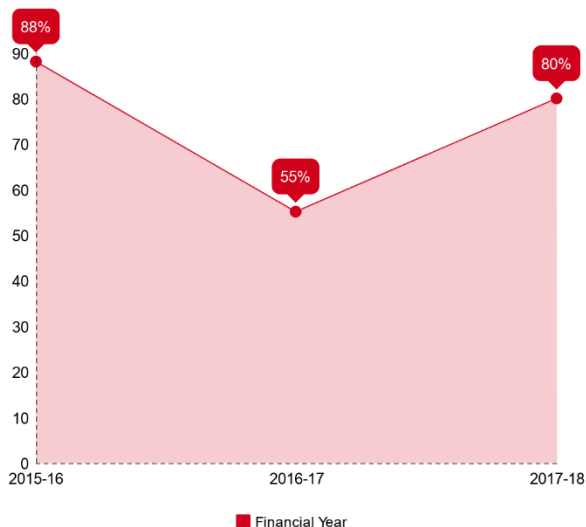
## RULES COMPLIANCE

Rule Violations (2017-18)



During the year in review, B-PPRA monitored **2,532 tenders** of the LGRD department for Rules Compliance out of the said tenders, **2,035** were found non-compliant with the BPP Rules-2014.

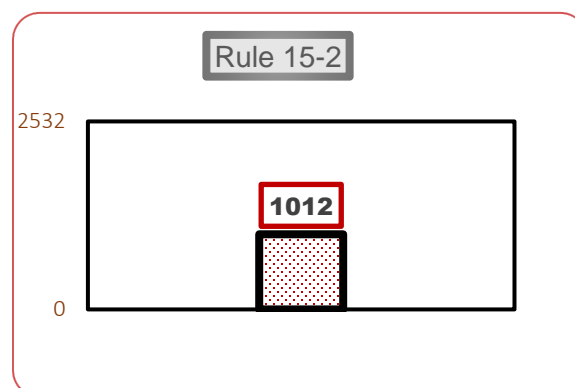
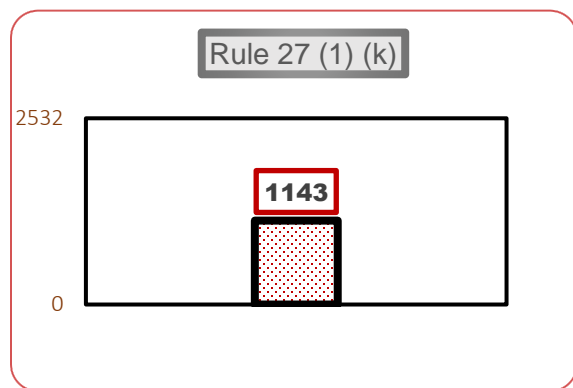
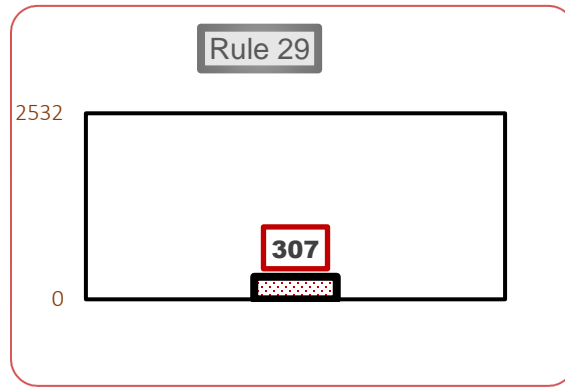
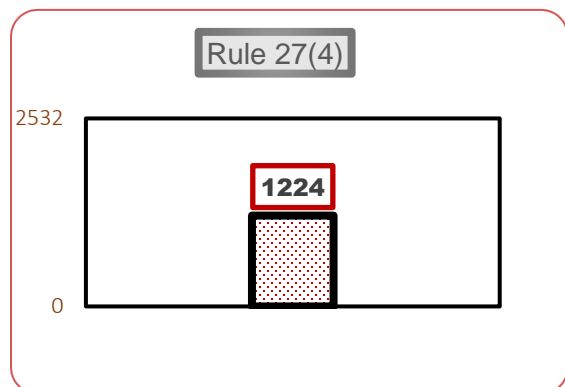
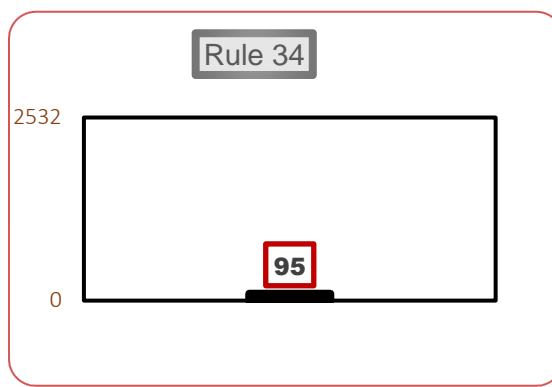
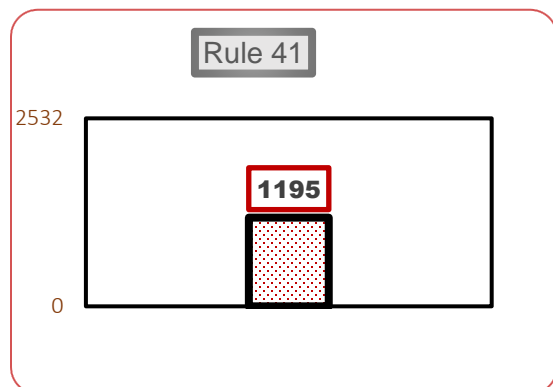
BPP Rules Violation



During the year in review, **80% tenders** of LGRD department were found non-compliant with the BPP Rules at publishing stage, which is significantly higher than the last year's violation rate of **66%**.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## FINDINGS & RECOMMENDATIONS

- I. During the **Financial Year 2017-18**, the Authority monitored **5,334 tenders of LGRD** department. Out of which, the evaluation report for **3,424** tenders were uploaded amounting to **PKR 5.78 billion**.
- II. The evaluation reports for **1,372 tenders** were NOT uploaded on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The Average Competition in the tenders advertised by the LGRD department remained only **2 bidders** per tender. Whereas, the Average Tender Processing Time was **noted 61 days per tender**.
- IV. During the year under review, LGRD department violated regulatory provisions of BPP Rules 2014 in **80%** of the tenders, which is significantly higher than the last year's violation rate of **55%**.

### Note on Violations:

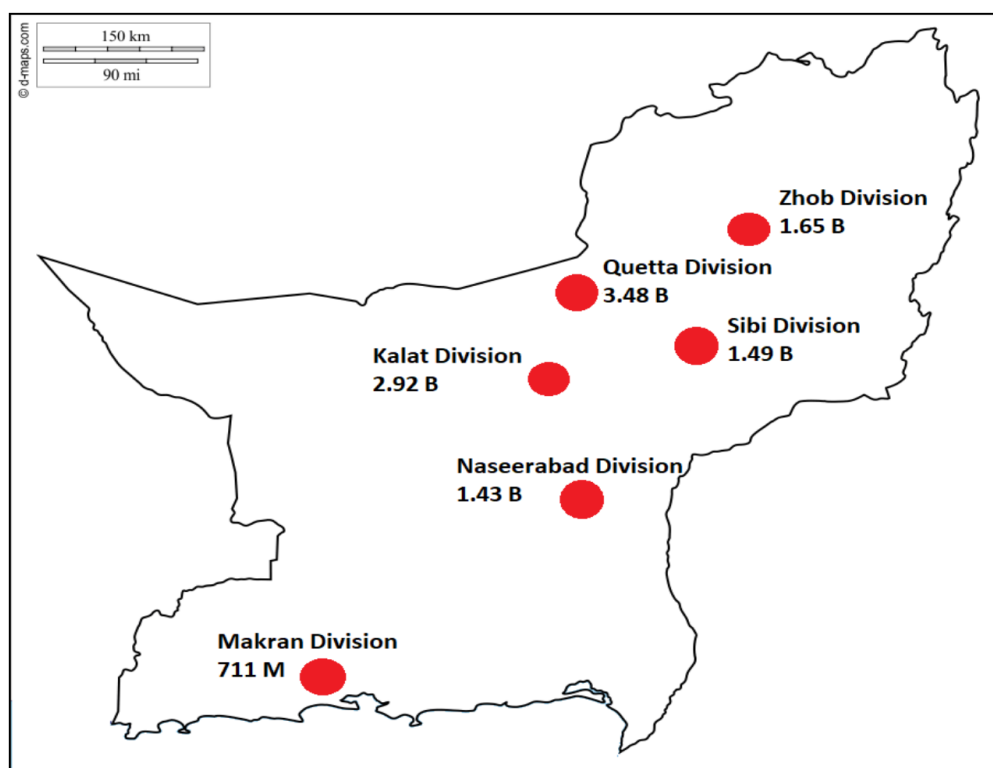
- Rule 34:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principles of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. . However, it is observed that in **95 tenders** the Evaluation Criteria were unclear and ambiguous
- Rule 41-3(e):** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **1195 tenders**, the Procuring Agencies deviated from the prescribed method of bidding
- Rule 27(4):** It requires the Procuring Agencies to upload bidding documents on Authority's website to adhere to the Principle of Transparency and Fairness in Public Procurement. However, it is observed that **1227 tenders** were not timely uploaded on Authority's website.
- Rule 27-1(k):** It requires the Procuring Agencies to specify the manner in which tender price is to be assessed and computed, including information about Tax liability. However, it is observed that for **1147 tenders** same information was not provided.
- Rule 15-2:** It requires the Procuring Agencies to adhere to the methods of advertisement of tenders prescribed under the said Rule to uphold the Principle of Transparency in Public procurement. Whereas, for **1012 tenders**, the NIT was not timely uploaded.



The following pages  
present an analysis  
summary of the  
Procurement made by  
the Irrigation  
Department in the  
Financial Year 2017-18

## Irrigation Department

During Financial Year 2017-2018, Irrigation Department advertised 561 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 413 was completed, while processes of 81 tenders was not completed and 67 Tender were cancelled.



**5 Bidders**

Average Participation

**34 Days**

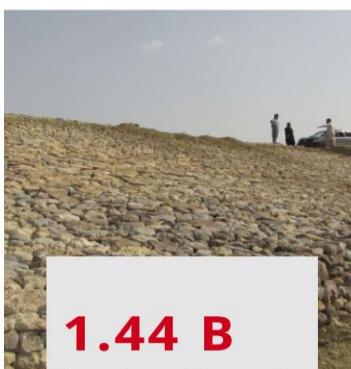
Average Tender Processing time



**8.28 B**

**Construction of Dams.**

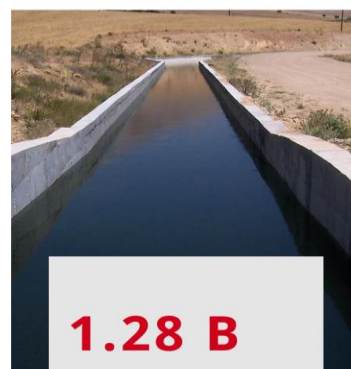
During Financial Year 2017-2018, Irrigation completed procurement process of **104 Tenders** related to Construction of Dams.



**1.44 B**

**Construction of Flood Protection Walls.**

During Financial Year 2017-2018, Irrigation completed procurement process of **85 Tenders** related to Construction of Flood Protection Walls.



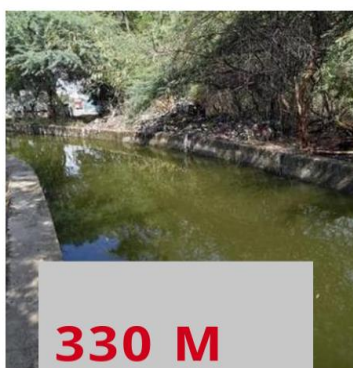
**1.28 B**

**Construction of Water Channels.**

During Financial Year 2017-2018, Irrigation completed procurement process of **50 Tenders** related to Construction of Water Channels.

**11.67 Billion**

**Total Tenders Processed**



**330 M**

**Cleaning and Desilting.**

During Financial Year 2017-2018, Irrigation completed procurement process of **42 Tenders** related to Cleaning and Desilting.

**MISCELLANEOUS**

**197 M**

**Miscellaneous and Others.**

During Financial Year 2017-2018, Irrigation completed procurement process of **17 Tenders** related to Miscellaneous and others.



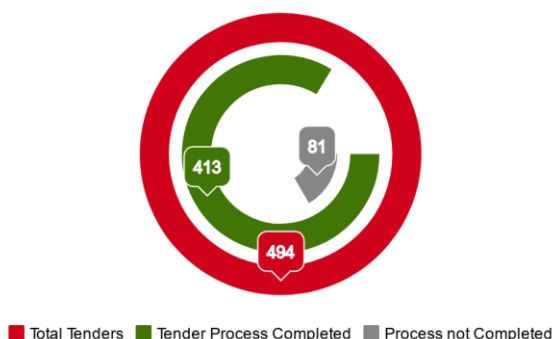
**113 M**

**Repair and Maintenance.**

During Financial Year 2017-2018, Irrigation completed procurement process of **80 Tenders** related to Repair and maintenance of Banglows/Offices/Quarter .

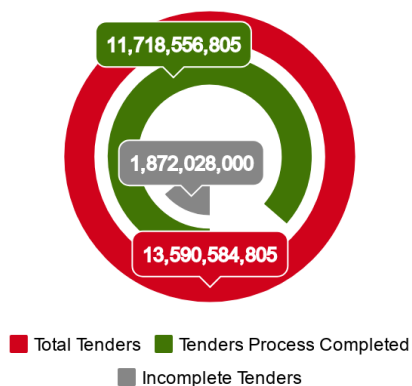
## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



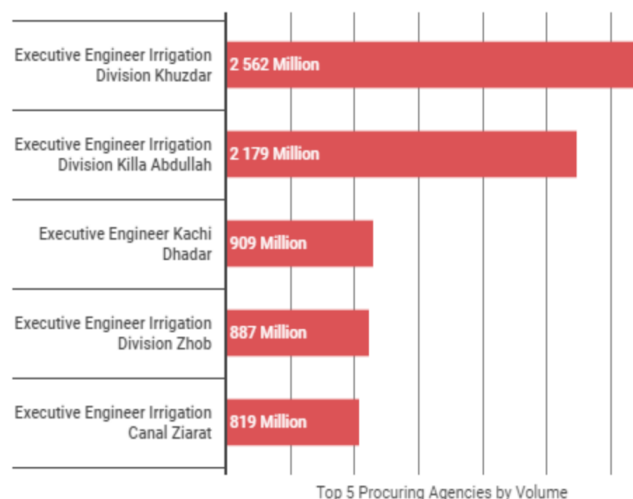
During the year in review, the Procuring Agencies of Irrigation department uploaded Evaluation Reports for **413 tenders** out of **494 tenders** advertised. While, Procurement process for **81 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

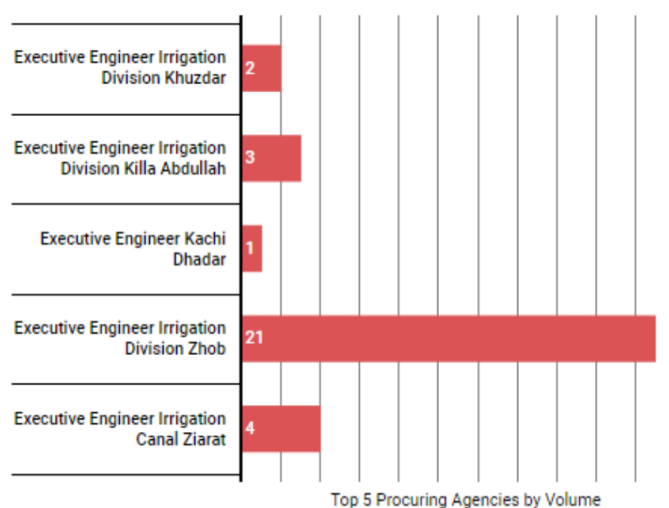


During the year in review, Irrigation Department processed tenders worth **13.5 Billion**. Out of which the process for tenders worth **11.7 Billion** was completed and the process for tenders worth **1.87 Billion** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## TOP 5 PROCURING AGENCIES

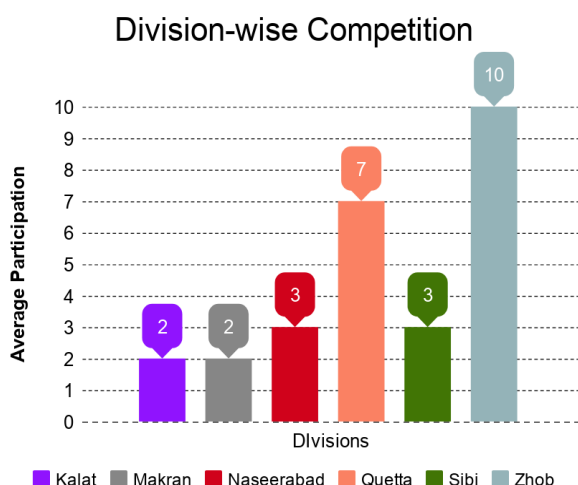


The **Executive Engineer Irrigation Division Khuzdar** issued tenders worth **2,562 Million**, the highest in the department, Executive Engineer Irrigation Division Killa Abdullah issued tenders worth **2,179 Million**. Whereas, the Top 5 Procuring Agencies spent almost 61% of the total Procurement.

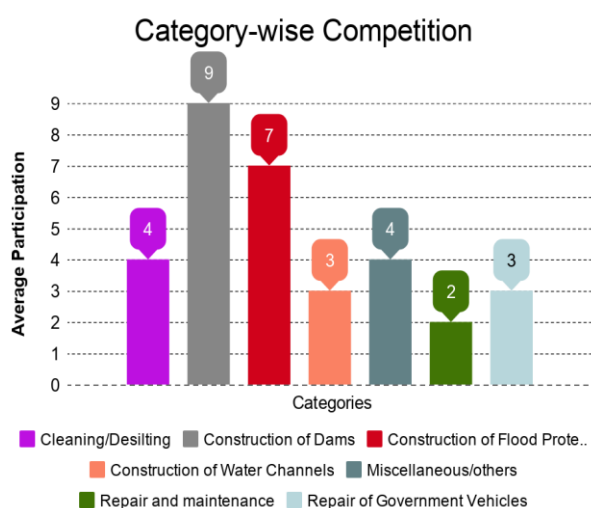


The Average Participation in the tenders advertised by the office of the **Executive Engineer Irrigation Division Zhob** was the 21 bidders, highest for the department. Whereas, the tenders advertised by the **Executive Engineer Irrigation Division Kachi** attracted the lowest average participation of only 1 bidder per tender.

## COMPETITION



The Tenders advertised in **Zhob Division** attracted an average of **10 bidders** per tenders, highest for the department, followed by Quetta with an average of 7 bidders. whereas, in **Kalat and Makran**, the bidder participation remained only **2 bidders** per tender.

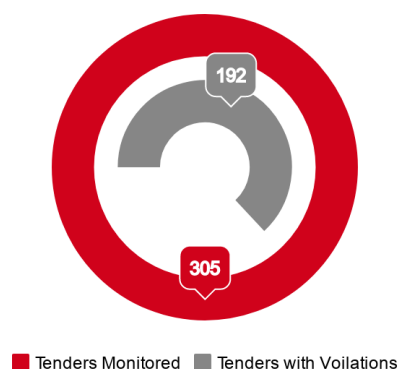


The tenders related to construction of Dams attracted an average bidder participation of 9 bidders, followed by Construction of Flood Protection Walls/Bunds with 7 bidders per tender whereas, the tenders related to Repair/Maintenance of Offices/houses attracted bidder participation of **only 2 bidders**.



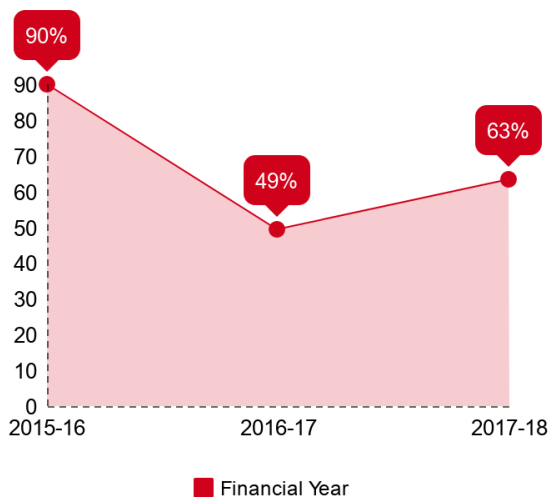
## RULES COMPLIANCE

### Rule Violations (2017-2018)



During the year in review, BPPRA monitored **305 tenders** of the Irrigation department for Rules Compliance at publication stage, out of the said tenders, **192** were found non-compliant with the BPP Rules-2014.

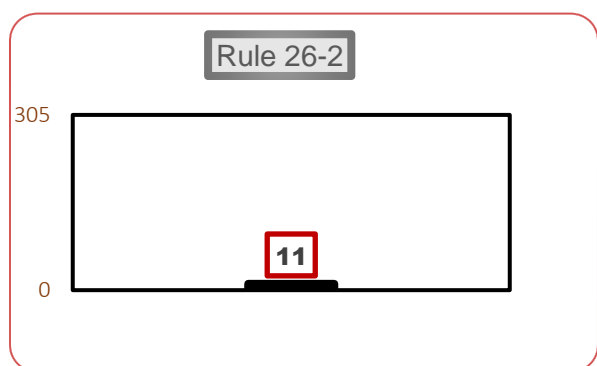
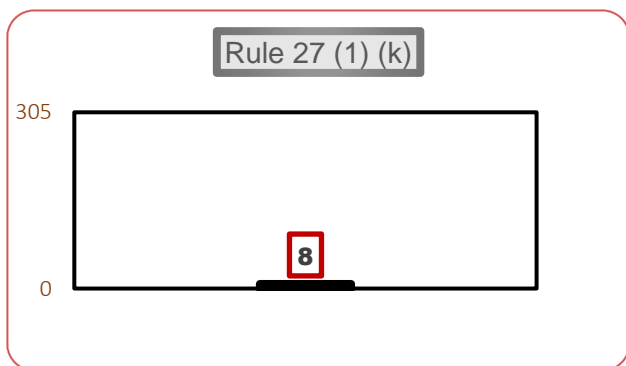
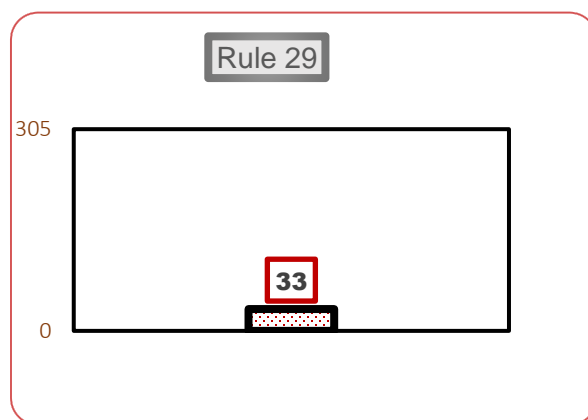
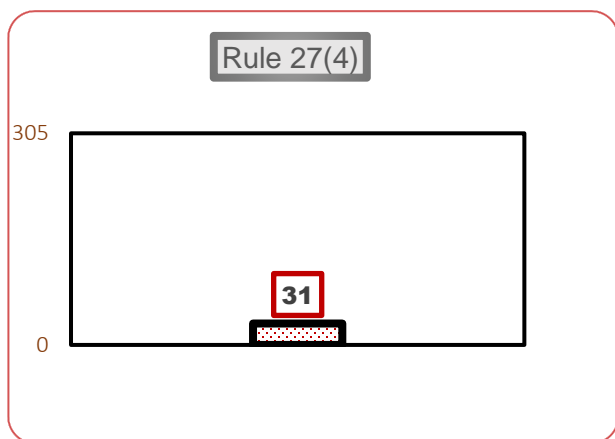
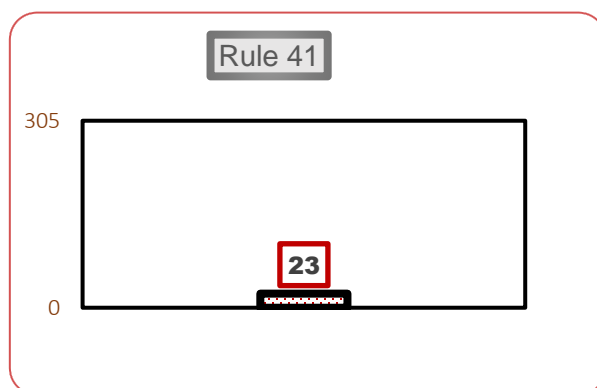
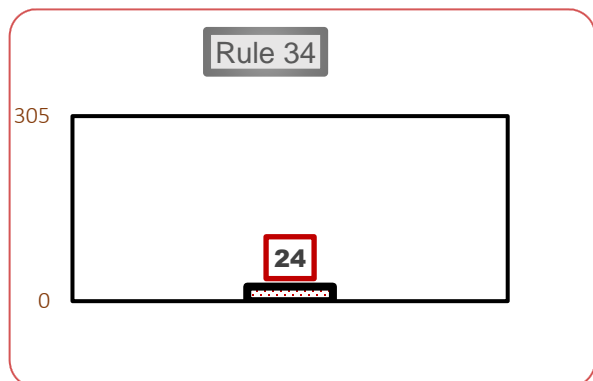
### BPP Rules Violations



During the year in review, **63% tenders** of PHE department were found non-compliant with the BPP Rules at publishing stage, which is significantly higher than the last year's violation rate of **49%**.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## **FINDINGS & RECOMMENDATIONS**

- I. During the **Financial Year 2017-18**, the Authority monitored **494 tenders** of Irrigation department advertised on Authority's website. Out of which, the evaluation report for **413 tenders** were uploaded worth **PKR 11.67 Billion**
- II. The evaluation reports for 81 tenders were not uploaded on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the Irrigation department remained only **5 bidders per tender**. Whereas, the Average Tender Processing Time remained 34 days per tender.
- IV. During the year under review, Irrigation department violated regulatory provisions of BPP Rules 2014 in **63%** of the tenders, which is significantly higher than the last year's **violation rate of 49%**.
- V. The Authority conveyed **56 violations of Rule 34** to different Procuring Agencies.

### **Note on Violations:**

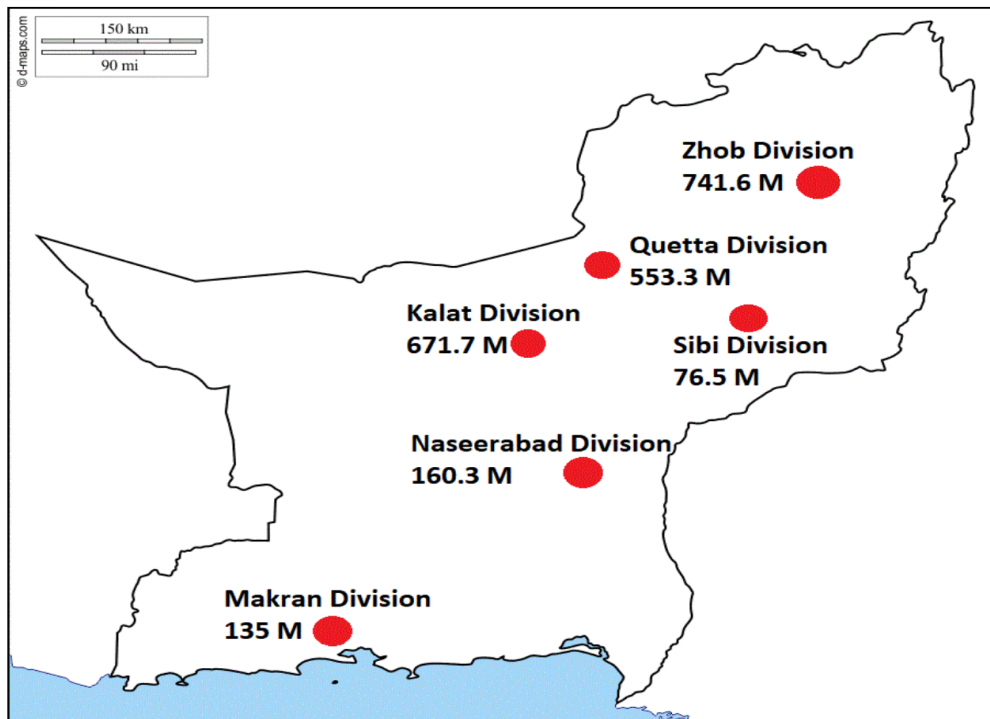
- Rule 34:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in **56 tenders** the Evaluation Criteria was unclear and ambiguous
- Rule 41-3(e):** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **85 tenders**, the Procuring Agencies deviated from the prescribed method of bidding.
- Rule 27-1(k):** It requires the Procuring Agencies to specify the manner in which tender price is to be assessed and computed, including information about Tax liability. However, the same information was not provided **for 8 tenders**.
- Rule 29:** It requires the Procuring Agencies to specify the amount and payment method of Bid Security in a manner prescribed in the said Rule. However, it is observed that Regulatory Provisions regarding bid security were not followed in **80 tenders**.



The following pages present an analysis summary of the Procurement made by the Agriculture department (Works) in the Financial Year 2017-18.

## Agriculture Department

**During Financial Year 2017-18, Agriculture Department advertised 296 Works related tenders on Authority's website. Out of advertised tenders, Evaluation Reports were uploaded for 216 tenders. Whereas, the Procurement Process for 56 tenders remained incomplete and 24 Tenders were cancelled.**

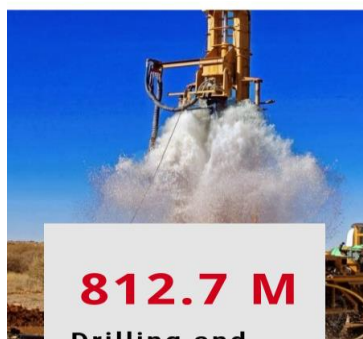


**2 Bidders**

Average Participation

**61 Days**

Average Tender Processing Time



**812.7 M**

**Drilling and  
Development of  
Bores**

During Financial Year 2017-18, Agriculture completed procurement process for **56 Tenders** related to Drilling and Development of Bores



**675.9 M**

**OFWM/ Land  
Levelling**

During Financial Year 2017-18, Agriculture completed procurement process for **46 Tenders** related to OFWM and Water Levelling.



**313.5 M**

**Laying/Installati  
on of Pipes**

During Financial Year 2017-18, Agriculture completed procurement process for **38 Tenders** related to Laying and Installation of pipes.

**2.34 Billion**

**Total Tenders Processed**



**245 M**

**Water Storage  
Tanks**

During Financial Year 2017-18, Agriculture completed procurement process for **30 Tenders** related to Construction of Water storage tanks.



**82.8 M**

**Water Channels**

During Financial Year 2017-18, Agriculture completed procurement process for **9 Tenders** related to Construction of water channels.



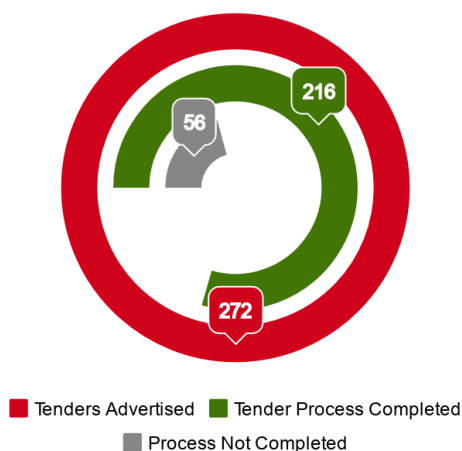
**45.9 M**

**Karez  
Improvement**

During Financial Year 2017-18, Agriculture completed procurement process for **6 Tenders** related to Karez Improvement.

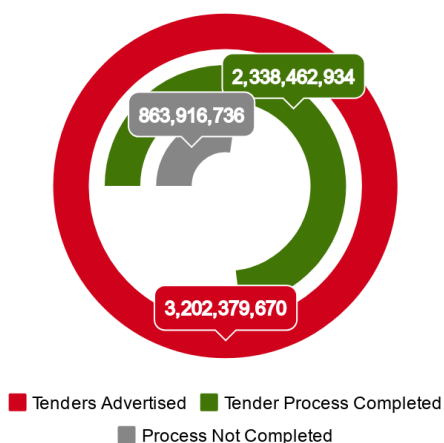
## TENDER STATISTICS FOR THE DEPARTMENT

### Tenders (Count)



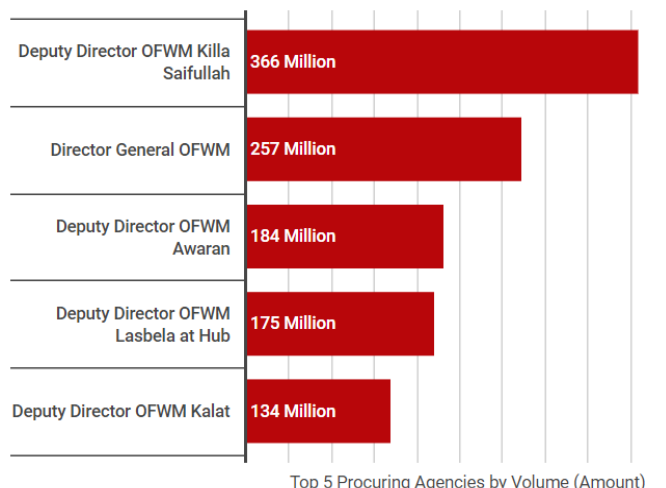
During the year in review, the Procuring Agencies of Agriculture department uploaded Evaluation Reports for **216 tenders** out of **272 tenders** advertised. While, Procurement process for **56 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

### Tenders (Amount)

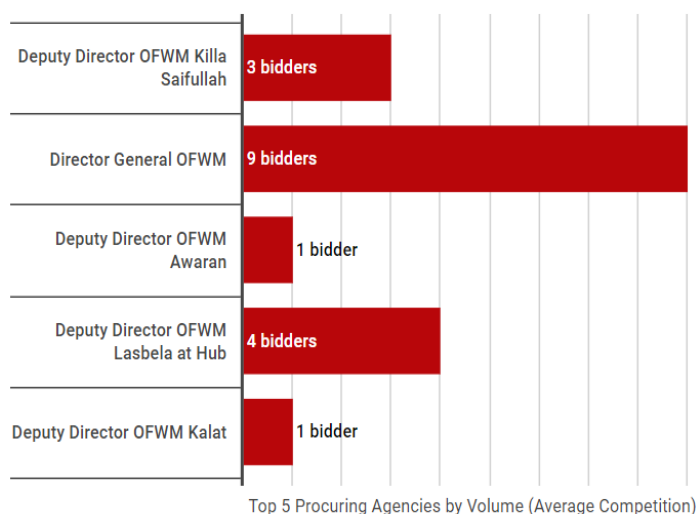


During the year in review, Agriculture Department processed tenders worth **3.2 Billion**. Out of which the process for tenders worth **2.33 Billion** was completed and the process for tenders worth **864 Million** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## TOP 5 PROCURING AGENCIES

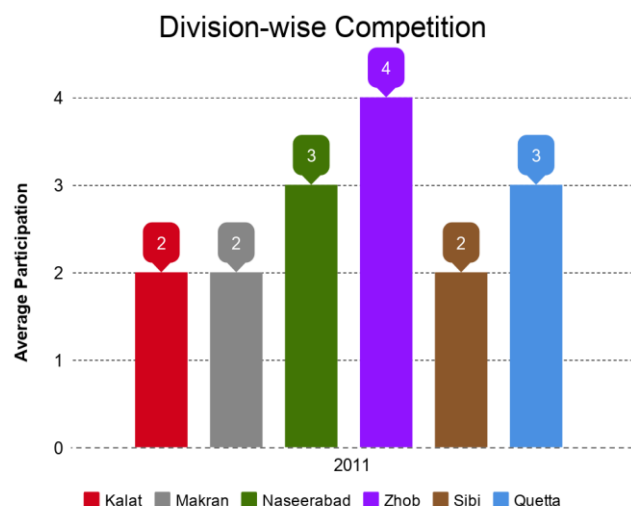


The **Deputy Director OFWM Killa Saifullah** issued tenders worth **366 Million**, the highest in the department, followed by **Director General OFWM** with tenders worth **257 Million**. Whereas, the Top 5 Procuring Agencies spent almost 48% of the total Procurement value of the Department.

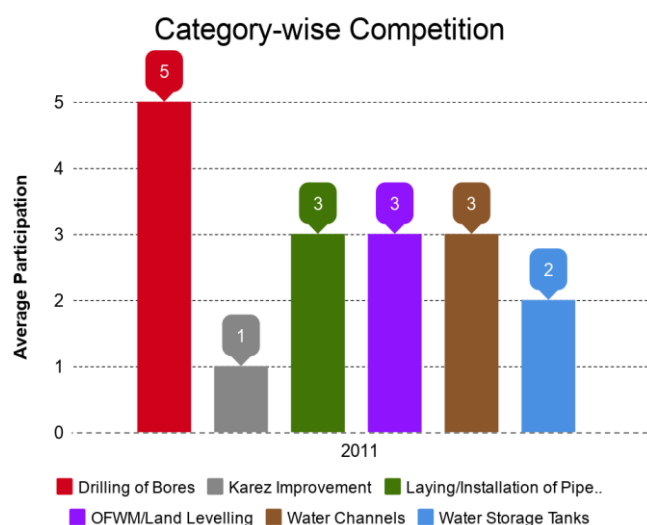


The Average Participation in the tenders advertised by the office of the **Director General OFWM** was 9 bidders per tender, highest for the department. Whereas, the tenders advertised by the Deputy Director OFWM Awaran and Kalat attracted only **1 bidder per tender**.

## COMPETITION



The Tenders advertised in **Zhob Division** attracted an average of **10 bidders** per tenders, highest for the department, followed by Quetta with an average of 7 bidders. whereas, in **Kalat and Makran**, the bidder participation remained only **2 bidders** per tender.

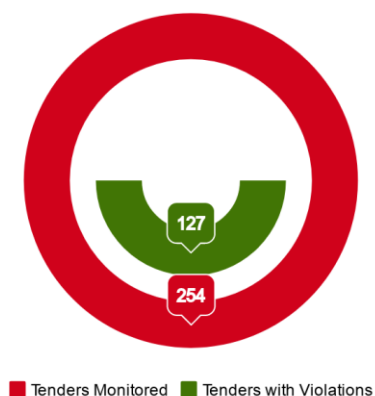


The tenders related to Drilling of bored attracted an average participation of **5 bidders** per tender. Whereas, tenders related to Karez Improvement attracted only **1 bidder** per tender on average.



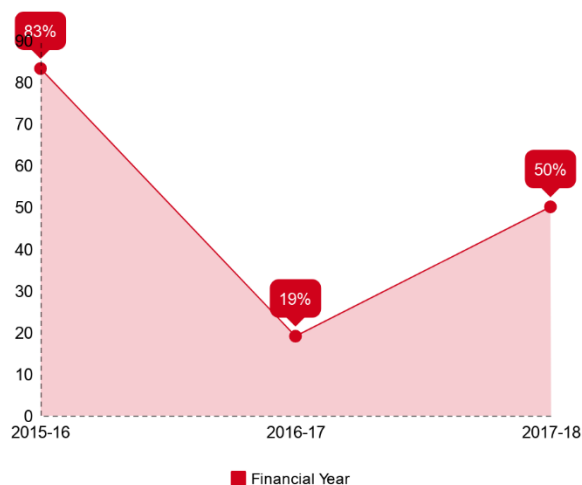
## RULES COMPLIANCE

Rule Violations 2017-18



During the year in review, BPPRA monitored **254** tenders of the Agriculture department for Rules Compliance at publication stage, out of the said tenders, **127** were found non-compliant with the BPP Rules-2014.

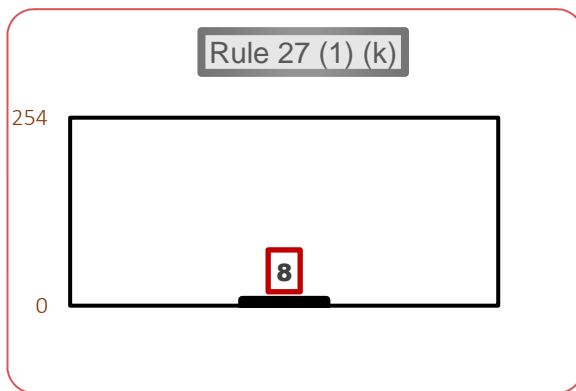
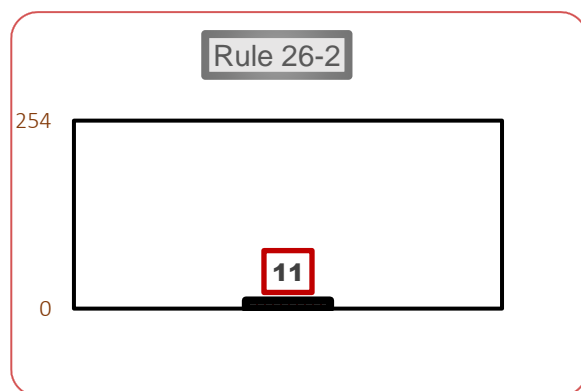
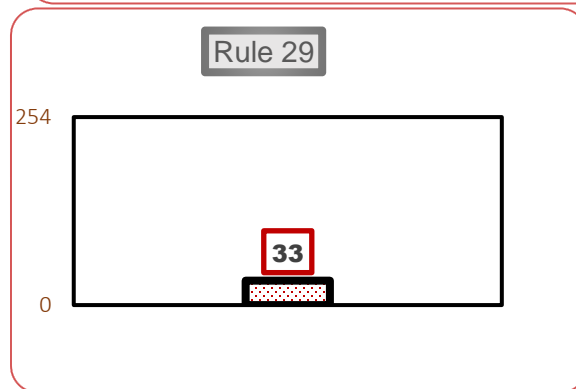
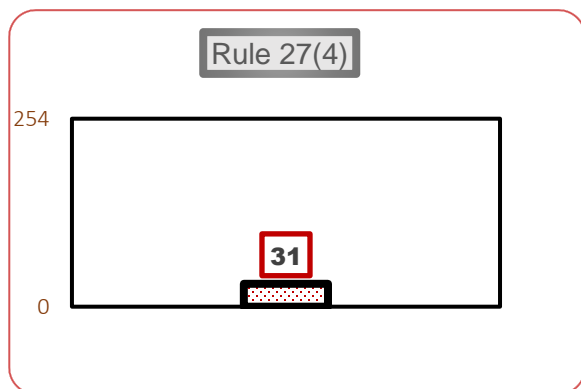
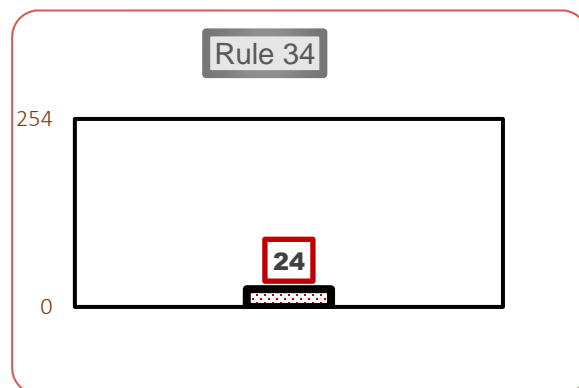
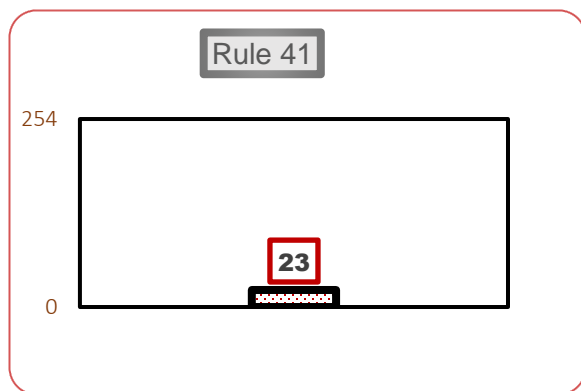
BPP Rules Violation



During the year in review, **50%** tenders of the Agriculture department were found non-compliant with the BPP Rules at publishing stage, which is significantly higher than the last year's violation rate of **19%**.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.



## FINDINGS & RECOMMENDATIONS

---

- I. During the **Financial Year 2017-18**, the Authority monitored **296 tenders** of Agriculture department. Out of which, the evaluation report for 216 tenders were uploaded amounting to PKR **2.34 billion**.
- II. The evaluation reports for 56 tenders were not uploaded on Authority's website, while others were cancelled. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The Average Competition in the tenders advertised by the Agriculture department remained only 2 bidders per tender. Whereas, the Average Tender Processing Time was noted 61 days per tender.
- IV. During the year under review, Agriculture department violated regulatory provisions of BPP Rules 2014 in 50% of the tenders, which is significantly higher than the last year's violation rate of 19%.
- V. The Authority conveyed 24 violations of Rule 34 to different Procuring Agencies.

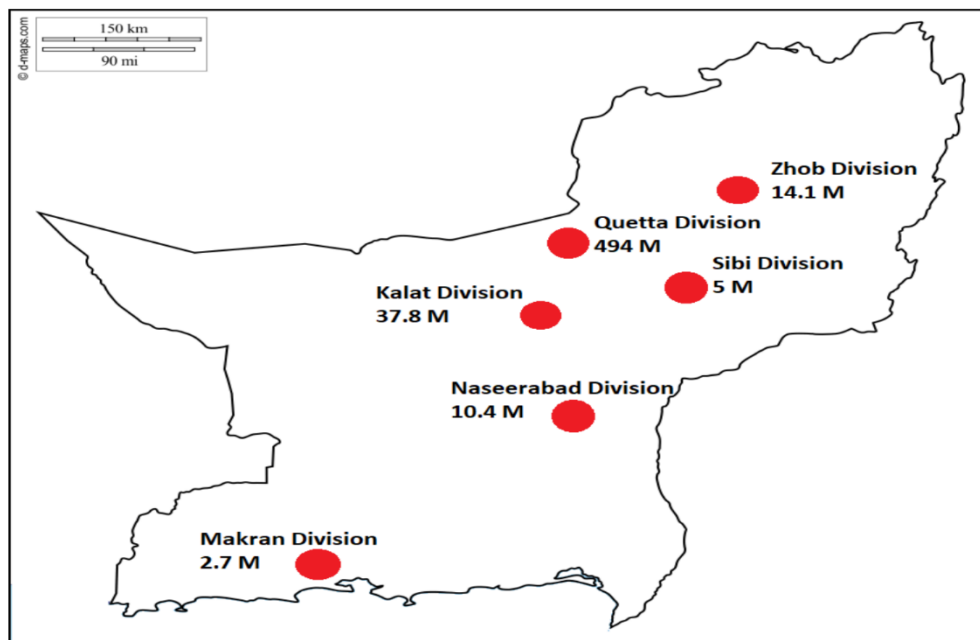
### Note on Violations

- Rule 34:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. However, it is observed that in **24 tenders** the Evaluation Criteria were unclear and ambiguous.
- Rule 41-3(e):** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **23 tenders**, the Procuring Agencies deviated from the prescribed method of bidding.
- Rule 27(4):** It requires the Procuring Agencies to upload bidding documents on Authority's website to adhere to the Principle of Transparency and Fairness in Public Procurement. However, it is observed that **31 tenders** were not timely uploaded on Authority's website.
- Rule 29:** It requires the Procuring Agencies to specify the amount and payment method of Bid Security in a manner prescribed in the said Rule. However, it is observed that Regulatory Provisions regarding bid security were not followed in **33 tenders**.

The following pages  
present an analysis  
summary of the  
Procurement made by  
the Education  
Department in the  
Financial Year 2017-18

## Education Department

During Financial Year 2017-2018, Education Department advertised 708 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 315 was completed, while processes of 355 tenders was not completed and 38 Tenders were cancelled.



**2 Bidders**

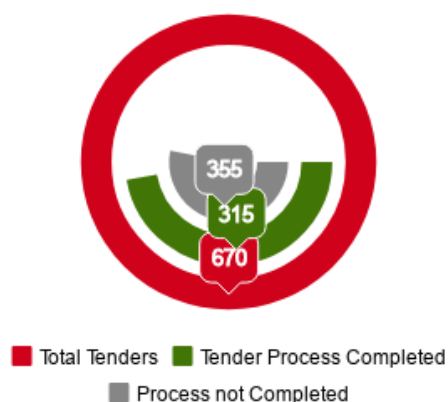
**Average Participation**

**31 Days**

**Average Tender Processing time**

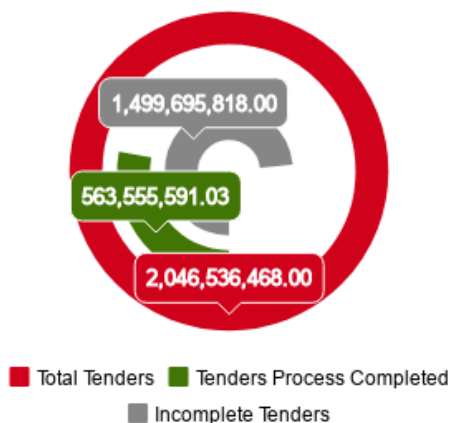
## TENDER STATISTICS FOR THE DEPARTMENT

### Tenders (Count)



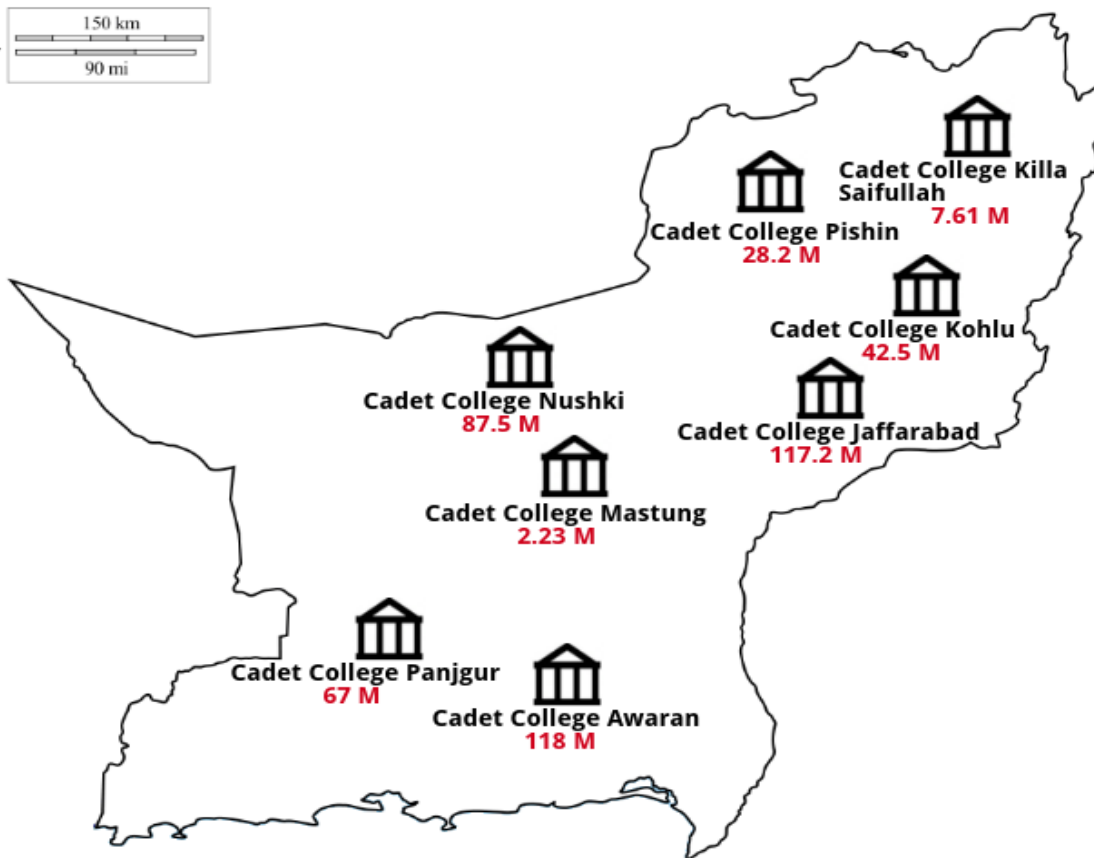
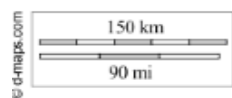
During the year in review, the Procuring Agencies of Education department uploaded Evaluation Reports for **315 tenders** out of **670 tenders** advertised. While, Procurement process for **355 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

### Tenders (Amount)

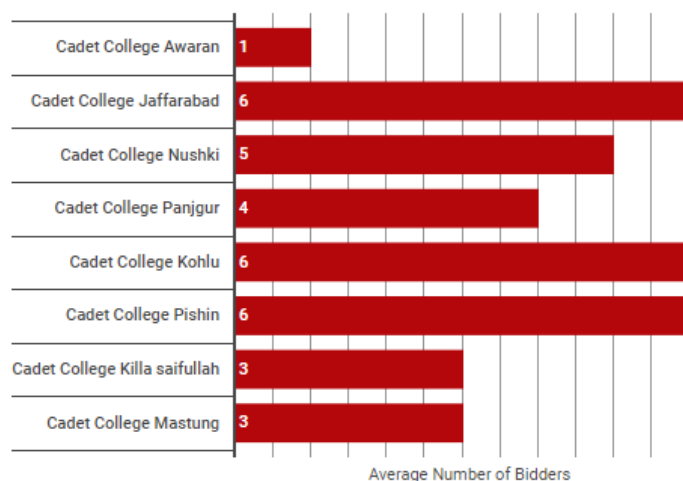


During the year in review, Education Department processed tenders worth **2.04 Billion**. Out of which the process for tenders worth **563 Million** was completed and the process for tenders worth **1.5 Billion** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## CADET COLLEGES

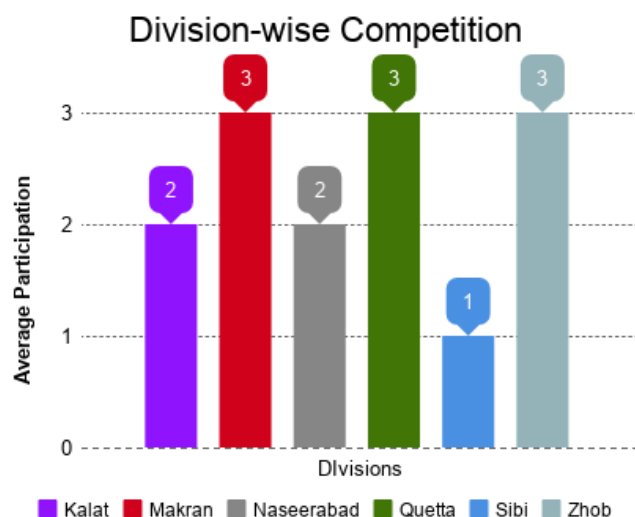


## TOP 5 PROCURING AGENCIES



The Average Participation in the tenders advertised related to Construction/Repair Works of Cadet Colleges remained **4 bidders** per tender. Whereas, Tenders of Cadet Colleges Jaffarabad, Kohlu and Pishin attracted an average of **6 bidders** per tender.

## COMPETITION



The Tenders advertised in **Makran, Quetta and Zhob** Divisions attracted an average bidder participation of **3 bidders** per tender. Whereas, in tenders advertised in **Sibi Division**, the competition was **lowest at 1 bidder** per tender.

## **FINDINGS & RECOMMENDATIONS**

- I. During the **Financial Year 2017-18**, the Authority monitored **670 Works related tenders** of Education department. Out of which, the evaluation report for 315 tenders were uploaded amounting to **PKR 563 Million**
- II. The evaluation reports for **355 tenders** were not uploaded on Authority's website, while others were cancelled. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The Average Competition in the tenders advertised by the Agriculture department remained only **2 bidders** per tender. Whereas, the Average Tender Processing Time was noted **30 days per tenders**.

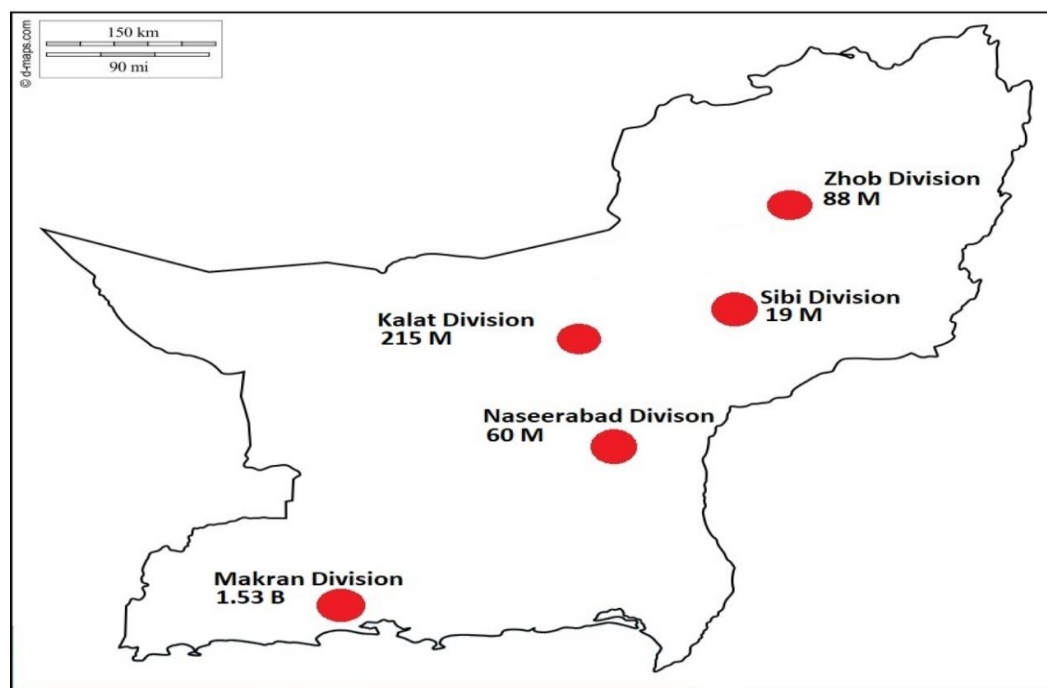




The following pages  
present an analysis  
summary of the  
Procurement made by  
the Commissioners  
in the Financial Year  
2017-18

## Commissioners

During Financial Year 2017-2018, Commissioners advertised 181 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes of 91 was completed, while processes of 70 tenders was not completed and 20 Tenders were cancelled.



**3 Bidders**

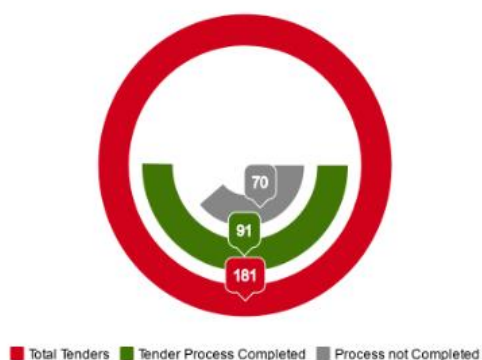
Average Paricipation

**45 Days**

Average Tender Processing time

## TENDER STATISTICS FOR THE DEPARTMENT

Tenders (Count)



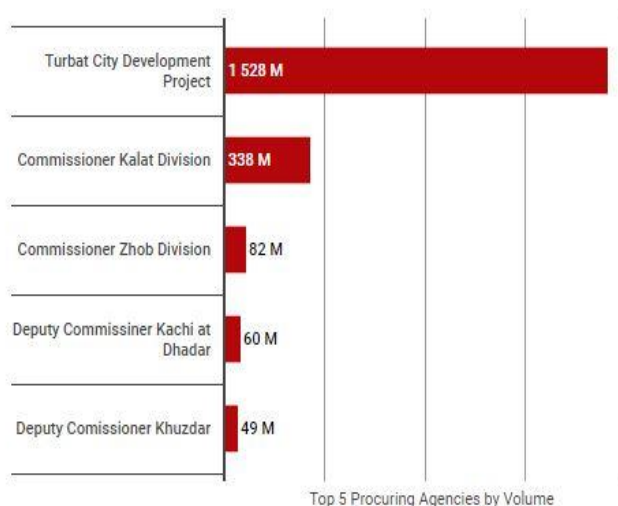
During the year in review, the Procuring Agencies of Commissioners uploaded Evaluation Reports for **91 tenders** out of **181 tenders** advertised. While, Procurement process for **70 tenders** remained incomplete as Evaluation Reports were not uploaded for the said tenders.

Tenders (Amount)

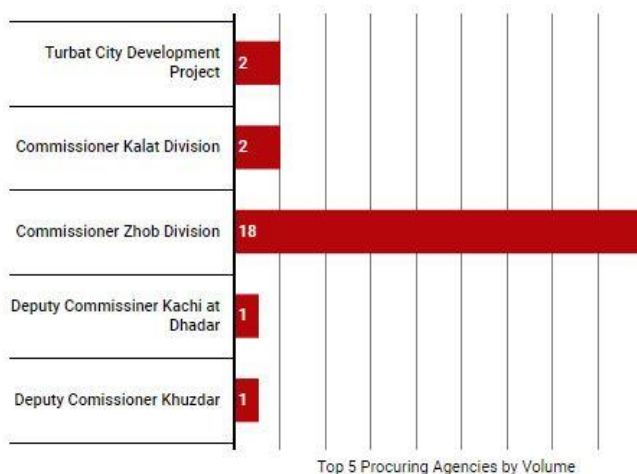


During the year in review, Commissioners processed tenders worth **2.2 Billion**. Out of which the process for tenders worth **2 Billion** was completed and the process for tenders worth **184 Million** stopped after publication stage and evaluation reports were not uploaded for the said tenders.

## TOP 5 PROCURING AGENCIES

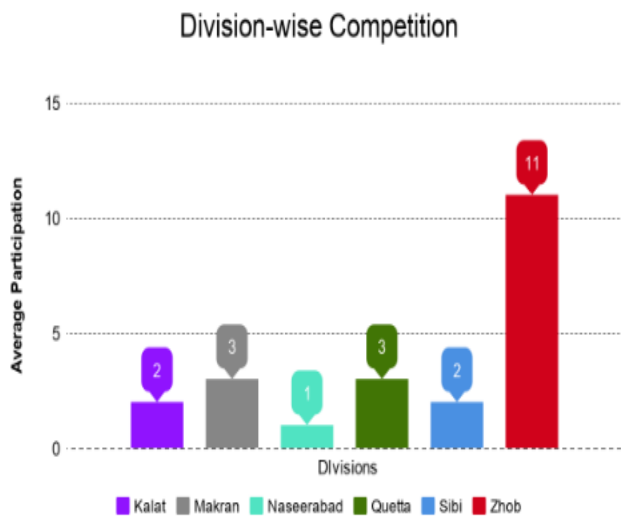


The **Turbat City Development Project** issued tenders worth **1528 Million**, the highest in the department, **Commissioner Kalat Division** issued tenders worth **338 Million**.



The Average Participation in the tenders advertised by the office of the **Commissioner Zhob Division** was the 18 bidders, highest for the department. Whereas, the tenders advertised by the **Deputy Commissioner Kachi at Dhadar** and **Deputy Commissioner Khuzdar** attracted the lowest average participation of only 1 bidder per tender.

## COMPETITION

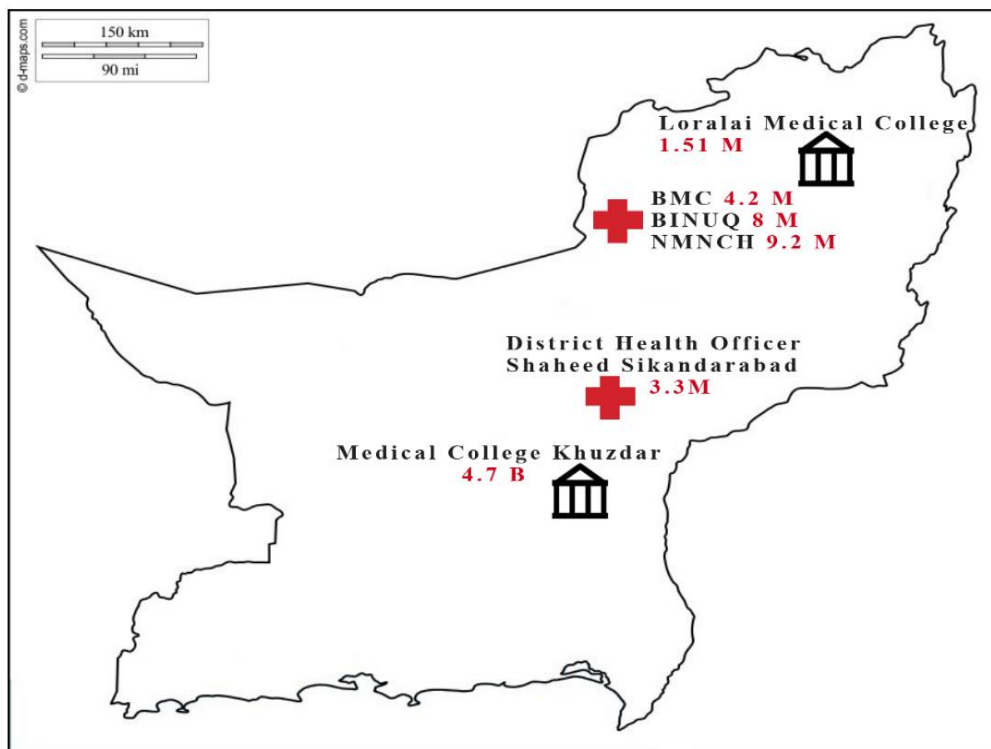


The Tenders advertised Zhob Districts attracted an average of **11 bidders** per tenders, highest for the department, whereas, in **Naseerabad District** the bidder participation was **lowest**.

The following pages  
present an analysis  
summary of the  
Procurement made by  
the Health  
Department in the  
Financial Year 2017-18

## Health Department

During Financial Year 2017-2018, Health Department advertised 45 Tenders on B-PPRA website. Out of the advertised tenders, Procurement processes 39 was completed, while processes of 4 tenders was not completed and 2 Tenders were cancelled.



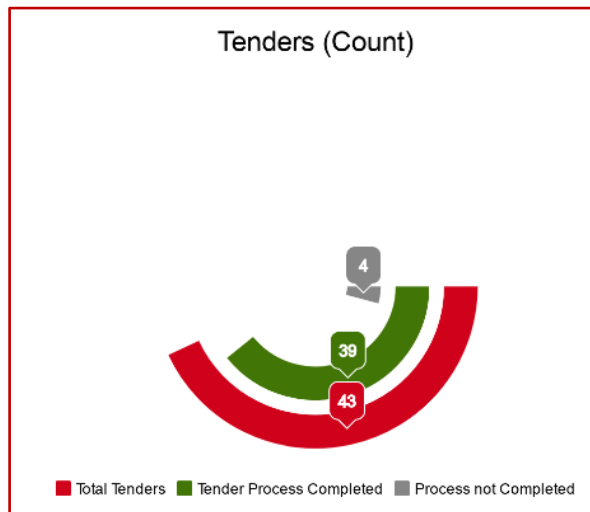
**3 Bidders**

Average Participation

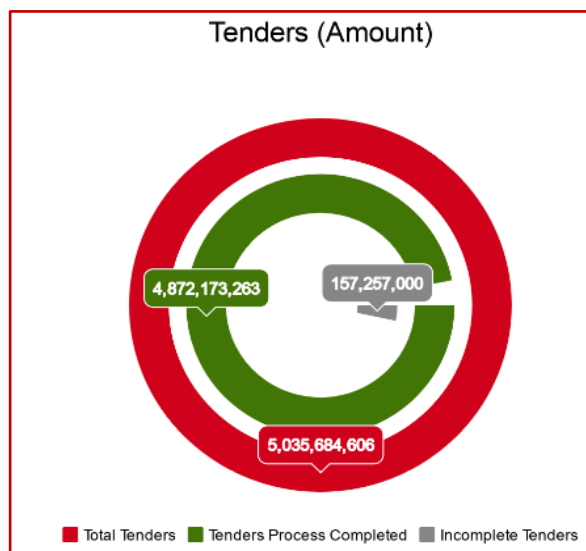
**45 Days**

Average Tender Processing time

## TENDER STATISTICS FOR THE DEPARTMENT

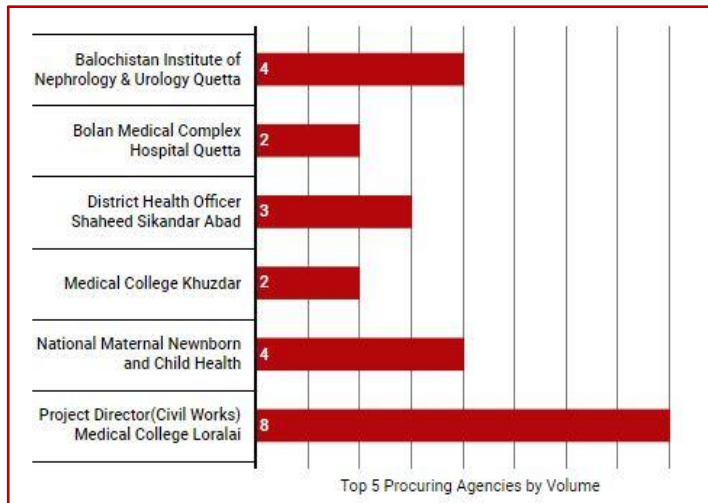


During the year in review, Health Department completed **39** tenders out of **43** tenders advertised. While, Procurement process for **4** tenders remained incomplete as Evaluation Reports were not uploaded for the said tenders.

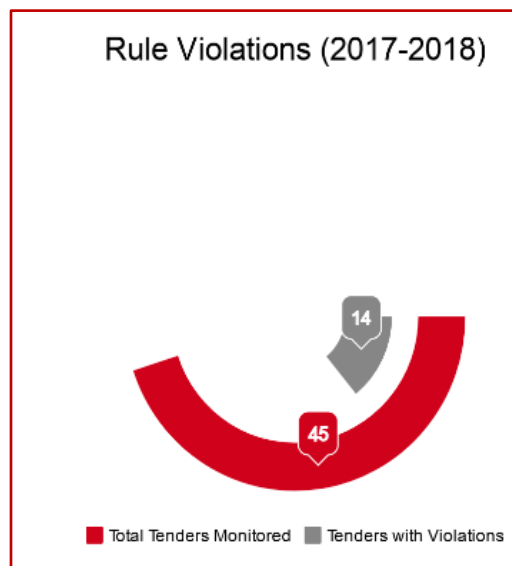


During the year in review, Health Department processed tenders worth **5 Billion**. Out of which the process for tenders worth **4.9 Billion** was completed and the process for tenders worth **157 Million** stopped after publication stage and evaluation reports were not completed for the said tenders.

## PROCURING AGENCY-WISE COMPETITION



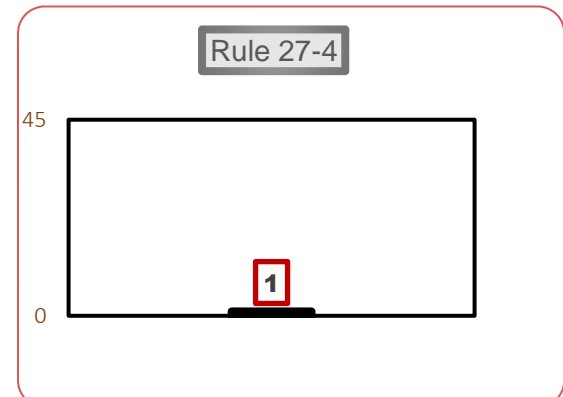
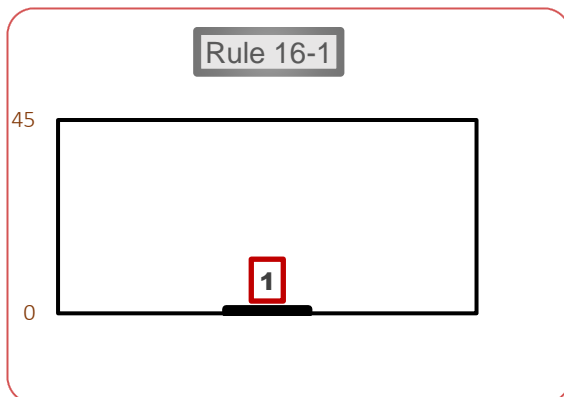
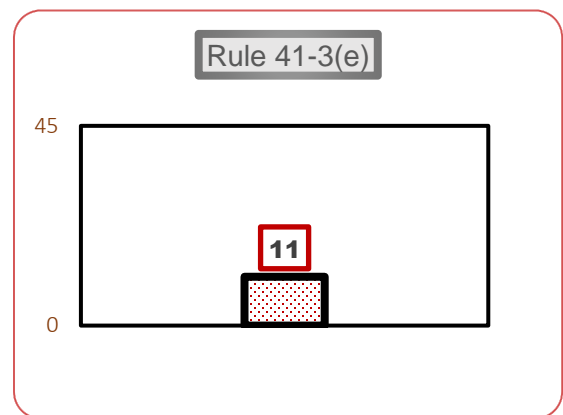
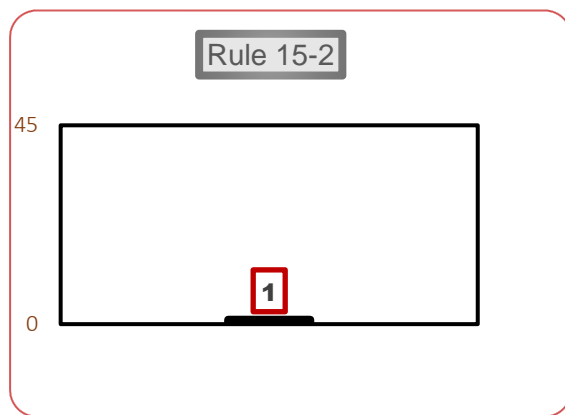
Among the Procuring Agencies, the tenders advertised by **Project Director (Civil works) Medical College Loralai** attracted the highest number of bidders. Whereas, the bidder participation remained lowest in tenders advertised by the **Bolan Medical College and Medical College Khuzdar**.



During the year in review, BPPRA monitored **45 tenders** of the Health department for Rules Compliance at publication stage, out of the said tenders, **14** were found non-compliant with the BPP Rules-2014.

## RECURRING VIOLATIONS

While monitoring the progress of Procuring Agencies, B-PPRA issued observations relating to shortcomings in the procurement process. Following are the recurring violations of Rules identified during publication stage of tenders.





## FINDINGS & RECOMMENDATIONS

- I. During the **Financial Year 2017-18**, the Authority monitored **45 Works related tenders** of Health department advertised on Authority's website. Out of which, the evaluation report for **39 tenders** were uploaded worth **PKR 4.9 Billion**
- II. The evaluation reports for 4 tenders were not uploaded on Authority's website. Uploading evaluation report on Authority's website is a MANDATORY provision under BPP Rules 2014.
- III. The **Average Competition** in the tenders advertised by the Health department remained only **3 bidders per tender**. Whereas, the Average Tender Processing Time remained 45 days per tender.
- IV. During the year under review, Irrigation department violated regulatory provisions of BPP Rules 2014 in **63%** of the tenders, which is significantly higher than the last year's **violation rate of 49%**.

### Note on Violations:

- Rule 15-2:** It requires the Procuring Agencies to formulate a clear and unambiguous Evaluation criteria in order to uphold the Principle of Transparency and Fairness in Public Procurement. Failure to which may lead to Mis-procurement. However, it is observed that in **1 tender** the Evaluation Criteria was unclear and ambiguous
- Rule 41-3(e):** It requires the Procuring Agencies to adhere to the procedure for open competitive bidding prescribed in advance, thus evaluating the bids accordingly. However, it is observed that in **11 tenders**, the Procuring Agencies deviated from the prescribed method of bidding.
- Rule 27-4:** It requires the Procuring Agencies to specify the manner in which tender price is to be assessed and computed, including information about Tax liability. However, the same information was not provided **for 1 tender**.
- Rule 16-1:** It requires the Procuring Agencies to specify the amount and payment method of Bid Security in a manner prescribed in the said Rule. However, it is observed that Regulatory Provisions regarding bid security were not followed in **1 tender**.

## **Way Forward**

B-PPRA is committed to improve Procurement Governance in the province. Balochistan Public Procurement Rules 2014 notified on 15th Dec 2014 carries provisions of law that caters to the principles of procurement. During period under review, B-PPRA encountered multifaceted requirements from various procuring agencies. In order to resolve Procurement related issues, B-PPRA has formulated strategy through which all such issues will be addressed.

### **1. Development of Comprehensive ERP System**

B-PPRA website was officially launched on 28th March 2015 and all procuring agencies can seamlessly upload tenders on the website. the website has many provisions through which procuring agencies can track on the progress of their procurement related activities. However, some areas require improvement that could further improve not only efficiency but also effectiveness of the procurement process. Keeping in view the requirements, BPPRA is preparing to launch a comprehensive ERP system that will integrate all functional units of the Authority.

BPPRA is finalizing the development of ERP system to integrate all its functions, which also has the capability for e-procurement. The system is on track and various officials of the Authority are harmonizing the system with the regulatory framework by vigorous testing.

### **2. Capacity Building Future Program**

#### **a) Orientation Workshops**

The Authority conducts Rules orientation workshops to train the procurement officials of the province. The District outreach program will also continue to train the officials on their duty stations. In the next financial year, the Authority plans to train further 500 procurement officials of the province. Also, the Government has notified amendments in BPP Rules 2014, which also merit requisite training to key DDOs and procurement personnel.

#### **b) CIPS Program**

The Authority is keen on building the capacity of Public Procurement professionals in order to improve the public procurement governance in the province. For this purpose, the Authority has collaborated with Chartered Institute

**2 MCIPS Qualified  
Officials currently  
serving in the  
Authority.**

**CIPS collaborated  
Trainings to begin  
soon**

**ERP system to  
launch from July  
2019.**

of Procurement and Supply – CIPS UK. Comprehensive sessions are underway to chalk a systematic mechanism for the same. The CIPS program will be officially launched this year and as per agreement around 80 officials of the province will be trained by the end of Financial Year 2019-20.

The Authority also retains the honor of employing two MCIPS (Member of Chartered Institute of Procurement & Supply) qualified officers, namely **Mr. Jahanzeb Malik - MCIPS** (Director M&E) and **Mr. Mubashir Ali Khan – MCIPS** (Procurement Specialist G&S).

### **3. Code of Ethics**

Section 5 (2) d of the Balochistan Public Procurement Act 2009 require BPPRA to lay down codes of ethics and procedures for the public procurement, inspection or quality of goods, services and works. Code of ethics have been drafted and will be circulated after necessary consultation with the stakeholders.

### **4. Ranking of Procuring Agencies**

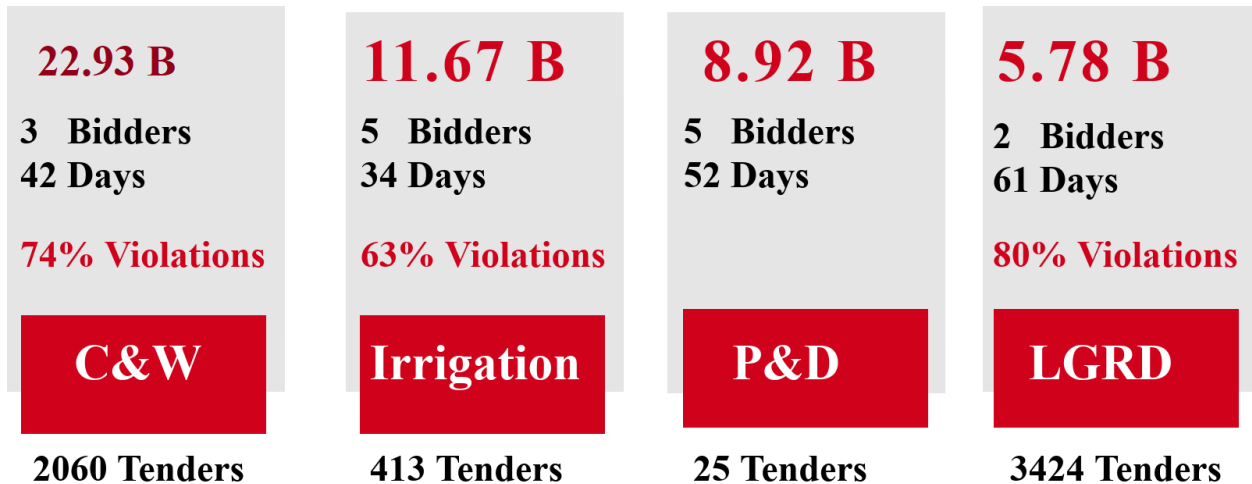
BPPRA has prepared Monitoring and Evaluation framework that includes a mechanism through which every department's performance can be evaluated using specific criteria. Currently BPPRA is using various interventions based on agreed M&E Framework. Another provision of this framework includes ranking Departments based on principles of procurement. Going forward, BPPRA will rank Departments that will enable government to access the procurement governance in the province as specified in Section 2 of the Balochistan Public Procurement Regulatory Authority Act 2009.

\*\*\*

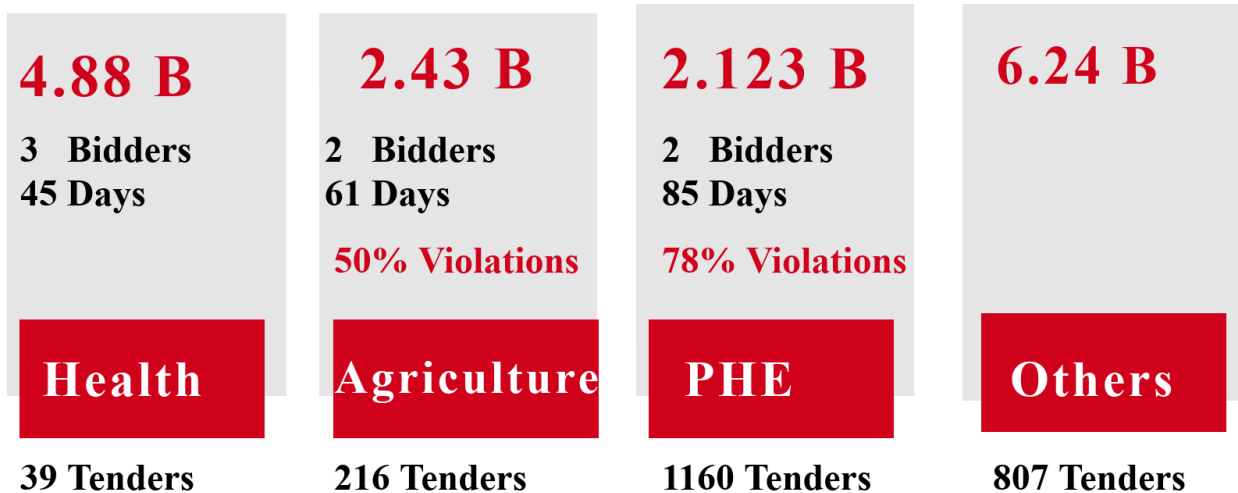


## Annexures

## Works



**64.88 Billion**  
Total Tenders (Works)



# Goods & Services

**3.2 B**

9 Bidders  
61 Days

27% Violations

**Health**

104 Tenders

**2.06 B**

3 Bidders  
37 Days

42% Violations

**Agriculture**

133 Tenders

**1.23 B**

3 Bidders  
37 Days

67% Violations

**Education**

716 Tenders

**1.08 B**

3 Bidders  
109 Days

**PHE**

605 Tenders

**10.28 Billion**

Total Tenders  
Goods and Services

**428 M**

3 Bidders  
55 Days

9% Violations

**LGRD**

252 Tenders

**222 M**

3 Bidders  
68 Days

50% Violations

**Police**

37 Tenders

**220 M**

2 Bidders  
47 Days

53% Violations

**Commissioners**

65 Tenders

**1.83 B**

**Others**

282 Tenders